

Preferential Offering – BLUE Confirmation Form 優先發售 – 藍色確認申請表格

Use this form if you applied in the Preferential Offering using a Blue Application Form or using Blue Form eIPO and you would like to confirm your application for the Reserved Shares.

閣下如以藍色申請表格或以藍表 eIPO 申請預留股份，且欲確認 閣下的預留股份申請，請用本表格



Shanghai Dongzheng Automotive Finance Co., Ltd.*

上海東正汽車金融股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

Stock code: 2718

股份代號: 2718

BLUE CONFIRMATION FORM 藍色確認申請表格

If you wish to proceed with your application, you must submit this BLUE Confirmation Form before 5:00 p.m., Wednesday, March 27, 2019 to confirm your offer to purchase the Reserved Shares constituted by the BLUE Application Form and supplemented by this BLUE Confirmation Form.

If you do not wish to proceed with your application, no action is required.

You must read the conditions and instructions set out in this form.

To be valid, you must complete all applicable parts of this form.

Please write clearly.

Please read carefully the prospectus and supplemental prospectus of Shanghai Dongzheng Automotive Finance Co., Ltd.* (the "Company") dated March 14, 2019 and March 25, 2019, respectively (the "Prospectus" and the "Supplemental Prospectus", respectively), and any other announcements or other documents supplementing the Prospectus.

You must complete this BLUE Confirmation Form in English (except for your name in Chinese) and you must sign this BLUE Confirmation Form in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

A copy of the Supplemental Prospectus in English and Chinese versions, together with (i) a printed copy of each of the WHITE Confirmation Form and this BLUE Confirmation Form, (ii) a certificate in the approved manner as to the accuracy of the Chinese translation of this Supplemental Prospectus, the WHITE Confirmation Form and this BLUE Confirmation Form, (iii) a certificate in the approved manner as to the competency of the Chinese translator given by the Joint Sponsors, (iv) the written consents of the Joint Sponsors and KPMG to the issue of the Supplemental Prospectus with the inclusion of their respective names and references in the form and content in which they respectively appear in this Supplemental Prospectus, and (v) copies of the additional material contacts referred to in the paragraph headed "Amendments to the Prospectus – Statutory and General Information" in the Supplemental Prospectus have been registered with the Registrar of Companies in Hong Kong as required by Section 342C of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong).

Neither the Securities and Futures Commission of Hong Kong nor the Registrar of Companies in Hong Kong takes any responsibility as to the contents of this BLUE Confirmation Form or any other document referred to in this BLUE Confirmation Form.

Applicants who have applied for the Reserved Shares and who wish to proceed with their applications are required to confirm their applications with respect to all (and not some only) of the Reserved Shares applied for by them under the Preferential Offering within a specified period as provided in the Supplemental Prospectus, which is from 9:00 a.m. to 5:00 p.m. on Monday, March 25, 2019, Tuesday, March 26, 2019 and Wednesday, March 27, 2019, and in any event before the deadline specified in the Supplemental Prospectus. The relevant procedures for confirmation are set out in the section headed "Confirmation of applications" of the Supplemental Prospectus. Your attention is drawn to the section headed "Personal Data" in the BLUE Application Forms which sets out the policies and practices of the Company and the H Share Registrar in relation to personal data and the Personal Data (Privacy) Ordinance.

Warning: It is important that you read the terms and conditions and confirmation procedures contained in the Prospectus and the Supplemental Prospectus and any other announcements or other documents supplementing the Prospectus. All shaded boxes in this BLUE Confirmation Form must be completed, otherwise the application is liable to be rejected. You may be prosecuted if you make a false declaration. You must complete this BLUE Confirmation Form in English (except for your name in Chinese) and you must sign this BLUE Confirmation Form in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

To: Shanghai Dongzheng Automotive Finance Co., Ltd.* (the "Company")

- Joint Global Coordinators
Joint Bookrunners
Joint Lead Managers
The Underwriters

致: 上海東正汽車金融股份有限公司(「貴公司」)

- 聯席全球協調人
聯席賬簿管理人
聯席牽頭經辦人
包銷商

I/We acknowledge that the application list for the Preferential Offering has been closed and is not reopened. I/we wish to proceed with my/our application and would like the Company to allocate all of the Reserved Shares applied for by the person(s) stated below under the Preferential Offering in full. I/we have read a copy of the Prospectus and the Supplemental Prospectus and any other announcements or other documents supplementing the Prospectus and have only relied on the information and representations contained in the Prospectus and the Supplemental Prospectus and any other announcements or other documents supplementing the Prospectus in making this confirmation, and not on any other information or representation concerning the Company and agree that none of the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Underwriters, their respective directors, supervisors, officers, employees, partners, agents, advisers or any other parties involved in the Global Offering is or will be liable for any information or representations not contained in the Prospectus, the Supplemental Prospectus and any other announcements or other documents supplementing the Prospectus and agree to be bound by the Prospectus and the Supplemental Prospectus and the terms and conditions set out in the Application Forms and this BLUE Confirmation Form.

本人/吾等知悉優先發售的申請經已結束，且不會重新開始；我/我們有意繼續進行申請，並讚 貴公司將下文所述的人士根據優先發售所申請的所有預留股份悉數分配；我/我們已細閱招股章程及補充招股章程及用以補充招股章程的任何其他公告或其他文件，而在作出本確認申請時僅依賴招股章程及補充招股章程及用以補充招股章程的任何其他公告或其他文件所載的資料及聲明，而非任何其他有關 貴公司的資料或聲明。本人/吾等同意，貴公司、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人、包銷商、或等各自的董事、監事、高級職員、僱員、全職人員、代理、顧問或參與全球發售的任何其他各方，對或將對未載於招股章程、補充招股章程及用以補充招股章程的任何其他公告或其他文件的其他資料或聲明概不負責，並同意受招股章程及補充招股章程以及申請表格及本藍色確認申請表格所載條款及條件約束。

YOU MUST COMPLETE THIS BLUE CONFIRMATION FORM IN ENGLISH (EXCEPT FOR YOUR NAME IN CHINESE) AND YOU MUST SIGN THIS BLUE CONFIRMATION FORM IN WRITING (AND NOT BY WAY OF PERSONAL CHOP), OTHERWISE THE APPLICATION IS LIABLE TO BE REJECTED.

閣下必須以英文填妥本藍色確認申請表格(閣下的中文姓名除外)且必須親筆簽署本藍色確認申請表格，不得以個人印章代替，否則申請可予拒絕受理。

Signed by (all) applicant(s) (all joint applicants must sign)

由(所有)申請人簽署(所有聯名申請人必須簽署)

Date 日期

Table with 4 columns: Name (in English), Name (in Chinese), Hong Kong Identity Card Number/Passport Number/Hong Kong Business Registration Number, Address (in English), Contact telephone number. Includes fields for applicant and joint applicant details.

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* For identification purposes only * 僅供識別