

DONGXIANG

China Dongxiang (Group) Co., Ltd. 中國動向(集團)有限公司

(Incorporated in the Cayman Islands with limited liability)
Stock Code: 3818



動向

Interim
Report 2012

知 DONGTANG



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Corporate Information

Executive Directors

Mr. Chen Yihong (Chairman & Chief Executive Officer)
Mr. Qin Dazhong (Chief Operating Officer)

Non-Executive Director

Mr. Gao Yu

Independent Non-Executive Directors

Mr. Jin Zhi Guo
Dr. Xiang Bing
Mr. Xu Yudi

Auditor

PricewaterhouseCoopers
Certified Public Accountants

Legal Advisers

Norton Rose Hong Kong
Conyers Dill & Pearman
Hylands Law Firm

Investor Relations Consultant

IPR Ogilvy Ltd.

Authorised Representatives

Mr. Gao Yu
Ms. Wai Pui Man

Company Secretary

Ms. Wai Pui Man

Principal Share Registrar and Transfer Office

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Grand Cayman KY1-1107
Cayman Islands

Hong Kong Branch Share Registrar and Transfer Office

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17/F Hopewell Centre
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Registered Office

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P.O. Box 2681
Grand Cayman KY1-1111
Cayman Islands

Principal Place of Business in Hong Kong

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No. 89 Queensway
Hong Kong

Head Office in People's Republic of China

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Beijing Economic-Technological Development Area,
Beijing 100176, People's Republic of China

Principal Bankers

Industrial and Commercial Bank of China (Asia)
Bank of Communications
China Merchants Bank
The Hongkong and Shanghai Banking Corporation
Limited

Website

www.dxsport.com





OTHER IMPORTANT INFORMATION

1. Share information

Listing: Main Board of The Hong Kong Stock Exchange, 10 October 2007

Stock code: 03818

Number of ordinary shares issued as at 30 June 2012: 5,536,401,000

2. Important dates

Announcement of 2012 interim results:
22 August 2012

Book closure date:
7 September 2012 to
11 September 2012 (both days inclusive)

3. 2012 interim dividend and interim special dividend

Interim dividend: RMB0.53 cents per share

Interim special dividend: RMB0.70 cents per share

Payment date: on or around 18 September 2012

4. Investor Relations Department

Building 21, No. 2 Jingyuanbei Street,

Beijing Economic-Technology Development Area,

Beijing 100176, China

Telephone: (8610) 6783 6585

Facsimile: (8610) 6785 6606

Email: ir@dxsport.com.cn

5. Website

www.dxsport.com

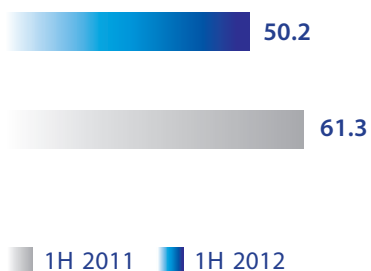
SALES (RMB MILLION)



GROSS PROFIT (RMB MILLION)



GROSS PROFIT MARGIN (%)



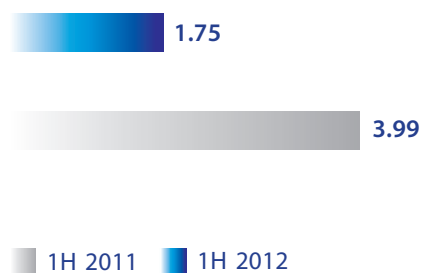
OPERATING PROFIT (RMB MILLION)



PROFIT ATTRIBUTABLE TO EQUITY HOLDERS (RMB MILLION)



BASIC EARNINGS PER SHARE (RMB CENTS)



Dear Shareholders,

A tough operating environment may be too challenging for some companies, but it also presents an opportunity for well-founded groups with strong fundamentals, such as China Dongxiang, to upgrade operations. In the first half of 2012, macro-economic conditions did not improve, thus creating more obstacles for the retail and sportswear markets. What distinguishes China Dongxiang is its culture of continuous improvement, which is a driving force throughout the Group. Our pursuit of product innovation and breakthroughs, and our insistence on quality and on constantly improving operational management, give me and my team a clear goal for the future: creating an even more competitive China Dongxiang.

In review of the first half, the European debt crisis continued to deepen, triggering instability of the global economy and China was not spared. China's GDP growth slowed to 7.8% for the first half, dipping below the 8.0% level for the first time in three years, as retail sales growth also came down to 14.4%. While the consumer purchasing power diminished in tandem with a weaker economy, competition in the sportswear industry also became more fierce. Meanwhile, the influx of domestic and international casual wear brands further squeezed the operating space for the sportswear market, causing the overall sportswear industry to be faced with unprecedented difficulties.



For the six months ended 30 June 2012, the Group recorded income of RMB832 million, a decline of 29.4% compared to the same period last year. During the period, net profit attributable to equity holders of the Company was RMB97 million, down 56.9% compared to the same period last year. Basic earnings per share were RMB1.75 cents, a decrease of 56.1% compared to the same period last year. Despite the decrease in income, the Group has maintained a sound financial position with cash on hand and at bank (including principal protected treasury products issued by commercial banks) amounting to approximately RMB4.8 billion as at 30 June 2012, and without bank loans, allowing the Group adequate financial resources and flexibility to execute a variety of strategic measures. In view of our solid cash position and to enhance shareholders value, the Board proposed to distribute 70% of the profit attributable to equity holders for the six months ended 30 June 2012 as interim and interim special dividend.

Facing the challenging market environment, we upheld the Group core values of pragmatism, passion and innovation in the first half, enhanced our competitiveness, and achieved product innovation through hard work, which was one of the most significant achievements in the period. We observed that product homogeneity was worsening in the market, thus performed a careful review of our products and swiftly re-structured our product mix. Our team was fully committed to these innovative products with passionate and enterprising attitude. In a short period of time, we integrated design resources from China, Japan and South Korea to engineer the transformation of the Group's products. This highlighted our brand elements of "sports, fashion, sexiness, and style", strengthened our unique brand philosophy, and created a series of innovative products. The Group also launched the all-new mix-and-match concept of Kappa according to our grasp of consumer behavior and fashion habits, in a bid to diversify our portfolio to meet consumer demand and stay in the forefront of fashion trends. Quality products are the heart of China Dongxiang; we are confident that the innovative product designs will enhance our core competitiveness, setting us ready to seize new market opportunities.

Market competition further intensified owing to diversifying demand of consumers. The Group exerted extra efforts in optimizing its supply chain to cater to the changing market needs and trends. The Group established a Regional Technical Center ("RTC") in Taicang, Jiangsu, in August 2010 and commenced the gradual transfer of Phenix's technologies from Japan RTC to Taicang RTC. At present, the core component of Taicang RTC is approaching maturity and gradually expanding in scale. Meanwhile, under the joint efforts among suppliers, distributors and various departments within China Dongxiang, we are actively working on an improved dual process in improved market and production responsiveness. Not only will this measure allow us to implement production plans that answer to market needs in a timely manner while helping to enhance production efficiency and achieve more effective inventory management, it will also help to realize cost controlling in various production processes starting from the early stage of product planning, thus achieving a win-win result.

Channel efficiency is critical for both inventory management and new product sales. During the first half of the year, the Group continued to optimize its sales channels, resulting in the reduction of the total number of Kappa Brand stores, from 3,119 by the end of last year to 2,550 stores in the middle of this year. At the same time, we intend to increase the proportion of prop-order sales through change in our trade fair sales model and measures such as order target reduction for distributors. This way we alleviated the inventory pressure on distributors, while optimizing their inventory structure. In addition, we strengthened our monitoring of the performance of front-end retailing operation. We defined key markets, conventional stores or discount outlets by region and store levels. We managed stock clearance and sales of new products simultaneously in different stores to strike a balance while maintaining our brand image.

Chairman's Statement

Looking into the second half, we will continue to develop innovative products and optimize our sales channel distribution, which focuses on a "brand + retail" business model. Leveraging close relationship with Mai Sheng Yue He Group ("MSYH" Group), a retailer in which the Group holds a stake, both sales teams will have seamless cooperation to achieve the common goal of enhancing sales at the retail end. Brand operators and retailers have a closely-knit partnership. Good communication allows an efficient flow of information and will help the Group tune into the market pulse, so that it can quickly adjust its sales and production strategy, while also providing timely support to retailers. Through the joint promotion of the "brand + retail" model with MSYH Group, we can significantly improve sales efficiency and act as a role model for other distributors. We will further strengthen strategic cooperation with distributors to maintain long-term and healthy development of sales channels.

In addition to the existing sales network, the Group is planning to make a new attempt by opening Dongxiang Concept Stores, specializing in selling the Group's brands including Kappa, Robe Di Kappa, Phenix, X-nix and inhabitant. The combination of different brands creates mix-and-match of different styles, providing consumers with a new shopping experience. The Group believes that Dongxiang Concept Stores can effectively strengthen the popularity of the brands belonging to the Group, cultivating a new business for China Dongxiang with relatively low input and fewer risks. In addition, the Group launched the Kappa Kids and Kappa Eyewear businesses through franchises in the first half of 2012 and will continue to explore new business opportunities, including developing new products related to the brands, as well as development of e-commerce, to energize the Group.

Despite the turbulent market conditions, the Group remains profitable and maintains strong cash position. On this solid foundation, China Dongxiang will uphold its corporate philosophy in enhancing its competitiveness in an operating environment filled with challenges. The implementation of this strategic plan will take time, and the Group's financial results and operating performance will inevitably come under pressure in the near term. Nevertheless, we believe these measures will allow the Group to capture more market opportunities when the market rebounds.

Finally, I would like to take this opportunity to thank our distributors, partners, the Group's employees and shareholders for being on our side all along. You have all contributed and provided China Dongxiang with the support it needs. The Group will grow stronger to reward you for your effort.



Chen Yihong

Chairman

22 August 2012, Hong Kong



MACROECONOMIC REVIEW

During the first half of 2012, the global economy remained highly volatile. As the European debt crisis continued to intensify and would remain unresolved in the near future, it imposed a long-term impact on the global economy. On the other hand, the US economy continued to be sluggish, while the Asian market also experienced moderated growth. China's robust economic growth since a few years ago has softened to a slower pace. The People's Bank of China had reduced the reserve requirement and lowered interest rates twice within a month. The implementation of easing monetary policy to stimulate economy demonstrated the economic foundation was weakened. In June 2012, the CPI in Mainland China recorded a year-on-year growth of 2.2%, which was a record low in 29 months. GDP for the first half of 2012 was RMB22,700 billion, representing a moderated growth of 7.8% as compared to the same period last year, and was at a level below 8.0% for the first time in three years. During the period, total retail sales reached approximately RMB9,800 billion, representing a year-on-year nominal growth of 14.4%, representing a 2.4% decline as compared to the same period last year.

INDUSTRY REVIEW

While the overall economic situation remained sluggish, the Chinese sportswear market also faced intensifying competition. Following a period of vigorous growth in the past few years, the slowdown in both demand and industry growth has created the problem of excessive inventory, adding tremendous operating pressure to brands and retailers. While endeavoring in brand building and product R&D, the market also offered greater discounts to distributors in an aggressive manner, leading to even more intense competition.

Meanwhile, international sports brands developed actively in the Chinese market, and further penetrated into second- and third-tier cities with more aggressive pricing in order to seize market share. The sportswear industry faced further suppression with the large influx of both local and international casual wear brands and the changing trend of sportswear from functional to casual.

The slowdown in demand, together with soaring labor and rental costs, caused the sportswear industry to suffer from unprecedented challenges in all aspects. Brand operators needed to readjust their distribution channels, or even close down some stores to boost operational efficiency. The operational structure of increasing sales through network expansion was no longer valid; brand operators needed to revamp similar products, and to proactively emphasize product innovation in order to stand out in the industry.

It is expected that various challenges in the sportswear industry will linger for some time. During this trough, brand operators and retailers must lay out comprehensive strategies to tackle the problem of accumulated inventory, and inject new elements into the brands and products in order to ramp up future growth momentum and grasp opportunities that may come along as the market rebounds.

BUSINESS REVIEW

Moving on to 2012, the Group adopted innovative marketing means by increasing the use of popular social network, product-embedded publications, advertisements and thematic promotion, etc. to reiterate Kappa's unique brand philosophy of "sports, fashion, sexiness and style". The Group also actively developed new products to diversify and enrich the product portfolio and improved retail points to enhance operational efficiency to welcome future growth opportunities.

Brand Building and Marketing

During the period under review, the Group carried out "smart marketing" for greater cost effectiveness by infusing Kappa into consumers' daily lives through social networks, online drama series, micro-movies and talk-of-the-town topics, which successfully enhanced Kappa's brand awareness. The Group also sponsored and organized different thematic promotion activities to enhance brand positioning together with the use of infotainment, print advertisements and advertorials to promote key products and stimulate product sales.

Social network and new media promotion

- The Group fully utilized Weibo during the period under review. Promotion activities including festival blessings, song dedication, blog postings and photo album promotion during Chinese New Year, Valentine's Day and Mother's Day, which successfully encouraged netizens (online participants) to participate and helped promote Kappa Brand in an interactive way.
- Organize thematic promotion activities online, including "Kappa Sports Show" to match the style of new products and visualize the creative elements in sports. "UEFA Sharing" encouraged netizens to participate by capturing the passion during the pre-UEFA period.
- Make use of online drama series "Mahua Funage" and creative photo gallery of the prominent Chinese poet "Dufu" to generate exposure for Kappa products and drew netizens' attention.

1. Social network and new media promotion

2. "Cool Guys of UEFA" thematic promotion activities

1.



2.



Management Discussion and Analysis

Entertainment Marketing

- Organized “Celebrity Snapshot” based on the hot topic of Chinese local celebrity Yao Di being spotted by paparazzi visiting Kappa’s store and promoted the Kappa Brand through entertainment websites, forums and Weibo.

Product Embedding

- Selected a number of fashion and lifestyle magazines including “Modern Weekly” and “Sports Illustrated China” and placed advertorials of Kappa products including the newly-launched Kappa Arch Tech and Miss Kappa series to demonstrate the trendy image of Kappa products.

Advertisement Placement

- The Group placed advertisements and advertorials in magazines and websites which reach the Group’s target customers, including the advertorials on golf products in magazines including “Golf Trip”, the introduction of Kappa Arch Tech’s product description and functionality in a fashion magazine called 1626 which also helped promote the Group’s products to its target customer segment.

UEFA Related Promotion

- Organized “Cool Guys of UEFA” activity to strengthen Kappa’s brand positioning by means of online advertisement, match results guessing, role playing, match broadcast and interactive discussions.
- Arranged media activities for DreamBoat Soccer Team. Celebrity team members paid visits to the matches to create more promotion opportunities.
- Cooperated with Bazaar to convey Kappa’s mix-and-match brand philosophy via videos, online forums and photo galleries with captions on various platforms.
- Launched personalized Kappa thematic comics and drew consumers closer to Kappa by sharing fun facts with netizens through football match watching, guessing results, commenting and discussing matches.



Cooperated with Bazaar to convey refreshed Kappa’s mix-and-match brand concept





 **Kappa**

PLAY WITH STYLE



 ROBE DI KAPPA



Sports Sponsorships

During the period under review, Kappa continued to be the official sponsor of Italian Serie A Club AS Roma and provided sports apparel to the team to enhance brand awareness.

Diversified Brand Portfolio

Kappa Products

Arch Tech

- The Arch Tech sports shoe series makes use of the arch structure technique to create a shock-resistant pad that provides support and outstanding rebound ability which will be able to help release pressure on knees and legs during running, thus minimizing the injury caused by exercise.

Miss Kappa

- Miss Kappa products included the special use of lace, fresh colours and various feminine elements to bring about a fresh image to customers, presenting the harmony of sports and feminine fashion.

Aqua Grip

- Kappa OUTDOOR-AQUA GRIP introduced the use of “quick dry, tear-shaped net fabric” with vibrant colours, lighting up gloomy rainy days, making everyday a sports day.

C19

- Kappa C19 launched the “vivacious winter” series with bright colours to spice up the dark winter. Warm-keeping materials help protect sports lovers from the strong cold wind, demonstrating the carefree and uncompromising attitude.
- Kappa C19 products were inspired by “Fixed Wheel Bicycle” (Fixed Gear), incorporating the free, simple and uncompromising attitude of street sports. The wing design by the Japanese designer team is the highlight of the series, letting consumers experience the carefree feeling of spreading wings with the wind.

Kappa Kids

- Kappa Kids is a trendy kids’ sportswear brand jointly presented by Kappa and PacLantic. The product series covers the fashionable, energetic and fun elements including “National”, “ColourFUN”, “Mind Free” etc.
- Kappa Kids is suitable for children aged 3–14 with its diversified product portfolio. It serves as an extension of the thriving styles in the adult fashion and emphasizes the European heritage, which is a complete contrast with the bold American style.

Robe Di Kappa Business

Robe Di Kappa (“RDK”) stepped up its marketing efforts in 2012. In the first half of the year, RDK organized “Old for Love”, a charity sales activity with “nostalgia” as its theme. Through formats including fashion exhibition and auction, young consumers’ interaction was strengthened while the trendy and charitable attitude of Kappa Brand was shown.

During the period under review, RDK was also introduced in movies and the entertainment area for the first time. It sponsored the movie “To Our Youth that is Fading Away” directed by famous Chinese celebrity, Ms. Zhao Wei, and products of the RDK 2012 series appeared in the film. In addition, RDK organized a 2012 Fall/Winter video competition under the theme “Create a New World” to explore the inner world with Kappa’s customers.

As at 30 June 2012, there were 18 RDK stores. The Group will further promote the brand awareness and image of RDK through different marketing and promotion methods.

Phenix Business

Since its launch in 2011, Phenix brand products underwent rapid expansion in the Mainland China market. As at 30 June 2012, Phenix had a total of 26 retail outlets.

In early 2012, Phenix officially launched a full series of products from Kayland, a high-end Italian outdoor footwear brand, in the Mainland China market. This has enriched Phenix's product portfolio. In June 2012, Phenix title sponsored a camping event in Beijing, attracted camp lovers from all over the country. Phenix sponsored sports apparel and gears for netizens, and prepared a series of activities on-site which made the event a great success in terms of scale throughout the years.

Optimizing Sales Network

During the period, the Group continued to optimize the distribution and efficiency of its retail network by monitoring and making adjustments to the existing store network. As at 30 June 2012, the Group had 35 distributors in its China segment that directly or indirectly operated 2,550 retail outlets selling Kappa Brand products. In addition, Robe Di Kappa and Phenix retail outlets reached 18 and 26, respectively. The distribution of retail outlets covered all major provincial cities and other major urban areas and towns in China.

Apart from traditional sales in retail outlets, the Group placed great emphasis on Internet sales as well. An Internet platform provides an efficient channel to clear accumulated inventories. The Group's collaboration with Taobao.com, an e-shopping giant in the PRC, also provided consumers a convenient way to purchase Kappa products. The Group will brush up its efforts in building an integrated Internet sales platform and promote online sales by tapping into multiple popular Internet channels.

Design and Development

During the period under review, the Group achieved significant results in product design and product R&D. Since Mr. Chen Yihong was appointed as the Group's CEO at the end of 2011, his first duty was to increase the Group's design and R&D efforts, including the employment of Korean, Japanese and Chinese designers, allowing the three teams of designers with different styles to work together and learn from each other.

Integrating design resources enabled the efficient and effective new product development, which is shown in the new products launched in 2012. These products were developed in October 2011, and were launched in March 2012, spanning only four months for the whole R&D process. This is significantly shorter than the twelve to fourteen months needed in the past, which allows for swift new product response to market demands.

The Group also strengthened its design and R&D foundation continuously. Its RTC in Taicang, Jiangsu, has introduced new craftsmanship from Technical Center in Niigata Japan, and Japanese technicians were brought in for technical training and consultation. This greatly elevated Taicang RTC's product development quantity and quality. Its product development ability in the early stages was also strengthened, so that it is able to produce products that require intricate craftsmanship for Kappa and RDK products in China and Phenix products in Japan.

phenix



phenix定义
时尚户外



Business Review in Japan

Although the Japanese economy gradually recovered after the earthquake in 2011, yet the appreciation of Japanese Yen, sluggish performance of the stock market and increased sales tax brought adverse challenges to the Japanese economy. Affected by the weak European economy, orders from European countries decreased. On the other hand, despite the robust development in our business in Japan during the Spring/Summer season, gross profit margin was affected since the Group had to clear old stock that was accumulated after the earthquake events. In spite of the challenging operational environment, our Japan office exerted extra effort in marketing and R&D during the first half of the year, gathering growth momentum for future business development.

In terms of marketing, Phenix sponsored the London Olympics 2012 Norway national team sports apparel, which greatly enhanced its popularity in international, top-tier sports event. With regards to domestic sales in Japan, the Group worked on strengthening the shop-in-shop stores and concessionaire counters for each brand. The self-operated store of inhabitant in PARCO, Shibuya, was opened in the first half of 2012.

On the R&D front, the Japanese team successfully researched and devised a number of new technologies in the first half of the year, including the covered heat pressure belt — adding a cover on top of the breathing hole, making sure that airflow is not obstructed. In terms of production, the Japan team further improved efficiency and quality control during the first half of the year, and worked closely with China Dongxiang's PRC team to enhance operational efficiency.

FINANCIAL REVIEW

Our sales for the six months ended 30 June 2012 was RMB832 million, decreased by 29.4% as compared to RMB1,179 million for the six months ended 30 June 2011. Profit attributable to equity holders of the Company for the six months ended 30 June 2012 was RMB97 million, decreased by 56.9% as compared to RMB225 million for the six months ended 30 June 2011.

Key Financial Performance by Segments

	Note	Group (Note 3)			China Segment (Note 1)			Japan Segment (Note 2)		
		2012 RMB million	2011 RMB million	change	2012 RMB million	2011 RMB million	change	2012 RMB million	2011 RMB million	change
Key items of condensed consolidated income statement										
Sales		832	1,179	-29.4%	614	990	-38.0%	218	189	15.3%
Gross profit		417	722	-42.2%	329	637	-48.4%	89	85	4.7%
Operating profit	3	53	277	-80.9%						
Profit attributable to equity holders of the Company	3	97	225	-56.9%						
Basic and diluted earnings per share		1.75	3.99	-56.1%						
		%	%	% pt	%	%	% pt	%	%	% pt
Profitability ratios										
Gross profit margin		50.2%	61.3%	-11.1	53.6%	64.4%	-10.8	40.8%	45.0%	-4.2
Operating profit margin		6.4%	23.5%	-17.1						
Effective tax rate		34.4%	33.7%	0.7						
Net profit margin		11.7%	19.1%	-7.4						
Key operating expenses ratios (as percentage of sales)										
Advertising and marketing expenses		10.8%	11.0%	-0.2	11.3%	10.7%	0.6	9.4%	12.5%	-3.1
Employee salary and benefit expenses		12.6%	8.7%	3.9	11.9%	7.0%	4.9	14.5%	17.6%	-3.1
Design and product development expenses	3	5.4%	4.4%	1.0						

Notes:

- The China segment is principally engaged in the wholesale of sport-related products under Kappa Brand in the PRC and Macau. It is also engaged in international business under Kappa Brand as well as domestic businesses under the Phenix brand and RDK brand.
- The Japan segment is principally engaged in sales of sport-related products under the Kappa, Phenix and other brands in Japan.
- The Group results represent the aggregation of the results of the China segment and Japan segment. There are certain financial income and distribution costs (e.g. design and product development expenses) that cannot be allocated or split into the China segment and Japan segment. Thus, the calculations of segmental operating profit, segmental profit attributable to equity holders and segmental design and products development expenses as a percentage of sales are not meaningful.

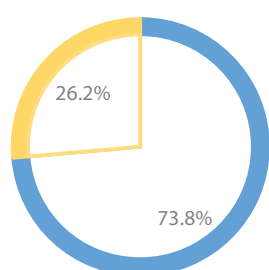
Sales Analysis

Sales analyzed by geographical segments, business segments and product categories

	Six months ended 30 June						change
	2012			2011			
	RMB million	% of product/ brand mix	% of Group sales	RMB million	% of product/ brand mix	% of Group sales	
CHINA SEGMENT							
Kappa Brand							
Apparel	394	65.7%	47.4%	693	70.8%	58.8%	-43.1%
Footwear	185	30.8%	22.2%	247	25.2%	21.0%	-25.1%
Accessories	21	3.5%	2.5%	39	4.0%	3.3%	-46.2%
Kappa Brand total	600	100.0%	72.1%	979	100.0%	83.1%	-38.7%
International business, RDK and others	14		1.7%	11		0.9%	27.3%
CHINA SEGMENT TOTAL	614		73.8%	990		84.0%	-38.0%
JAPAN SEGMENT							
Phenix Brand	101	46.3%	12.1%	79	41.8%	6.7%	27.8%
Kappa Brand	117	53.7%	14.1%	110	58.2%	9.3%	6.4%
JAPAN SEGMENT TOTAL	218	100.0%	26.2%	189	100.0%	16.0%	15.3%
THE GROUP TOTAL	832		100.0%	1,179		100.0%	-29.4%

Sales analysis by geographical segments

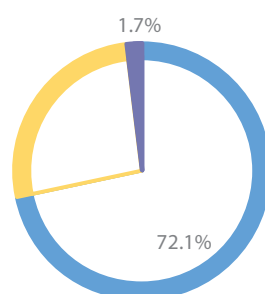
THE GROUP



■ 73.8% China Segment
■ 26.2% Japan Segment

Sales analysis by business

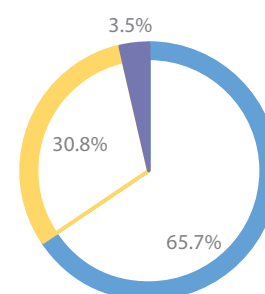
CHINA SEGMENT



■ 72.1% Kappa Brand
■ 1.7% International Sourcing, RDK and Others

Sales analysis by products categories

KAPPA BRAND (China Segment)



■ 65.7% Apparel
■ 30.8% Footwear
■ 3.5% Accessories

China Segment

Kappa Brand

Total sales from the Kappa Brand business, the core business of the Group, for the six months ended 30 June 2012 was RMB600 million, decreased by RMB379 million from RMB979 million for the six months ended 30 June 2011. Such decrease was principally due to (1) the competition within the sportswear industry in China continued to intensify in the first half of 2012 which resulted in higher product discounts offering in the market. On the other hand, the issue of excessive inventory at the distribution channel level in the industry remains a challenge to the distributors. Facing these challenging circumstances, the Group has further adjusted the Group's product offerings and significantly reduced the distributors' volume of sales order for each product seasons in the first half of 2012; (2) strategic closedown of certain retail stores that recorded unsatisfactory profitability by the Group and our distributors for further optimizing sales channels and enhancing profitability per store. The total number of Kappa Brand retail stores operated, directly or indirectly, by our distributors decreased to 2,550 as at 30 June 2012 from 3,119 as at 31 December 2011, representing net decrease of 569.

International Business, RDK and Others

Sales from international business, RDK and other brands increased by RMB3 million to RMB14 million for the six months ended 30 June 2012 from RMB11 million for the six months ended 30 June 2011. Such increase was mainly due to the growth in sales of Phenix and RDK.

Japan Segment

Sales from Japan segment for the six months ended 30 June 2012 increased by RMB29 million to RMB218 million from RMB189 million for the six months ended 30 June 2011. Our sales from Japan segment remained stable and saw increase, primarily due to the gradual recovery of the market in Japan from earthquake, the combined positive effects of channels development, branding and sales promotion by Phenix. As a result, our market share has been secured.

Analysis of unit average selling prices and total units sold of Kappa Brand products in China Segment

	Six months ended 30 June					
	2012		2011		Change	
	ASP RMB	Total units sold in '000	ASP RMB	Total units sold in '000	ASP	Total units sold
Apparel	112	3,673	135	6,475	-17.0%	-43.3%
Footwear	166	1,184	181	1,738	-8.3%	-31.9%

Notes:

1. Average selling price represent the sales for the period divided by the total units sold for the period.
2. Accessories cover a wide range of products that vary significantly in terms of average selling price per unit. We believe that the average selling price per unit analysis of this product category is not meaningful.

Management Discussion and Analysis

In the first half of 2012 and 2011, average selling prices per unit for apparel products were RMB112 and RMB135 respectively, average selling prices per units for footwear products were RMB166 and RMB181 respectively. Decreases in average selling prices for apparel and footwear products were mainly due to increased discount offer of obsolete products for accelerating inventory clearance as well as further discount offer to our distributors by adjusting our sales policies.

Total units sold for apparel and footwear products in the period under review fell, to a greater degree, by 43.3% and 31.9%, respectively, as compared to the same period last year, which were primarily due to our initiative to decrease the distributors' target of sales orders for easing their inventory pressure in 2012.

Cost of Goods Sold and Gross Profit

Cost of goods sold of the Group has dropped by RMB41 million, or 9.0%, to RMB415 million for the six months ended 30 June 2012 (1H2011: RMB456 million).

For the six months ended 30 June 2012, Gross profit of the Group has dropped by RMB305 million, or 42.2% to RMB417 million (1H2011: RMB722 million). Our overall gross profit margin for the six months ended 30 June 2012 fell by 11.1 percentage points to 50.2% from 61.3% for the six months ended 30 June 2011.

The gross profit margin analyzed by geographical, business and product category are detailed as follows:

	Six months ended 30 June		
	2012	2011	Change
	Gross profit margin	Gross profit margin	% pt
China segment			
Kappa Brand:			
Apparel	55.8%	66.7%	-10.9
Footwear	49.4%	58.1%	-8.7
Accessories	57.2%	66.8%	-9.6
Kappa Brand overall	53.9%	64.5%	-10.6
International business, RDK and others	37.0%	52.9%	-15.9
China segment overall	53.6%	64.4%	-10.8
Japan segment	40.8%	45.0%	-4.2
Group overall	50.2%	61.3%	-11.1

Gross profit margin of Kappa Brand in China segment for the six months ended 30 June 2012 dropped by 10.6 percentage points to 53.9% from 64.5% for the six months ended 30 June 2011. Such fall was due to rise in cost of production, as well as increased discount offer of off-season products for accelerating inventory clearance as well as further discount offer to our distributors by adjusting our supply policies.

Gross profit margin of Japan segment for the six months ended 30 June 2012 was 40.8%, dropped by 4.2 percentage points as compared to 45.0% for the six months ended 30 June 2011. Such decrease was mainly due to increase in production costs and increased discount offer for obsolete inventory clearance.

Other Gains, Net

Other gains for the six months ended 30 June 2012 was RMB4 million (1H 2011: RMB37 million), of which RMB2 million (1H 2011: RMB37 million) was subsidy income from the government for China segment, and the balance was other incomes, such as the license fee in Japan.

Distribution Costs and Administrative Expenses

Distribution costs and administrative expenses mainly comprised advertising and marketing expenses, employee salaries and benefit expenses, design and product development expenses, legal and consulting expenses as well as logistic fees. Total distribution costs and administrative expenses for the six months ended 30 June 2012 dropped by RMB113 million to RMB369 million as compared to RMB482 million for the same period in 2011, constituting 44.3% of the Group's total sales. As our further business adjustment is conducted in 2012, the Group has been exploring new business operation model and developing trend leading product types that are brand-new to the market. Accordingly, the structure of our distribution costs and administrative expenses has been adjusted for ensuring cost effectiveness achieved by reasonable inputs of distribution costs and administrative expenses.

In response to deteriorating market environment and our shrinking business scale, the Group has implemented streamlined strategies for making necessary adjustments in internal organizational structure and human resources. Our overall staff costs for the first half of 2012 were RMB105 million which were substantially in line with RMB103 million for the same period last year. The positive impact of human resources adjustment on distribution costs and administrative expenses will be reflected in the second half of the year. Advertising and marketing expenses reduced by RMB39 million to RMB90 million for the six months ended 30 June 2012 from RMB129 million for the same period last year, and the strategic focus on marketing has shifted from above-the-line brand promotion to below-the-line retail promotion activities which better accommodate the retail market. In the first half of 2012, despite the fall in sales orders for the year has cut our logistic fees, increase in storage fees for inventory pile-up by inventory repurchase last year has maintained our logistic fees at a similar level for the same period of 2011 at RMB38 million. In 2011, our consulting fees substantially increased by the launch of consulting projects on strategic planning, human resources and internal management upgrade, but we have rationalized those projects deemed to be unnecessary in 2012, resulting in decrease in our consulting fees to RMB4 million for the period from RMB18 million for the first half of 2011. For product development, the Group has continued to maintain a high level of investment, but the strategies on product development have been adjusted by shifting our collaborative partners from European designers to Japanese and Korean designers whose aesthetic designs are more suitable for Chinese customers as well as strengthening the cooperation between our regional training centre RTC and the research centre in Japan, in a bid to enhance fashion taste and quality of our products in terms of design and production. In the first half of 2012, our design and product development expenses were RMB45 million (1H2011: RMB52 million).

Operating Profit

For the six months ended 30 June 2012, operating profit of the Group was RMB53 million (1H 2011: RMB277 million). The operating profit margin was 6.4% for the six months ended 30 June 2012 (1H 2011: 23.5%). Such change was mainly due to a drop in gross profit margin by 11.1 percentage points, an increase in expense ratio by 3.4 percentage points as well as a decrease in other net gains by RMB33 million.

Finance Income, Net

For the six months ended 30 June 2012, finance income mainly comprised interest income of RMB50 million (1H 2011: RMB42 million), and income derived from investment in treasury bonds and capital guaranteed treasury products issued by banks of RMB34 million (1H 2011: RMB21 million).

Taxation

For the six months ended 30 June 2012, income tax expense of the Group amounted to RMB49 million (1H 2011: RMB113 million). The effective tax rate was 34.4% (1H 2011: 33.7%). Increase in effective tax rate was primarily due to: 1) the increase in income tax rate of our major operating subsidiaries established in the Shanghai Pudong New Area from 24% for 2011 to 25% for 2012; and 2) a 5% to 10% withholding tax rate was imposed on dividends paid to a non-resident company by a resident company in accordance with the new PRC Enterprise Income Tax Law promulgated in 2008, accordingly withholding income tax of RMB10 million has been provided based on management estimation on future dividend payment to offshore subsidiary calculated at a 10% withholding tax rate.

Effective from 1 January 2008, the subsidiaries of the Group incorporated in the PRC are subject to corporate income tax at the rate of 25% in accordance with the Corporate Income Tax Law of the PRC (the "New EIT Law") as approved by the National People's Congress on 16 March 2007. The EIT rate applicable to subsidiaries of the Group established in the PRC is reduced to 25% for those with original applicable EIT rates higher than 25%, or gradually increase to 25% over a 5-year period from 2008 to 2012 for those with original applicable EIT rates lower than 25%, where appropriate. The major operating subsidiaries of the Group established in the Shanghai Pudong New Area are subject to income tax at a standard rate of 25% in 2012 (2011: 24%).

Profit Attributable to Equity Holders of the Company and Net Profit Margin

Profit attributable to equity holders of the Company for the six months ended 30 June 2012 was RMB97 million (1H 2011: RMB225 million), and net profit margin of the Group was 11.7% (1H 2011: 19.1%).

Earnings Per Share

The basic and diluted earnings per share were RMB1.75 cents and RMB1.75 cents for the six months ended 30 June 2012, respectively, decreases of 56.1% and 56.1% against the basic and diluted earnings per share of RMB3.99 cents and RMB3.99 cents for the six months ended 30 June 2011, respectively.

The basic earnings per share are calculated by dividing the profit for the period attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the period.

Interim Dividend and Interim Special Dividend

The board of directors (the "Board") of the Company has resolved to declare an interim dividend and interim special dividend of RMB0.53 cents and RMB0.70 cents respectively per ordinary share (totaling RMB1.23 cents per ordinary share) for the six months ended 30 June 2012, amounting to RMB29 million and RMB39 million respectively (totaling RMB68 million).

The interim dividend and interim special dividend will be paid in HK Dollars based on the rate of HKD1.00 = RMB0.8176 being the official exchange rate of HK Dollars against Renminbi as quoted by the People's Bank of China at 21 August 2012. The dividends will be paid on or around 18 September 2012 to shareholders whose names appear on the register of members of the Company on 11 September 2012.

FINANCIAL POSITION

Working capital efficiency ratios

China Segment

Average trade receivable turnover days for the six months ended 30 June 2012 and 2011 were 112 days and 102 days, respectively. Despite the fact that the Group has exerted further efforts on credit control in such grim market environment in the first half of 2012, our average trade receivable turnover days in the first half of 2012 increased as compared with the same period in 2011 as a result of decline in our revenue caused by our strategic reduction of the number of distributor's orders in the period under review as well as extended credit terms granted to our corporate clients with strong financial positions for supporting them to address the current market situation.

Average trade payable turnover days for the six months ended 30 June 2012 and 2011 were 69 days and 100 days respectively. Remarkable decrease in average trade payable turnover days was primarily due to settlement procedure being promptly followed by our major suppliers in the period under review for ensuring that our trade payables were settled in due course in accordance with the Group's policy.

Average inventory turnover days for the six months ended 30 June 2012 and 2011 were 304 days and 125 days respectively. Drastic increase in average inventory turnover days was primarily due to increase in inventory balance resulting from inventory repurchase by the Group last year. Meanwhile, we have performed our inventory clearance well in the period under review, but a certain period of time is required for allowing the inventory balance back to healthy level.

Japan Segment

Average trade receivable turnover days, average trade payable turnover days and average inventory turnover days were 109 days, 140 days and 249 days, respectively for the six months ended 30 June 2012 as compared to 133 days, 161 days and 257 days, respectively for the six months ended 30 June 2011. Decreases in all above turnover days were mainly due to the increase in our revenue for the first half of 2012 as compared to that in 2011.

Liquidity and financial resources

As at 30 June 2012, cash and bank balances (including long term bank deposits) of the Group amounted to RMB3,343 million, a decrease of RMB432 million compared to a balance of RMB3,775 million as of 31 December 2011. This decrease mainly due to 1) an investment in capital guaranteed treasury products issued by banks of RMB350 million; and 2) payment of share repurchase of approximately RMB84 million.

As at 30 June 2012, net assets attributable to our equity holders was RMB6,802 million (31 December 2011: RMB6,795 million). The Group's current assets exceeded current liabilities by RMB5,294 million (31 December 2011: RMB5,274 million). The Group also had a very strong liquidity position. The current ratio as of 30 June 2012 was 17.1 times (31 December 2011: 9.5 times).

As at 30 June 2012, the Group had no outstanding bank loans or other borrowings.

Pledge of assets

As at 30 June 2012, the Group had approximately RMB136 million (31 December 2011: RMB137 million) were held in banks as deposits of advertising fee payable to our business partner who is a third party as well as guarantee deposit for the issue of letters of credit for our business.

Capital commitments and contingencies

According to a limited partnership agreement with CITICPE, the Group shall pay a capital contribution of RMB300 million for investment. As at 30 June 2012, the Group has paid RMB150 million as capital contribution, with the remaining balance of RMB150 million as capital commitments.

Foreign exchange risk

The functional currency of the Company is US Dollars owing to the fact that its business is transacted in US Dollars. During the Global Offering in October 2007, the Company received its proceeds in HK Dollars. The proceeds were either deposited in bank accounts denominated in HK Dollars or converted into US Dollars and deposited in bank accounts denominated in US Dollars. As a result, the exchange differences arising from appreciation or depreciation of the US Dollars against the Company's HK Dollars bank deposits, were recognized as exchange gains or losses in the Company's income statement. The exchange gains or losses were not significant because HK Dollars are pegged to US Dollars. The Company's financial statements expressed in US Dollars were translated into Renminbi for the Group's reporting and consolidation purposes. The foreign exchange differences from the translation of financial statements are not recognised in the income statement. Instead, it should be recognised as a separate component of equity of the Group.

The major operations of the Group were mainly carried out in the PRC and transacted in Renminbi. Except for foreign exchanges losses (gains) for the period under review mainly derived from our unutilized capital in foreign currencies in the PRC, the exchange rate risk of the Group was insignificant.

Significant investments and acquisitions

The Group has made no significant investment or any material acquisition or disposal of subsidiaries during the six months ended 30 June 2012.

OUTLOOK

In light of such severe operating environment, the Group adopted a pragmatic approach and formulated a series of strategic measures for the healthy and long-term growth of China Dongxiang to cope with upcoming opportunities and challenges.

During the first half of 2012, the Group achieved further improvement in branding, product development, distribution channel and business development. Looking ahead, the group will continue to strengthen its efforts in these four areas.

In terms of branding and product development, the Group will improve its brand positioning by further integrating and unitizing design resources from Italy, Japan and Korea, while launching modern and innovative products that will be well-received by consumers. Concurrently, the Group will also emphasize product details and differentiation, as well as the mix-and-matching of different products to provide a unique product experience to consumers. We will launch a new product line under the theme of “easy, breezy, outdoor life”, showcasing a continuous effort to combine sports equipment with modern elements. In addition, through the integration of the R&D centers in China and Japan, our supply chain will become more responsive with greater agility, thus fulfilling the needs of consumers in a timelier manner. Together with the optimization of cost control measures, our operational efficiency will be further improved.

In terms of sales network, the Group will step up its efforts in monitoring the performance of retail outlets, and continue to promote the “brand + retail” business model through close cooperation with MSYH Group. The collaboration of the sales teams of China Dongxiang and MSYH Group will allow both companies to enjoy the benefits of shared resources and product knowledge, while raising sales efficiency and enhancing sales network quality.

The Group will open Dongxiang Concept Stores in the second half of 2012 in first-tier cities, including Beijing and Shanghai, for consumers to enjoy a brand new shopping experience and showcase the unique specialties of China Dongxiang. The Group will also make the most of the winning edges of its multi-brand strategy to promote the organic collaboration of the brands in its Concept Stores. By doing so, we will be able to showcase the elements of “trendy, outdoor, purity and quality” of different brands and strengthen the notion of product mix-and-match, so as to create a one-stop, relaxing shopping experience for consumers with this new operation format and stimulate product sales.

China Dongxiang remains confident about the future despite the complexity and ever-changing market situation. With the support of our experienced management and their expertise in the China sportswear industry, our solid financial foundation, combined with the Group’s strategic planning for future development, we are confident that we will be able to cope with upcoming challenges and grasp opportunities that come along when the market recovers and bring about the maximum return for our shareholders.

1. SHARE OPTION SCHEME

The Company adopted a share option scheme ("Share Option Scheme") on 12 September 2007 for the purpose of providing an incentive for employees and persons contributing to the Company to work with commitment towards enhancing the value of the Company and the shares for the benefit of the Shareholders of the Company and to retain and attract calibres and working partners whose contribution are or may be beneficial to the growth and development of the Company and its subsidiaries.

The Board may from time to time grant options to any individual who is an employee of the Group (including executive Directors) or any entity in which the Company holds any equity interest and such other persons who have contributed or will contribute to the Company as approved by the Board from time to time on the basis of their contribution to the development and growth of the Group ("Grantee").

The Share Option Scheme was adopted on 12 September 2007. Unless otherwise terminated or amended, the Share Option Scheme will remain in force for a period of 10 years starting from the date of listing of the Company on 10 October 2007.

Participants of the Share Option Scheme are required to pay HKD1.00 for each option granted upon acceptance of the grant. The exercise price of the options is determined by the Board in its sole and absolute discretion and being at least the highest of:

- (i) the closing price of the shares as stated in the Stock Exchange's daily quotations sheets on the Offer Date;
- (ii) the average of the closing prices of the shares as stated in the Stock Exchange's daily quotation sheets for the five business days immediately preceding the Offer Date; and
- (iii) the nominal value of the shares.

Unless approved by the Shareholders in general meeting in the manner prescribed in the Listing Rules, the Board shall not grant options to any Grantee if the acceptance of those options would result in the total number of shares issued and to be issued to that Grantee on exercise of his options during any 12 month period exceeding 1% of the total Shares then in issue.

The maximum limit on the number of shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Share Option Scheme and any other schemes of the Company must not exceed 30% of the shares in issue from time to time. In addition, the maximum number of shares in respect of which options may be granted under the Share Option Scheme and any other schemes of the Company shall not in aggregate exceed 10% of total number of issued shares as of the Listing Date which is 550,000,000 shares, representing 9.93% of the issued share capital of the Company as at the date of this report.

The Company may renew this limit at any time, subject to Shareholders' approval provided that the total number of shares in respect of which may be granted under the Share Option Scheme and any schemes of the Company under the Scheme Mandate as renewed must not exceed 10% of the total number of shares in issue as of the date of Shareholders' approval.

For the six months ended 30 June 2012, there were no share options granted, exercised, lapsed or cancelled and there was no other share option outstanding under the Share Option Scheme.

2. RESTRICTED SHARE AWARD SCHEME

On 10 December 2010 (the "Adoption Date"), the Board adopted the restricted share award scheme (the "Share Award Scheme") as an incentive to retain and encourage the participants for the continual operation and development of the Group. Pursuant to the Share Award Scheme, up to 30,000,000 existing shares ("Restricted Shares") may be purchased by BOCI-Prudential Trustee Limited ("Trustee") from the market out of cash contributed by the Group and be held in trust for the relevant selected participants until such shares are vested with the relevant selected participants in accordance with the provisions of the Share Award Scheme (the "Scheme Rules").

An administration committee (comprising the remuneration committee and certain senior management of the Company which shall include the chief executive officer and vice chairman of the Board) (the "Administration Committee") may, subject always to the Scheme Rules, from time to time, determine the number of Restricted Shares to be granted and at its absolute discretion select any selected participant (excluding any excluded employee of the Group as provided under the Scheme Rules) to be a selected participant under the Share Award Scheme.

The Administration Committee will implement the Share Award Scheme in accordance with the Scheme Rules. In addition, the maximum number of Restricted Shares which may be granted to a selected participant at any one time or in aggregate may not exceed 1% of the issued share capital of the Company as at 10 December 2010.

The Share Award Scheme is effective from the Adoption Date (i.e. 10 December 2010) and shall continue in full force and effect for a term of 10 years.

A selected participant will be qualified to receive the Restricted Shares which are referable to him after all the qualifying conditions having been fulfilled in accordance with the vesting schedule pursuant to the Scheme Rules. Pursuant to the Scheme Rules, Restricted Shares held by the Trustee which are referable to a selected participant shall not vest in the selected participant if the employment contract of the selected participant has been terminated by the Company or any of its subsidiary because of, amongst others, (i) dishonesty or serious misconduct; (ii) incompetence or negligence in the performance of his duties; (iii) becoming bankrupt; and (iv) being convicted for any criminal offence involving his integrity or honesty etc. Since its adoption on 10 December 2010, no Restricted Shares were granted to eligible participant under the Share Award Scheme.

As at 30 June 2012, 30,000,000 Restricted Shares had been purchased by Trustee from the market out of cash contributed by the Group and be held in trust for the relevant selected participants until such Shares are vested with the relevant selected participants in accordance with the Scheme Rules, though the list of selected participants yet to be confirmed.

3. DISCLOSURE OF INTEREST

(a) Directors' Interests in securities

As at 30 June 2012, the interests and short positions of the directors and chief executives of the Company in the shares, underlying shares and debentures of the Company and its associated corporations, within the meaning of Part XV of the Securities and Futures Ordinance ("SFO"), which have been notified to the Company and The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") pursuant to Divisions 7 & 8 Part XV of the SFO, including interests and short positions which the directors and chief executive of the Company are taken and deemed to have under such provisions of the SFO, or which are required to be and are recorded in the register required to be kept pursuant to section 352 of the SFO or as otherwise required to be notified to the Company and the Hong Kong Stock Exchange pursuant to The Model Code for securities Transactions by directors of Listed Companies ("Model Code") contained in The Rules Governing the Listing of Securities on the Hong Kong Stock Exchange (the "Listing Rules") on the Hong Kong Stock Exchange were as follows:

Interests in shares, underlying shares and debentures of the Company:

Name of Directors	Nature of interest	Number and class of securities		Approximate percentage of total issued Shares
		Long position	Short position	
Mr. Chen Yihong	Interest of a controlled corporation ⁽¹⁾	2,477,081,000 shares	—	44.74%
Mr. Qin Dazhong	Interest of a controlled corporation ⁽²⁾	211,864,000 shares	—	3.83%

Notes:

- (1) Mr. Chen Yihong, Harvest Luck Development Limited ("Harvest Luck") and Talent Rainbow Far East Limited ("Talent Rainbow") are deemed to be interested in the Shares held by Poseidon Sports Limited ("Poseidon") by virtue of Harvest Luck and Talent Rainbow being entitled to exercise or control the exercise of one-third or more of the voting power at general meetings of Poseidon. Harvest Luck is wholly-owned and controlled by Mr. Chen Yihong. The entire issued share capital of Talent Rainbow is held by Billion Giant Development Limited ("Billion Giant"). The entire issued share capital of Billion Giant is in turn held by BOS Trust Company (Jersey) Limited as trustee of the Cerises Trust. The Cerises Trust is an irrevocable discretionary trust set up by Mr. Chen Yihong as settlor and BOS Trust Company (Jersey) Limited as trustee on 20 April 2010. The beneficiaries under the Cerises Trust are family members of Mr. Chen Yihong. Mr. Chen Yihong as founder of the Cerises Trust is deemed to be interested in the Shares held by Talent Rainbow under the SFO.
- (2) Wise Finance Ltd, is wholly-owned and controlled by Mr. Qin Dazhong and Mr. Qin Dazhong is therefore deemed to be interested in the Shares held by Wise Finance Ltd.

Save as disclosed above, as at 30 June 2012, none of the directors and chief executives of the Company had or was deemed to have any interests or short position in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO), which had been recorded in the register maintained by the Company pursuant to section 352 of the SFO or which had been notified to the Company and the Hong Kong Stock Exchange pursuant to the Model Code.

(b) Interests and short Positions of substantial shareholders

As at 30 June 2012, other than the interests and short positions as disclosed above, the following persons have interests or short positions in the shares, underlying shares and debentures of the Company which fall to be disclosed to the Company under Divisions 2 & 3 of Part XV of the SFO as recorded in the register required to be kept by the Company under Part XV (s.336) of the SFO, or otherwise known to the directors:

Name of Shareholders	Nature of interest	Number and class of securities		Approximate percentage of shareholding (%)
		Long position	Short position	
Poseidon Sports Limited	Corporate interest	2,477,081,000 shares	—	44.74%
Talent Rainbow Far East Limited ⁽¹⁾	Interest in a controlled corporation	2,477,081,000 shares	—	44.74%
Harvest Luck Development Limited ⁽¹⁾	Interest in a controlled corporation	2,477,081,000 shares	—	44.74%

Notes:

- (1) Mr. Chen Yihong, Harvest Luck Development Limited ("Harvest Luck") and Talent Rainbow Far East Limited ("Talent Rainbow") are deemed to be interested in the Shares held by Poseidon Sports Limited ("Poseidon") by virtue of Harvest Luck and Talent Rainbow being entitled to exercise or control the exercise of one-third or more of the voting power at general meetings of Poseidon. Harvest Luck is wholly-owned and controlled by Mr. Chen Yihong. The entire issued share capital of Talent Rainbow is held by Billion Giant Development Limited ("Billion Giant"). The entire issued share capital of Billion Giant is in turn held by BOS Trust Company (Jersey) Limited as trustee of the Cerises Trust. The Cerises Trust is an irrevocable discretionary trust set up by Mr. Chen Yihong as settlor and BOS Trust Company (Jersey) Limited as trustee on 20 April 2010. The beneficiaries under the Cerises Trust are family members of Mr. Chen Yihong. Mr. Chen Yihong as founder of the Cerises Trust is deemed to be interested in the Shares held by Talent Rainbow under the SFO.

Save as disclosed above, as at 30 June 2012, the directors are not aware of any other person or corporation having an interest or short position in shares and underlying shares of the Company representing 5% or more of the issued share capital of the Company.

4. CHANGES IN DIRECTORSHIP

On 25 May 2012, Mr. Jin Zhi Guo ("Mr. Jin"), an independent non-executive director of the Company was appointed to the board of directors of Lonking Holdings Limited, a company listed on the main board of the Hong Kong Stock Exchange, as its independent non-executive director. With effect from 28 June 2012, Mr. Jin had resigned as Chairman and Executive Director of Tsingtao Brewery Company Limited and has been appointed as Honorary Chairman of the said Company. With effect from April 2012, Mr. Jin had resigned as director of QKL Stores Inc., a company listed on the NASDAQ.

5. COMPLIANCE WITH THE CODE ON CORPORATE GOVERNANCE PRACTICES (THE "CG CODE")

The Company is committed to ensuring high standards of corporate governance in the interests of shareholders and devotes considerable effort in identifying and formalising best practices.

During the period under review, the Company has complied with the code provisions set out in the CG Code contained in Appendix 14 of The Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited ("Listing Rules"), except one deviation from code provision A.2.1 of the CG Code. Provision A.2.1 of the Code provides that the

roles of chairman and chief executive should be separate and should not be performed by the same individual. Our Company deviates from this provision because Mr. Chen Yihong performs both the roles of chairman and chief executive officer since 20 October 2011. Mr. Chen is the founder of our Group and has extensive experience in sporting goods industry in China. The Board believes that vesting the two roles in the same person provides our Company with strong and consistent leadership and facilitates the implementation and execution of our Group's business strategies. The Company shall nevertheless review the structure from time to time in light of the prevailing circumstances.

Details of the Company's corporate governance practices can be found in the Corporate Governance Report set out in the Company's annual report for the year ended 31 December 2011.

6. COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF LISTED ISSUERS (THE "MODEL CODE")

The Company has adopted the Model Code set out in Appendix 10 of the Listing Rules as the standard for securities transactions by directors. Having made specific enquiry by the Company, all the directors of the Company confirmed that they had complied with the required standard regarding securities transactions by the directors as set out in the Model Code during the period under review.

7. AUDIT COMMITTEE

The Audit Committee of the Company, comprising three independent non-executive directors, has reviewed the interim financial information, financial reporting system and internal control of the Company, including the interim results for the six months ended 30 June 2012.

The unaudited condensed consolidated interim financial information for the six months ended 30 June 2012 of the Group has also been reviewed by PricewaterhouseCoopers, the auditor of the Company, in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", whose review report is included in the interim report to be sent to shareholders.

8. PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the six months ended 30 June 2012, the Company repurchased a total of 100,000,000 ordinary shares of par value HK\$0.01 each of the Company at an aggregate purchase price of HK\$104,208,698.05 on the Hong Kong Stock Exchange. Details of the repurchases of such ordinary shares were as follows:

Months of repurchase	Number of ordinary shares repurchased	Price per ordinary share		Aggregate purchase price HK\$
		Lowest HK\$	Highest HK\$	
April 2012	69,970,000	0.98	1.05	71,809,867.25
May 2012	30,030,000	1.05	1.09	32,398,830.80
	100,000,000			104,208,698.05

As at the date of this interim report, all the 100,000,000 ordinary shares repurchased by the Company during the reporting period had been cancelled and the issued share capital of the Company was reduced by the par value thereof accordingly. The above repurchases were effected by the directors, pursuant to the mandate from shareholders, with a view to benefiting shareholders as a whole by increasing net asset value and/or earnings per share of the Company.

Saved as disclosed above, there was no purchase, sale or redemption by the Company, or any of its subsidiaries, of any listed securities of the Company during the six months ended 30 June 2012.



羅兵咸永道

Report on review of interim financial information
To the board of directors of China Dongxiang (Group) Co., Ltd.
(incorporated in the Cayman Islands with limited liability)

INTRODUCTION

We have reviewed the interim financial information set out on pages 34 to 60, which comprises the interim condensed consolidated balance sheet of China Dongxiang (Group) Co., Ltd. (the "Company") and its subsidiaries (together, the "Group") as at 30 June 2012 and the related interim condensed consolidated statements of income, comprehensive income, changes in equity and cash flows for the six-month period then ended, and a summary of significant accounting policies and other explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and International Accounting Standard 34 "Interim Financial Reporting". The directors of the Company are responsible for the preparation and presentation of this interim financial information in accordance with International Accounting Standard 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on this interim financial information based on our review and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

SCOPE OF REVIEW

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information is not prepared, in all material respects, in accordance with International Accounting Standard 34 "Interim Financial Reporting".

PricewaterhouseCoopers
Certified Public Accountants

Hong Kong, 22 August 2012

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Consolidated Interim Income Statement

For the six months ended 30 June 2012

		Unaudited	
		Six months ended 30 June	
	Note	2012	2011
		RMB'000	RMB'000
Revenue	6	832,351	1,178,787
Cost of goods sold	8	(414,870)	(456,233)
Gross profit		417,481	722,554
Other gains, net	7	4,038	37,190
Distribution costs	8	(263,077)	(317,261)
Administrative expenses	8	(105,803)	(165,086)
Operating profit		52,639	277,397
Finance income, net	9	90,532	57,743
Share of (losses)/profits of jointly controlled entities, net		(412)	67
Profit before income tax		142,759	335,207
Income tax expense	10	(49,117)	(113,013)
Profit for the period		93,642	222,194
Profit attributable to:			
— Equity holders of the Company		97,074	224,958
— Non-controlling interests		(3,432)	(2,764)
		93,642	222,194
Earnings per share for profit attributable to the equity holders of the Company (expressed in RMB cents per share)			
— Basic earnings per share	11	1.75	3.99
— Diluted earnings per share	11	1.75	3.99
Dividends	12	68,098	157,526

The notes on pages 40 to 60 form an integral part of this condensed consolidated interim financial information.

Consolidated Interim Statement of Comprehensive Income 35

For the six months ended 30 June 2012

	Note	Unaudited Six months ended 30 June	
		2012 RMB'000	2011 RMB'000
Profit for the period		93,642	222,194
Other comprehensive income:			
— Fair value change on available-for-sale financial assets, net of tax	21	(6,212)	(123,072)
— Foreign currency translation differences	21	770	(21,800)
Total other comprehensive income, net of tax		(5,442)	(144,872)
Total comprehensive income for the period		88,200	77,322
Total comprehensive income for the period attributable to:			
— Equity holders of the Company		91,632	80,086
— Non-controlling interests		(3,432)	(2,764)
		88,200	77,322

The notes on pages 40 to 60 form an integral part of this condensed consolidated interim financial information.

Consolidated Interim Balance Sheet

As at 30 June 2012

	Note	Unaudited 30 June 2012 RMB'000	Audited 31 December 2011 RMB'000
ASSETS			
Non-current assets			
Property, plant and equipment	13	110,170	116,614
Lease prepayments	14	12,436	12,788
Intangible assets	15	280,616	289,111
Interests in jointly controlled entities		18,498	18,909
Available-for-sale financial assets	16	969,735	973,398
Deferred income tax assets		117,290	112,542
Prepayments, deposits and other receivables — non-current portion		42,040	33,706
		1,550,785	1,557,068
Current assets			
Inventories		359,437	403,656
Trade receivables	18	357,278	547,621
Prepayments, deposits and other receivables		111,541	100,338
Other financial assets	17	1,452,242	1,068,255
Cash and bank balances	19	3,343,439	3,774,868
		5,623,937	5,894,738
Total assets		7,174,722	7,451,806
EQUITY			
Equity attributable to equity holders of the Company			
Share capital	20	53,589	54,562
Share premium account	20	2,052,157	2,135,560
Reserves	21	4,696,682	4,605,050
		6,802,428	6,795,172
Non-controlling interests		1,307	4,739
Total equity		6,803,735	6,799,911

As at 30 June 2012

	Note	Unaudited 30 June 2012 RMB'000	Audited 31 December 2011 RMB'000
LIABILITIES			
Non-current liabilities			
Deferred income tax liabilities		41,245	30,922
		41,245	30,922
Current liabilities			
Trade payables	22	140,331	275,734
Accruals and other payables		163,054	309,372
Provisions	23	18,643	27,184
Current income tax liabilities		7,714	8,683
		329,742	620,973
Total liabilities		370,987	651,895
Total equity and liabilities		7,174,722	7,451,806
Net current assets		5,294,195	5,273,765
Total assets less current liabilities		6,844,980	6,830,833

The notes on pages 40 to 60 form an integral part of this condensed consolidated interim financial information.

Consolidated Interim Statement of Changes in Equity

For the six months ended 30 June 2012

		Unaudited						
		Attributable to equity holders of the Company						
Note		Share		Other reserves	Retained earnings	Total	Non-controlling interests	Total equity
		capital	premium account					
	Balance at 1 January 2012	54,562	2,135,560	(235,510)	4,840,560	6,795,172	4,739	6,799,911
	Comprehensive income							
	Profit for the period	—	—	—	97,074	97,074	(3,432)	93,642
	Other comprehensive income							
	Fair value change on available-for-sale financial assets	16	—	(6,212)	—	(6,212)	—	(6,212)
	Currency translation differences	21	—	770	—	770	—	770
	Total other comprehensive income, net of tax	—	—	(5,442)	—	(5,442)	—	(5,442)
	Total comprehensive income	—	—	(5,442)	97,074	91,632	(3,432)	88,200
	Transactions with owners							
	Shares repurchased and cancelled	20	(973)	(83,403)	—	(84,376)	—	(84,376)
	Total contributions and distributions to owners of the Company	—	(973)	(83,403)	—	(84,376)	—	(84,376)
	Balance at 30 June 2012	53,589	2,052,157	(240,952)	4,937,634	6,802,428	1,307	6,803,735
	Balance at 1 January 2011	54,810	2,889,096	(169,068)	4,740,139	7,514,977	268	7,515,245
	Comprehensive income							
	Profit for the period	—	—	—	224,958	224,958	(2,764)	222,194
	Other comprehensive income							
	Fair value change on available-for-sale financial assets	16	—	(123,072)	—	(123,072)	—	(123,072)
	Currency translation differences	21	—	(21,800)	—	(21,800)	—	(21,800)
	Total other comprehensive income, net of tax	—	—	(144,872)	—	(144,872)	—	(144,872)
	Total comprehensive income	—	—	(144,872)	224,958	80,086	(2,764)	77,322
	Transactions with owners							
	Share-based compensation	21	—	1,048	—	1,048	—	1,048
	Dividends relating to 2010 paid in May 2011	12	—	(553,041)	—	(550,129)	—	(550,129)
	Contribution from non-controlling interests of a subsidiary		—	—	—	—	1,000	1,000
	Total contributions and distributions to owners of the Company	—	(553,041)	3,960	—	(549,081)	1,000	(548,081)
	Balance at 30 June 2011	54,810	2,336,055	(309,980)	4,965,097	7,045,982	(1,496)	7,044,486

The notes on pages 40 to 60 form an integral part of this condensed consolidated interim financial information.

Consolidated Interim Cash Flows Statement 39

For the six months ended 30 June 2012

	Note	Unaudited Six months ended 30 June	
		2012 RMB'000	2011 RMB'000
Cash flow from operating activities			
Cash generated from operations		28,179	60,864
Interest received		26,072	30,957
Income tax paid		(44,512)	(143,328)
Cash inflow/(outflow) from operating activities		9,739	(51,507)
Cash flow from investing activities			
Purchase of property, plant and equipment	13	(4,027)	(5,402)
Purchase of intangible assets	15	(1,922)	(2,116)
Decrease in term deposits with initial terms over three months		30,326	1,746,561
Decrease/(increase) in restricted bank deposits		785	(9,188)
Proceeds from disposal of property, plant and equipment and intangible assets		797	10
Increase in investments in available-for-sales financial assets		—	(228,295)
(Increase)/decrease in other financial assets		(350,000)	641,089
Cash (outflow)/inflow from investing activities		(324,041)	2,142,659
Cash flow from financing activities			
Repurchase of shares	20	(84,376)	—
Dividends paid		—	(550,129)
Cash outflow from financing activities		(84,376)	(550,129)
Net (decrease)/increase in cash and cash equivalents			
Cash and cash equivalents at the beginning of the period		722,882	649,022
Exchange losses on cash and cash equivalents		(1,640)	(11,938)
Cash and cash equivalents at the end of the period		322,564	2,178,107

The notes on pages 40 to 60 form an integral part of this condensed consolidated interim financial information.

Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2012

1 GENERAL INFORMATION

China Dongxiang (Group) Co., Ltd. (the "Company") and its subsidiaries (together the "Group") are principally engaged in brand development, design and sales of sport-related apparel, footwear and accessories in Mainland of the People's Republic of China (the "PRC"), Macau and Japan.

The Company was incorporated in the Cayman Islands on 23 March 2007 as an exempted company with limited liability under the Companies Law of the Cayman Islands. The address of the Company's registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands.

The Company's shares have been listed on the Main Board of The Stock Exchange of Hong Kong Limited since 10 October 2007.

This condensed consolidated interim financial information is presented in Renminbi ("RMB"), unless otherwise stated. This condensed consolidated interim financial information was approved for issue by the Board of Directors on 22 August 2012.

This condensed consolidated interim financial information has not been audited.

2 BASIC OF PREPARATION

These condensed consolidated interim financial statements for the six months ended 30 June 2012 have been prepared in accordance with IAS/HKAS 34, 'Interim financial reporting'. The condensed consolidated interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 December 2011, which have been prepared in accordance with IFRS/HKFRSs.

3 ACCOUNTING POLICIES

Except as described below, the accounting policies applied are consistent with those of the annual financial statements for the year ended 31 December 2011, as described in those annual financial statements.

Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

The following are the amended standards or interpretation that are effective for the first time for this interim period but are not relevant to the Group:

IFRS 7 (Amendment)	Disclosures — transfer of financial assets
IFRS 1 (Amendment)	Severe hyperinflation and removal of fixed dates for first time adopters
IAS 12 (Amendment)	Deferred tax: recovery of underlying assets

The following new standards and amendments to standards have been issued but are not effective for the financial year beginning 1 January 2012 and have not been early adopted by the Group:

- IFRS 9, 'Financial instruments' addresses the classification, measurement and recognition of financial assets and financial liabilities, effective 1 January 2015. IFRS 9 replaces the parts of IAS 39 that relate to the classification and measurement of financial instruments. IFRS 9 requires financial assets to be classified into two measurement categories: those measured as at fair value and those measured at amortised cost. The determination is made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. For financial liabilities, the standard retains most of the IAS 39 requirements. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch.

3 ACCOUNTING POLICIES (CONTINUED)

- IFRS 10 'Consolidated financial statements', effective on 1 January 2013. It builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. The standard provides additional guidance to assist in the determination of control where this is difficult to assess.
- IFRS 12 'Disclosures of interests in other entities', effective on 1 January 2013. It includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles.
- IFRS 13 'Fair value measurement', effective on 1 January 2013. It aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs.
- IAS 19 (Amendment) 'Employee benefits', effective on 1 January 2013. It eliminates the corridor approach and calculate finance costs on a net funding basis.

The Group is yet to assess the full impact of the above new standards and amendments and intends to adopt the standards no later than the accounting period beginning on or after 1 January 2013. There are no other IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the group.

4 ESTIMATES

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed consolidated interim financial statements, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 31 December 2011.

5 FINANCIAL RISK MANAGEMENT

5.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk.

The interim condensed consolidated financial statements do not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 31 December 2011.

There have been no changes in the risk management policies of the Group.

5.2 Liquidity risk

Compared to year end, there was no material change in the contractual undiscounted cash out flows for financial liabilities.

Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2012

5 FINANCIAL RISK MANAGEMENT (CONTINUED)

5.3 Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the Group's assets that are measured at fair value at 30 June 2012 and 31 December 2011.

At 30 June 2012	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	Total RMB'000
Assets				
Available-for-sale financial assets				
— equity securities	36,245	—	933,490	969,735
At 31 December 2011	Level 1 RMB'000	Level 2 RMB'000	Level 3 RMB'000	Total RMB'000
Assets				
Available-for-sale financial assets				
— equity securities	42,308	—	931,090	973,398

In the six months ended 30 June 2012, there were no reclassifications of financial assets.

6 SEGMENT INFORMATION

The Group is principally engaged in brand development, design and sales of sport-related apparel, footwear and accessories in Mainland of the PRC, Macau and Japan.

The chief operating decision maker reviews the Group's internal reporting in order to assess performance and allocate resources. Management has determined the operating segments based on these reports. The chief operating decision maker considers the business and assesses the performance from a geographic perspective, including China (including Mainland of the PRC and Macau) and Japan segments as follows:

- China — distribution of sport-related products under Kappa Brand and other brands and international business which includes the provision of Kappa Brand products for other Kappa licensees in other countries.
- Japan — distribution and retailing of sport-related products under Kappa, Phenix and other brands.

For the six months ended 30 June 2012

6 SEGMENT INFORMATION (CONTINUED)

Revenue between segments are carried out on terms set out in agreements governing the transactions. The revenue from external customers reported to the chief operating decision maker is measured in a manner consistent with that in the condensed consolidated interim income statement.

The segment results and other income statement items provided to the chief operating decision maker for the reportable segments are as follows:

	Six months ended 30 June 2012			Total RMB'000
	China RMB'000	Japan RMB'000	Unallocated RMB'000	
Total revenue before inter-segment elimination	614,289	227,722	—	842,011
Inter-segment revenue	—	(9,660)	—	(9,660)
Revenue from external customers	614,289	218,062	—	832,351
Cost of goods sold	(285,608)	(129,262)	—	(414,870)
Segment gross profit	328,681	88,800	—	417,481
Segment operating profit	125,965	(27,984)	(45,342)	52,639
Interest income	77,128	2	7,556	84,686
Interest expenses and others, net	1,706	4,889	(749)	5,846
Share of profits of jointly controlled entities	—	(412)	—	(412)
Profit before income tax	204,799	(23,505)	(38,535)	142,759
Income tax expense	(48,405)	(712)	—	(49,117)
Profit for the period	156,394	(24,217)	(38,535)	93,642
Other items of income and expense				
Depreciation and amortization	14,145	5,347	—	19,492
Provision for impairment losses of inventories	—	11,855	—	11,855
Reversal of impairment losses of trade and other receivables	—	(7,439)	—	(7,439)

Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2012

6 SEGMENT INFORMATION (CONTINUED)

	Six months ended 30 June 2011			Total RMB'000
	China RMB'000	Japan RMB'000	Unallocated RMB'000	
Total revenue before inter-segment elimination	1,001,331	190,840	—	1,192,171
Inter-segment revenue	(11,787)	(1,597)	—	(13,384)
Revenue from external customers	989,544	189,243	—	1,178,787
Cost of goods sold	(352,062)	(104,171)	—	(456,233)
Segment gross profit	637,482	85,072	—	722,554
Segment operating profit	360,801	(31,626)	(51,778)	277,397
Interest income	58,491	2	4,224	62,717
Interest expenses and others, net	(12,117)	8,572	(1,429)	(4,974)
Share of profits of jointly controlled entities	—	67	—	67
Profit before income tax	407,175	(22,985)	(48,983)	335,207
Income tax expense	(112,459)	(554)	—	(113,013)
Profit for the period	294,716	(23,539)	(48,983)	222,194
Other items of income and expense				
Depreciation and amortization	14,158	4,750	—	18,908
Provision for impairment losses of inventories	35,233	7,952	—	43,185
Provision for/(reversal of) impairment losses of trade and other receivables	15,147	(6,794)	—	8,353

For the six months ended 30 June 2012

6 SEGMENT INFORMATION (CONTINUED)

Further analysis of revenue by brands and activities in China and Japan is as follows:

	Six months ended 30 June	
	2012 RMB'000	2011 RMB'000
China		
— Distribution and retailing of Kappa Brand products	599,598	978,666
— International business and others	14,691	10,878
	614,289	989,544
Japan		
— Distribution and retailing of Kappa Brand products	117,210	110,382
— Distribution and retailing of Phenix Brand products	100,852	78,861
	218,062	189,243
	832,351	1,178,787

The segment assets and liabilities and reconciliations to the Group's total assets and total liabilities are as follows:

	As at 30 June 2012			Total RMB'000
	China RMB'000	Japan RMB'000	Unallocated RMB'000	
Total assets before inter-segment elimination	6,029,470	460,532	809,649	7,299,651
Inter-segment elimination	(9,215)	(20,375)	(95,339)	(124,929)
Total assets	6,020,255	440,157	714,310	7,174,722
Deferred income tax assets	(117,290)	—	—	(117,290)
Interests in jointly controlled entities	—	(18,498)	—	(18,498)
Available-for-sale financial assets	(969,735)	—	—	(969,735)
Segment assets	4,933,230	421,659	714,310	6,069,199
Total liabilities before inter-segment elimination	236,110	164,552	39,462	440,124
Inter-segment elimination	(20,368)	(9,307)	(39,462)	(69,137)
Total liabilities	215,742	155,245	—	370,987
Deferred income tax liabilities	(37,376)	(3,869)	—	(41,245)
Current income tax liabilities	(6,409)	(1,305)	—	(7,714)
Segment liabilities	171,957	150,071	—	322,028

Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2012

6 SEGMENT INFORMATION (CONTINUED)

	As at 31 December 2011			Total RMB'000
	China RMB'000	Japan RMB'000	Unallocated RMB'000	
Total assets before inter-segment elimination	6,160,743	524,782	895,036	7,580,561
Inter-segment elimination	(19,682)	(22,977)	(86,096)	(128,755)
Total assets	6,141,061	501,805	808,940	7,451,806
Interests in jointly controlled entities	—	(18,909)	—	(18,909)
Available-for-sale financial assets	(973,398)	—	—	(973,398)
Deferred income tax assets	(112,542)	—	—	(112,542)
Segment assets	5,055,121	482,896	808,940	6,346,957
Total liabilities before inter-segment elimination	485,422	209,034	40,723	735,179
Inter-segment elimination	(22,977)	(19,584)	(40,723)	(83,284)
Total liabilities	462,445	189,450	—	651,895
Deferred income tax liabilities	(27,000)	(3,922)	—	(30,922)
Current income tax liabilities	(6,823)	(1,860)	—	(8,683)
Segment liabilities	428,622	183,668	—	612,290

7 OTHER GAINS, NET

	Six months ended 30 June	
	2012 RMB'000	2011 RMB'000
Government subsidy income	1,744	36,517
Loss on disposal of construction in progress	(193)	—
Others	2,487	673
	4,038	37,190

Government subsidy income is granted by the local finance bureaus at their full discretion and is recognised at fair value where there is a reasonable assurance that the subsidy will be received.

For the six months ended 30 June 2012

8 EXPENSES BY NATURE

The expenses included in cost of goods sold, distribution costs and administrative expenses are analysed as follows:

	Six months ended 30 June	
	2012	2011
	RMB'000	RMB'000
Cost of inventories recognised as cost of goods sold and distribution costs	406,250	441,811
Depreciation/amortization of property, plant and equipment, lease prepayments and intangible assets (Note 13, 14 and 15)	19,492	18,908
Loss on disposal of property, plant and equipment	299	38
Advertising and marketing expenses	89,751	129,430
Employee salary and benefit expenses	104,921	102,558
Withholding business tax on licence fees payable for an overseas subsidiary	(1,068)	4,965
Design and product development expenses	45,342	51,779
Legal and consulting expenses	3,909	17,740
Operating lease in respect of buildings	27,985	26,906
Logistic fees	38,287	37,554
Provision for impairment losses of inventories	11,855	43,185
(Reversal of)/provision for impairment losses of trade and other receivables	(7,439)	8,353
Travelling expenses	10,840	14,624
Auditors' remuneration	900	1,120
Others	32,426	39,609
Total of cost of goods sold, distribution costs and administrative expenses	783,750	938,580

9 FINANCE INCOME, NET

	Six months ended 30 June	
	2012	2011
	RMB'000	RMB'000
Finance income:		
— Interest income from bank deposits	50,463	41,738
— Interest income from treasury bonds and treasury products	34,224	20,979
Finance cost:		
— Foreign exchange gains/(losses), net	7,872	(4,095)
— Others	(2,027)	(879)
	90,532	57,743

Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2012

10 INCOME TAX EXPENSE

	Six months ended 30 June	
	2012 RMB'000	2011 RMB'000
Current income tax		
— PRC enterprise income tax ("EIT")	71,005	135,793
— Taxation in Japan	750	603
Deferred income tax	(22,638)	(23,383)
	49,117	113,013

Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

The Company was incorporated in the Cayman Islands. Under the laws of the Cayman Islands, there is no income, estate, corporation, capital gains or other taxes payable by the Company.

Hong Kong and Singapore profits tax have not been provided as there are no estimated assessable profits arising in or derived from Hong Kong and Singapore during the six months ended 30 June 2012 (2011: nil).

Effective from 1 January 2008, the subsidiaries of the Company incorporated in the PRC are subject to corporate income tax at the rate of 25% in accordance with the Corporate Income Tax Law of the PRC (the "New EIT Law") as approved by the National People's Congress on 16 March 2007. The EIT rate applicable to subsidiaries of the Group established in the PRC had been reduced to 25% from 2008 for those with original applicable EIT rates higher than 25%, or gradually increase to 25% over a 5-year period from 2008 to 2012 for those with original applicable EIT rates lower than 25%, where appropriate.

According to the New EIT Law, distribution of profits earned by PRC companies since 1 January 2008 to foreign investors is subject to withholding tax of 5% to 10% depending on the country of incorporation of the foreign investor. Should the Group's PRC subsidiaries distribute dividends to overseas-incorporated entities within the Group, the Group should accrue the withholding tax. During the six months ended 30 June 2012, the Group provided for a deferred withholding tax liability of RMB10,377,000 (2011: RMB21,575,000) in relation to the profit of the PRC subsidiaries for the six months ended 30 June 2012 that will be distributed in the future.

The subsidiary incorporated in Japan is subject to income tax and local inhabitant tax. The corporate income tax rate for the six months ended 30 June 2012 applicable to the subsidiary is 30% (2011: 30%) based on the assessable profit. The inhabitant tax is determined based on rates (determined by the prefecture and city where the company maintains its operations) on the income tax payable, subject to a certain minimum payment. As there was no assessable profit derived during the six months ended 30 June 2012 (2011: nil), the subsidiary was subject to the minimum inhabitant tax payments.

For the six months ended 30 June 2012

11 EARNINGS PER SHARE**(a) Basic**

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue less shares held for Restricted Share Award Scheme during the period.

	Six months ended 30 June	
	2012	2011
Profit attributable to equity holders of the Company (RMB'000)	97,074	224,958
Weighted average number of ordinary shares in issue less shares held for Restricted Share Award Scheme (thousands)	5,543,387	5,636,401
Basic earnings per share (RMB cents per share)	1.75	3.99

(b) Diluted

No diluted earnings per share has been presented since there was no potential diluted ordinary share during the period as at 30 June 2012.

12 DIVIDENDS

	Six months ended 30 June	
	2012 RMB'000	2011 RMB'000
Interim dividend of RMB0.53 cents per share (2011: 1.19 cents per share)	29,343	67,430
Interim special dividend of RMB0.70 cents per share (2011: 1.59 cents per share)	38,755	90,096
	68,098	157,526

Pursuant to a resolution passed on 22 August 2012, the board of directors declared an interim dividend and an interim special dividend of RMB0.53 cents and RMB0.70 cents per share, respectively (2011: 1.19 cents and 1.59 cents per share), totalling RMB1.23 cents, to be distributed from the share premium account of the Company. The interim dividend and interim special dividend, amounting to RMB68,098,000 (2011: RMB157,526,000) have not been reflected as dividends payable in the consolidated interim financial information. They will be recognised in shareholders' equity in the year ending 31 December 2012.

During the six months ended 30 June 2012, no dividend was paid (2011: RMB553,041,000 paid in May 2011, including the dividends of RMB2,912,000 paid to the Shares held for Restricted Share Award Scheme (Note 21)).

Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2012

13 PROPERTY, PLANT AND EQUIPMENT

	RMB'000
Six months ended 30 June 2012	
Net book amount as at 1 January 2012	116,614
Additions	4,027
Disposals	(497)
Depreciation (Note 8)	(9,406)
Exchange difference	(568)
Net book amount as at 30 June 2012	110,170
Six months ended 30 June 2011	
Net book amount as at 1 January 2011	132,807
Additions	5,402
Disposals	(48)
Impairment reversal	4
Depreciation (Note 8)	(8,941)
Exchange difference	(454)
Net book amount as at 30 June 2011	128,770

14 LEASE PREPAYMENTS

	Lease prepayments for land use rights RMB'000	Lease prepayments for stores RMB'000	Total RMB'000
Six months ended 30 June 2012			
Net book amount as at 1 January 2012	12,581	207	12,788
Amortization (Note 8)	(145)	(207)	(352)
Net book amount as at 30 June 2012	12,436	—	12,436
Six months ended 30 June 2011			
Net book amount as at 1 January 2011	12,866	12,824	25,690
Additions	—	1,076	1,076
Amortization (Note 8)	(143)	(10,927)	(11,070)
Net book amount as at 30 June 2011	12,723	2,973	15,696

For the six months ended 30 June 2012

15 INTANGIBLE ASSETS

	Trademarks RMB'000	Computer software RMB'000	Total RMB'000
Six months ended 30 June 2012			
Net book amount as at 1 January 2012	268,858	20,253	289,111
Additions	—	1,922	1,922
Exchange difference	(395)	(81)	(476)
Amortization (Note 8)	(3,953)	(5,988)	(9,941)
Net book amount as at 30 June 2012	264,510	16,106	280,616
Six months ended 30 June 2011			
Net book amount as at 1 January 2011	276,814	26,047	302,861
Additions	—	2,116	2,116
Exchange difference	(285)	(80)	(365)
Amortization (Note 8)	(3,954)	(5,870)	(9,824)
Net book amount as at 30 June 2011	272,575	22,213	294,788

16 AVAILABLE-FOR-SALE FINANCIAL ASSETS

	Six months ended 30 June	
	2012 RMB'000	2011 RMB'000
At 1 January	973,398	213,938
Additions (Note (d))	—	228,295
Exchange differences	2,549	(2,329)
Changes in fair value (Note (e))	(6,212)	(129,356)
At 30 June	969,735	310,548

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For the six months ended 30 June 2012

16 AVAILABLE-FOR-SALE FINANCIAL ASSETS (CONTINUED)

The available-for-sale financial assets as at the balance sheet date include the following:

	30 June 2012 RMB'000	31 December 2011 RMB'000
Unlisted equity securities in the PRC		
— MSYH Group (Note (a))	130,000	130,000
— Yunfeng Funds (Note (b))	632,490	630,090
— CITIC Mezzanine Fund I (Note (c))	150,000	150,000
— Other investment	21,000	21,000
Listed equity securities in the US		
— Mecox Lane (Note (d))	36,245	42,308
	969,735	973,398
Market value of listed securities	36,245	42,308

Notes:

- (a) This represents the Group's holding of 22.05% equity interests in Mai Sheng Yue He Sporting Goods Co., Limited which wholly owns various companies engaging in the distribution and retail of sport-related products in various provinces in the PRC ("MSYH Group").
- (b) In September 2011, the Group subscribed for limited partnership interests with a total capital commitment of USD100,000,000 in Yunfeng E-commerce funds ("Yunfeng Funds"). Yunfeng Funds are established for the purpose of making investments in Alibaba Group Holding Limited, a leading group in the Chinese e-commerce industry. As at 30 June 2012, the Group has fully paid the capital commitment.
- (c) In September 2011, the Group subscribed for limited partnership interests with a total capital commitment of RMB300,000,000 in CITIC Mezzanine Fund I. The CITIC Mezzanine Fund I is a limited partnership established for the purpose of making equity and debt investments in the PRC. As at 30 June 2012, the Group has paid RMB150,000,000, being 50% of the capital commitment.
- (d) In March 2011, the Group purchased 40,519,225 ordinary shares of Mecox Lane Limited ("Mecox Lane"), representing approximately 10% of the issued shares of Mecox Lane, at a price of USD0.8571 per share, totaling USD34,729,000 (equivalent to approximately RMB228,295,000). Mecox Lane is a company listed on NASDAQ in the United States of America and engaged in sales of apparel and accessories on online platforms in the PRC. In addition, the Group has options to purchase up to 18,306,117 ordinary shares of Mecox Lane at an exercise price of USD1.1429 per ordinary share during a two-year's period starting from 25 March 2011.
- (e) The available for sale financial assets are stated at fair value. The fair values of investments in the unlisted equity securities as at the balance sheet date are determined with reference to a valuation model based on estimated discounted cash flows. The fair value of listed equity securities as at the balance sheet date is determined by reference to the quoted prices in an active market.

For the six months ended 30 June 2012

17 OTHER FINANCIAL ASSETS

	30 June 2012 RMB'000	31 December 2011 RMB'000
Loans and receivables		
— Treasury products issued by commercial banks	1,452,242	1,068,255
	1,452,242	1,068,255

The Group invested in unlisted treasury products issued by commercial banks in the PRC. The principals of these investments are guaranteed. The investments are interest bearing at rates ranging from 5.30 % to 5.87% per annum, denominated in RMB and with maturity periods within one year.

18 TRADE RECEIVABLES

	30 June 2012 RMB'000	31 December 2011 RMB'000
Trade receivables		
— Third parties	250,345	416,926
— Related parties (Note 25)	158,382	188,724
	408,727	605,650
Less: provision for impairment	(51,449)	(58,029)
Trade receivables, net	357,278	547,621

The Group's sales are mainly made on credit terms ranging from 30 to 60 days. The ageing analysis of trade receivables as at the balance sheet dates is as follows:

	30 June 2012 RMB'000	31 December 2011 RMB'000
Current	164,312	290,345
Within 30 days	73,642	154,226
31 to 120 days	155,585	147,989
Over 120 days	15,188	13,090
	408,727	605,650

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For the six months ended 30 June 2012

19 CASH AND BANK BALANCES

	30 June 2012 RMB'000	31 December 2011 RMB'000
Restricted bank deposits	135,793	136,578
Term deposits with initial terms over three months and within one year	2,885,082	2,915,408
Cash and cash equivalents	322,564	722,882
	3,343,439	3,774,868

The restricted bank deposits as at 30 June 2012 comprised deposits held in bank accounts for advertising fees payable and for issue of letters of credit for certain subsidiaries of the Group. As at 30 June 2012, the average interest rate on the restricted bank deposits was 0.24% (2011:0.21%) per annum.

The cash and cash equivalents represent cash deposits held at call with banks and in hand. As at 30 June 2012 and 31 December 2011, cash and bank balances were denominated in the following currencies:

	30 June 2012 RMB'000	31 December 2011 RMB'000
RMB	2,533,481	2,877,308
USD	303,312	337,467
HKD	408,264	475,741
JPY	97,899	83,685
Other	483	667
	3,343,439	3,774,868

RMB is currently not a freely convertible currency in the international market. The conversion of RMB into foreign currency and remittance of RMB out of the PRC are subject to the rules and regulations of exchange controls promulgated by the PRC authorities.

For the six months ended 30 June 2012

20 SHARE CAPITAL AND SHARE PREMIUM ACCOUNT

	Authorised capital				
	Number of ordinary shares of par value HK\$0.01	Nominal value of ordinary shares HKD'000			
At 31 December 2011 and 30 June 2012	10,000,000,000	100,000			
	Issued and fully paid				
	Number of ordinary shares of par value HKD0.01	Nominal value of issued ordinary shares HKD'000	Equivalent nominal value of ordinary shares RMB'000	Share premium account RMB'000	Total RMB'000
At 1 January 2012	5,606,401,000	56,365	54,562	2,135,560	2,190,122
Shares repurchased and cancelled	(100,000,000)	(1,000)	(973)	(83,403)	(84,376)
At 30 June 2012	5,506,401,000	55,365	53,589	2,052,157	2,105,746
At 1 January 2011	5,636,401,000	56,665	54,810	2,889,096	2,943,906
Dividends relating to 2010 paid in May 2011 (Note 12)	—	—	—	(553,041)	(553,041)
At 30 June 2011	5,636,401,000	56,665	54,810	2,336,055	2,390,865

Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2012

20 SHARE CAPITAL AND SHARE PREMIUM ACCOUNT (CONTINUED)

During the six months ended 30 June 2012, the Company acquired a total of 100,000,000 its own shares through repurchase on the Main Board of the Stock Exchange of Hong Kong Limited. The total amount paid to acquire the shares, net of tax, was RMB84,376,000. These repurchased shares were cancelled upon repurchase and, accordingly, the issued share capital of the Company was reduced by the nominal value of these shares and the premium paid on repurchase was deducted from the share premium account.

Under the Companies Law of the Cayman Islands, the share premium account is distributable to the shareholders of the Company provided that immediately following the date on which the dividend is proposed to be distributed; the Company is in a position to pay off its debts as they fall due in the ordinary course of business.

21 RESERVES

	Capital reserves RMB'000	Share-based compensation reserve RMB'000	Statutory reserves RMB'000	Exchange reserve RMB'000	Fair value reserve RMB'000	Shares held for Restricted Share Award Scheme RMB'000	Retained earnings RMB'000	Total RMB'000
At 1 January 2012	295,001	1,342	17,783	(466,241)	—	(83,395)	4,840,560	4,605,050
Profit for the period	—	—	—	—	—	—	97,074	97,074
Change in fair value of available-for-sale financial assets (Note 16)	—	—	—	—	(6,212)	—	—	(6,212)
Foreign currency translation reserve	—	—	—	770	—	—	—	770
At 30 June 2012	295,001	1,342	17,783	(465,471)	(6,212)	(83,395)	4,937,634	4,696,682
At 1 January 2011	295,001	1,575	16,018	(398,761)	4,237	(87,138)	4,740,139	4,571,071
Profit for the period	—	—	—	—	—	—	224,958	224,958
Change in fair value of available-for-sale financial assets (Note 16)	—	—	—	—	(123,072)	—	—	(123,072)
Foreign currency translation reserve	—	—	—	(21,800)	—	—	—	(21,800)
Share-based compensation	—	1,048	—	—	—	—	—	1,048
Dividends relating to the Shares held for Restricted Share Award Scheme (Note)	—	—	—	—	—	2,912	—	2,912
At 30 June 2011	295,001	2,623	16,018	(420,561)	(118,835)	(84,226)	4,965,097	4,655,117

Note: The Company adopted the Restricted Share Award Scheme on 10 December 2010 with an objective to encourage and retain selected participants including directors and employees of the Group, to work with the Group and to provide additional incentive for them to achieve performance goals. Under the scheme, a trust was established in Hong Kong and purchased 30,000,000 shares of the Company from the open market in December 2010. As the financial and operational policies of the Trust are governed by the Group, and Group benefits from the Trust's activities, the Trust is consolidated in the Group's financial statements as a special purpose entity.

There has not been shares granted to directors or employees under the Restricted Share Award Scheme up to and 30 June 2012.

For the six months ended 30 June 2012

22 TRADE PAYABLES

The ageing analysis of trade payables is as follows:

	30 June 2012 RMB'000	31 December 2011 RMB'000
Current	131,010	267,291
Within 30 days	177	4,599
31 to 120 days	2,397	3,770
Over 120 days	6,747	74
	140,331	275,734

The trade payables are mainly denominated in RMB and JPY. The carrying amounts of trade payables approximated their fair values as at the balance sheet dates.

23 PROVISIONS

The provision represents provision for sales returns and sales discount for the Japan operations of the Group.

The movements in the provision account are as follows:

	Six months ended 30 June	
	2012 RMB'000	2011 RMB'000
At 1 January	27,184	188,526
Utilization	(45,090)	(181,212)
Provision	36,549	278,471
At 30 June	18,643	285,785

Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2012

24 COMMITMENTS

The Group had the following commitments as at 30 June 2012:

(a) Operating lease commitments — Group as lessee

The Group leases certain of its office premises and plant and equipment under non-cancellable operating lease agreements. The leases have various terms and renewal rights. The Group's future aggregate minimum lease payments under non-cancellable operating leases were as follows:

	30 June 2012 RMB'000	31 December 2011 RMB'000
No later than 1 year	45,930	44,716
Later than 1 year and no later than 5 years	34,700	24,607
	80,630	69,323

(b) Capital commitments

	30 June 2012 RMB'000	31 December 2011 RMB'000
Contracted but not provided for — For investment in CITIC Mezzanine Fund I (Note 16(c))	150,000	150,000

(c) Other commitments

The Group provides sponsorship to certain sports teams, including cash payments as well as provision of sports apparel for free. The commitments as at the balance sheet dates were as follows:

	30 June 2012 RMB'000	31 December 2011 RMB'000
No later than 1 year	14,256	21,418
Later than 1 year and no later than 5 years	44,576	45,915
Over 5 years	—	5,555
	58,832	72,888

For the six months ended 30 June 2012

25 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability, directly or indirectly, control or jointly control the other party or exercise significant influence over the other party in making financial and operation decisions. Parties are also considered to be related if they are subject to common control or the party is an associate of another party.

The ultimate controlling party of the Group is Mr. Chen Yihong, the Chairman and Executive director of the Company. Therefore, close family members of Mr. Chen Yihong and parties that are controlled, jointly controlled or significantly influenced by Mr. Chen Yihong's close family members are considered to be related parties of the Company as well.

Save as disclosed elsewhere in this financial information, during the six months periods and as at the balance sheet dates, the Group had the following transactions and balances with related parties:

(a) Transactions with related parties

	Six months ended 30 June	
	2012 RMB'000	2011 RMB'000
Sales of goods to		
— MSYH Group	255,532	457,533
Purchase of goods from		
— Jointly controlled entities of the Group	9,519	12,695
Lease income of flagship stores from		
— MSYH Group	—	2,523

(b) Balances with related parties

	30 June	31 December
	2012 RMB'000	2011 RMB'000
Trade receivables (Note 18)		
— MSYH Group	158,382	188,724
Other receivables		
— MSYH Group	1,413	18,723
Trade payables		
— Jointly controlled entities of the Group	1,891	5,554

The above balances with related parties were unsecured, non-interest bearing and without fixed repayment terms.

Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2012

25 RELATED PARTY TRANSACTIONS (CONTINUED)

(c) Key management compensation

	Six months ended 30 June	
	2012 RMB'000	2011 RMB'000
Salaries, bonus and other welfares	6,074	9,563
Pension — defined contribution plans	72	59
	6,146	9,622

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