

**AEON Stores (Hong Kong) Co., Limited** 

永旺(香港)百貨有限公司

2024 Annual Report

Stock Code: 984



## Everything we do, We do for our customers

Pursuing peace, Respecting humans, and Contributing to local communities, Always with customers as our starting point



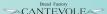












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### **CORPORATE INFORMATION**

### **BOARD OF DIRECTORS**

### **Executive Directors**

Mr. NAGASHIMA Takenori (Managing Director)

Mr. HISANAGA Shinya

### **Non-executive Directors**

Mr. GOTO Toshiya (Chairman)

Mr. INOHARA Hiroyuki Mr. FUJITA Kenji

Mr. YOKOCHI Yasutoshi

### **Independent Non-executive Directors**

Mr. CHOW Chi Tong Mr. MIZUNO Hideto

### Ms. SHUM Wing Ting

Mr. GOTO Toshiya (Chairman)

**NOMINATION COMMITTEE** 

Mr. CHOW Chi Tong Mr. MIZUNO Hideto Ms. SHUM Wing Ting

### **REMUNERATION COMMITTEE**

Ms. SHUM Wing Ting (Chairman)

Mr. GOTO Toshiya Mr. CHOW Chi Tong Mr. MIZUNO Hideto

### **AUDIT COMMITTEE**

Mr. CHOW Chi Tong (Chairman)

Mr. GOTO Toshiya Mr. MIZUNO Hideto Ms. SHUM Wing Ting

### **COMPANY SECRETARY**

Mr. CHAN Kwong Leung Eric

### **AUDITOR**

**KPMG** 

Certified Public Accountants

Public Interest Entity Auditor

registered in accordance with the

registered in accordance with the Accounting and

Financial Reporting Council Ordinance

### PRINCIPAL BANKERS

Mizuho Bank, Ltd. MUFG Bank, Ltd.

Sumitomo Mitsui Banking Corporation

Standard Chartered Bank (Hong Kong) Limited

The Hong Kong and Shanghai Banking Corporation Limited

### SHARE REGISTRAR

Tricor Investor Services Limited 17/F Far East Finance Centre 16 Harcourt Road

Hong Kong

### **REGISTERED OFFICE**

G-4 Floor, Kornhill Plaza (South) 2 Kornhill Road, Hong Kong

### **HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS**

Units 07-11, 26/F, CDW Building

388 Castle Peak Road

Tsuen Wan, New Territories, Hong Kong

Tel: (852) 2565 3600 Fax: (852) 2563 8654

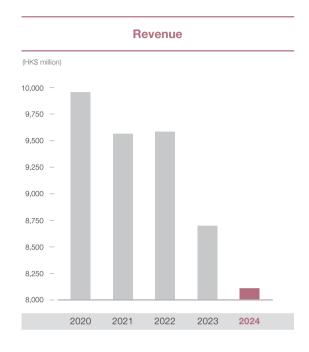
### STOCK CODE

984

### **WEBSITE**

www.aeonstores.com.hk

### FINANCIAL HIGHLIGHTS



## (HK\$ million) 0 - (50) - (150) - (250) - (300) -

(350) —

(400) —

(450) – (500) –

2020

2021

2022

2023

2024

# (HK cents) 50 (50) (100) (200) 2020 2021 2022 2023 2024 Loss per share

Dividends per share



### **CHAIRMAN'S STATEMENT**

Dear Shareholders,

In 2024, mainland China and Hong Kong continued to recover modestly, but economic situations at large remained difficult. Internal deflationary pressures and external economic headwinds continued to impact the Chinese economy. As for the retail industry in Hong Kong, affected by more Hong Kong people travelling outbound and spending up north, the change in consumption patterns of mainland tourists, and the relatively high exchange rate of Hong Kong dollar dampening spending desire, etc., it did not perform as well as expected. The Group's business environment was thus ridden with challenges.

The Group actively reviewed its operating strategy and focused on relevant reforms to maintain stable business development. In terms of product structure, it pushed forward with product reform, kept increasing the proportion of its private brand merchandise and directly imported products to boost its gross profit margin. During the year, it expanded sales of its own brand TOPVALU and created a number of hot-selling products. It actively sought to understand consumer needs, strengthened product development and its core products to increase their appeal to customers.

The Group sees e-commerce and digital transformation as an important direction of development. Hence, it continued to strengthen e-commerce business deployment, including optimizing and upgrading the AEON App, to provide customers with yet more convenient shopping experiences. During the year, the e-commerce sales of AEON App in Hong Kong recorded substantial growth. To further enhance customers' shopping experience and speed up advancing digital operations, the Group actively applied electronic price tags, backend automatic cash handling systems, and increased the utilization rate of self-checkout system, and as such was able to significantly improve productivity and operational efficiency during the year.

To cater to the boom in northbound consumption of Hong Kong residents, the Group stepped up capturing market share in the Greater Bay Area (GBA). Considering that the retail industry has been changing faster and faster amid fierce competition, the Group has actively reviewed the layout and product mix of existing stores. During the year, it opened two new supermarkets in the GBA - Zhongshan Fuyicheng Store and Guangzhou Baixin Store - and renovated two stores in Guangzhou, and by increasing the value of the physical stores, it was able to maintain steady profit growth. To further enhance its market competitiveness, the Group created key sales floors and developed new products that match the needs of customers. The market has responded relatively well to those strategies. In addition, the Group accelerated digitalization to improve operational efficiency and, by expanding income from tenants, was able to achieve stable development in the GBA.

At the same time, the Group actively enlarged its store network in Hong Kong and expanded into different formats, striving to promote small specialty store development. During the year, it fully upgraded and refurbished AEON

STYLE Tsuen Wan, adding new elements for customers in the district. The sixth AEON STYLE in Hong Kong also landed in Kai Tak and was well received by customers. To expand its high-margin dining market footprint, the Group opened three new KOMEDA'S Coffees in Tsuen Wan, Kai Tak and Kornhill, and the first Japanese-style takeaway store JELYCO DO at Tsing Yi MTR station, to attract customers with its special drinks and healthy light meals, and offer them brand new dining experiences. In addition, Mono Mono, the Group's fourth lifestyle specialty store, officially opened in North Point, offering yet more customers with a richer selection of merchandise.

Looking ahead to 2025, factors such as global economic uncertainties and geopolitical tensions will continue to affect the market environment. However, with the global monetary environment easing, the Chinese government expected to introduce stimulus measures to boost domestic consumption, plus the multiple-entry Individual Visit Scheme for Shenzhen resuming and expanding, the overall sentiment of the Hong Kong's retail sector is expected to improve. The Group will mainly adopt the following measures to maintain stable development: 1) Strengthen e-commerce business performance and enhance operational efficiency by accelerating digital transformation; 2) Advance merchandise reform to increase the proportion of sales from private brands, while promoting product categories with growth potential and enduring popularity to expand profit margins; 3) Focus on low-investment and low-rental business models, prioritizing the opening of specialty stores; 4) Further expand the store network and accelerate developing in the GBA market, and 5) Review and reform existing systems, optimize internal management and reduce operating costs.

We continue to make customer-centric innovations, and strive to enhance customers' sense of anticipation of AEON. Our hope is, through the services and experience we offer, customers can truly feel living in "a brighter society" and enjoying "happiness that is uniquely their own". The Group also places much emphasis on employee development, thus has continued to provide them with professional skills training and promotion opportunities to enhance their sense of accomplishment, and in turn ensure higher customer satisfaction. We hope that the Company, employees, and customers can work together to create a corporation fill with happy aspirations for the future and for AEON to achieve sustainable development.

Finally, on behalf of the Board, I would like to express my sincere gratitude to the management team and all employees for their dedication and tireless efforts, as well as to our partners and customers for their continued trust and support.

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GOTO Toshiya Chairman

Hong Kong, 28 March 2025

### **BUSINESS REVIEW**

In 2024, the global political and economic landscapes went through significant adjustments. With weak external demand and rising geopolitical risks casting a shadow over the global economy, retail businesses in Hong Kong and Mainland China faced unprecedented uncertainties amid a prevalently challenging market environment. Thus, the Group actively adjusted its business strategy and implemented a series of reforms to adapt to market changes.

### **Hong Kong Operations**

In the past year, Hong Kong's economic performance remained weak, with GDP amounting to US\$286 billion. The value of total retail sales for 2024 decreased by 7.3% against the same period last year. After pandemic control measures were lifted, the number of visitors to Hong Kong rebounded quickly. In 2024, Hong Kong welcomed 31.0% more visitors year-on-year, with non-mainland visitors up 44% relative to the previous year. However, the spending pattern of visitors to Hong Kong had changed fundamentally. They are no longer as enthusiastic about "having fine food, shopping, and entertainment" as before the pandemic. Instead, they show a strong interest in in-depth cultural tours. As such, total tourist spending has been increasing slower than expected. At the same time, convenient cross-border transportation has seen more Hong Kong residents travelling north to spend. That new trend to some extent has dampened the desire of local residents to spend money in Hong Kong, and correspondingly Hong Kong's retail sector has been affected.

During the year, with the help of effective marketing strategies and product optimization, the Group enhanced the sales performance of its private brands such as TOPVALU, HÓME CÓORDY and PEACE FIT WARM/COOL. Based on in-depth analysis of consumer demand, the Group launched a number of fashionable and high-quality products, which helped enhance brand awareness and drove sales growth.

In terms of store network, during the year, the Group opened the first AEON STYLE store – AEON STYLE Tsuen Wan in the New Territories through renovation and upgrading, launching a Mono Mono store in North Point, and introducing AEON STYLE Kai Tak in Kai Tak, to provide customers with a richer range of lifestyle options. In addition to opening three KOMEDA'S Coffee branches in Tsuen Wan, Kai Tak and Kornhill, the Group opened the world's first Japanese takeaway shop JELYCO DO By KOMEDA'S Coffee in Tsing Yi, to diversify its F&B offerings. Since opening, the new stores have been well-received by customers, with sales performance exceeding initial projections.

To sustain its performance, the Group optimized overall internal management during the year. Regarding the stores, the Group carried out reforms involving store decoration, renovation and opening costs, effectively reducing related expenses. In addition, we also actively promoted and applied electronic equipment, such as introducing Electronic Price Tag in three stores and supermarkets, streamlining work processes. The utilization rate of the Self-checkout system in stores increased to 55%, which not only improved employees' work efficiency, but have also enabled the Group to more accurately grasp market dynamics and consumer needs. By strengthening management, process optimization and control of recurring expenses, the Group was able to reduce various operating expenses and it improved staff productivity through structural reform and training.

During the year under review, revenue from Hong Kong operations declined by 9.5% to HK\$3,746.0 million (2023: HK\$4,140.9 million). The segment incurred loss of HK\$288.2 million (2023: loss of HK\$150.0 million) for the year.

### **Mainland China Operations**

In 2024, Mainland China's GDP grew by 5.0% compared with the previous year, but less than the 5.2% in 2023. Total retail sales of consumer goods increased by 3.5% year-on-year, and the GDP of Guangdong province increased by 3.5% over last year. The total retail sales of consumer goods in the province increased by 0.8% against the previous year, of which retail sales of goods grew by only 0.6%. Domestic consumption and the real estate market remaining sluggish had dragged down overall economic recovery.

During the year, the Group actively adjusted its store layout and carried out extensive revitalisation and renovation of the Guangzhou Baotai Store and Guangzhou Taiyangcheng store. It also opened two new stores – Zhongshan Fuyicheng store and Guangzhou Baixinstore. The sales performance of both stores met expectations, injecting new vitality into the Group's business expansion. Existing store structure was reviewed and key sales areas were created heeding customers' consumption patterns to enhance their offline consumption experience.

In terms of merchandise strategy, the Group analysed past data and focused on promoting key product categories, as a result, those products maintained strong growth with sales exceeding the levels of the same period last year. In addition, the Group was committed to developing new products. These products performed well in the market and met at ease sales and gross profit expectations.

The Group vigorously promoted digitalisation to improve operational efficiency. In the O2O realm, for example, it implemented online and offline integration to enhance customers' consumption experience and reduce marketing costs, reaping the initial benefit of digital transformation. The Group's own e-commerce platform also made significant progress, boasting an improved sales mix proportion, giving the Company's online business stronger yet competitiveness.

In addition, the Group actively expanded income from tenants and achieved its budget target by optimising its leasing strategy and improving service quality. Income from tenants exceeded the level of the same period last year.

Revenue from the Mainland China operations for the year was HK\$4,349.3 million (2023: HK\$4,552.0 million), a drop of 4.5% year-on-year. During the year, Mainland China business recorded loss of HK\$65.9 million (2023: loss of HK\$61.5 million).

### **PROSPECTS**

### **Hong Kong Operations**

The Hong Kong government has recently introduced a series of measures, such as organizing a cluster of mega events to attract more visitors, perfecting tourist visa policies, strengthening exchange and cooperation with Mainland China, upgrading urban infrastructure and raising public service standards, which have provided strong impetus for recovery of the retail and tourism industries. The Group will actively seize relevant opportunities and, with equal emphasis on innovation and pragmatism, launch an array of strategies with a view to enhancing performance.

Regarding product reform, the Group will step up promotion of popular product categories that possess growth potential, and boost the sales mix proportion of those products and its own brands to bolster their influence and market competitiveness. At the same time, the Group will open more small specialty stores, mainly represented by Mono Mono, which are expected to yield higher return on investment.

The Group will continue to ramp up investment in the e-commerce sector and continue to hasten digital transformation. It will also gradually introduce an Al loss prevention system in its Hong Kong stores, and conduct trial of smart shopping carts in selected stores to enhance customers' shopping experience and the safety of store operations. In addition, the Group will

continue to expand the application of Electronic Price Tag and increase the utilization rate of Self-checkout system and automatic cash handling system, so as to provide greater convenience to customers and also boost its own operating performance with technology.

Moreover, the Group will improve internal management, conduct comprehensive reviews and reforms on existing systems, initiate structural reform projects and meticulous financial management and cost control to reduce expenses and raise operational efficiency and productivity.

### **Mainland China Operations**

Since the beginning of 2025, the economy and retail market in Mainland China has been complex and volatile. On top of navigating the challenges posed by escalating geopolitical risks on international trade, Mainland China also needs to deal with structural issues like people choosing to stay single and the aging population. That plus the more rational consumption behaviour of consumers have led to a persistent downturn in the retail store sector. Emerging business modes such as live-streaming e-commerce have also dealt a blow to the traditional retail industry, prompting the industry to accelerate digital investment and transformation, and realize comprehensive development of online and offline integration.

In response to the dynamic market environment and challenges, the Group is dedicated to improving its competitive edge. Along with expanding the sales mix proportion of its own brands and popular products, the Group will also continuously evaluate its product portfolio to improve gross profit. In addition, the Group will continue to build and optimise core sales floors, such as trendy play, children's toy, fruit, bakery, and pet sales areas to boost the appeal of the stores. The Group will also gradually introduce an Al loss prevention system and Al pricing system in its mainland stores, and conduct trials deploying smart shopping carts in selected stores to enhance customers' shopping experience and the efficiency of store operations.

The Group plans to open 8 new stores in the GBA in 2025, including stand-alone supermarkets in Guangzhou, Foshan, Shenzhen and Jiangmen to meet the diverse needs of local consumers. It will also push to increase income from and foster win-win development with tenants by improving tenancy structure and tenant service quality. At the same time, the Group will advance workflow reform in 2025 to raise employees' work efficiency and satisfaction, so as to lay a solid foundation for its development in the years ahead.

### Group

Under the 2025 investment plan, the total expenditure for new store openings and store renovations is estimated to be approximately HK\$256 million.

Save as mentioned above or otherwise disclosed, there have been no material events affecting the Group's business from 31 December 2024 up to the date of authorisation for the release of these consolidated financial statements.

### **FINANCIAL REVIEW**

In the year 2024, the Group's revenue decreased by 6.9% year-on-year to HK\$8,095.3 million (2023: HK\$8,692.9 million). Gross profit margin dropped 0.3% to 28.9% (2023: 29.2%).

As for other income, income derived from sub-leases and others income decreased by HK\$10.8 million (2023: increased by HK\$27.6 million). However, government grants received increased by HK\$6.7 million to HK\$7.4 million (2023: HK\$0.7 million) and other income resulted in an overall decrease by 0.9% as compared with last year.

For operating expenses during the year under review, the Group's staff cost decreased by 4.7% and its ratio to revenue increased slightly to 11.9% (2023: 11.7%). Expenses related to leases increased by 1.3% and the ratio of expenses to revenue increased to 12.9% (2023: 11.9%). Other operating expenses, including advertising, promotion and selling expenses, maintenance, repair and building management expenses, utility expenses, administrative expenses and other expenses, decreased by 2.4% year-on-year and the ratio of other expenses to revenue was 12.8% (2023: 12.2%).

Included in other gains and losses, amongst others, was exchange loss of HK\$5.9 million (2023: exchange gain of HK\$6.1 million). In addition, impairment loss in respect of property, plant and equipment of HK\$2.2 million (2023: HK\$2.2 million) was recognized in the year.

Due to the above changes, loss attributable to owners of the Company for the year was HK\$338.1 million (2023: loss of HK\$188.7 million), representing an increase in loss by HK\$149.4 million.

The Group's adjusted EBITDA¹ for the year was loss of HK\$246.7 million (2023: loss of HK\$157.8 million), increased by HK\$88.9 million mainly due to the decrease in revenue.

The Board has reviewed the dividend policy taking into account the following factors of the Company including its financial results, cash flow status, business conditions and strategies, future operations and revenue, capital requirements and expenditure plans, interests of shareholders, any restrictions on distribution of dividends and any other factors that it may consider relevant and does not recommend a final dividend (2023: HK\$nil) for the year ended 31 December 2024.

During the year, capital expenditure for opening new stores and store renovation in Hong Kong and Mainland China and the upgrade of information technology systems amounted to HK\$155.4 million.

The Group also entered into new lease agreements and lease modifications in the year and recognized additional right-of-use assets of HK\$970.0 million (2023: HK\$574.6 million).

The Group maintained a net cash position with cash and bank balances and short-term time deposits amounting to HK\$830.6 million as at 31 December 2024 (2023: HK\$1,149.6 million). As at 31 December 2024, the gearing ratio (which is calculated on the basis of loan from ultimate holding company divided by total deficit) was –53.32% (2023: nil). The increase of gearing ratio is due to the new borrowing from AEON Co Ltd, the ultimate holding company of the Group, amounting to HK\$229.7 million which further strengthened the group financial resources to finance future business operations.

As at year end date, deposits of HK\$36.8 million (2023: HK\$97.2 million) were pledged to the bank as guarantees of the rental deposits to landlords. Deposits of HK\$7.0 million (2023: HK\$6.7 million) were also pledged to regulatory bodies as guarantees for prepaid value cards sold.

As at 31 December 2024, the Group's current liabilities exceeded its current assets by HK\$1,199.3 million (2023: net current liabilities of HK\$683.7 million). The directors consider that the Group has sufficient financial sources available to fund its operations in the foreseeable future and will be able to meet its financial obligations when they fall due.

Note 1: Management considered that the Adjusted EBITDA reflected more properly the Groups' earnings from its operations.

	FY2024	FY2023
Reconciliation of Adjusted EBITDA	HK\$'000	HK\$'000
Loss for the year	(340,721)	(187,802)
Adjusting items for EBITDA		
Income tax expenses	2,187	2,522
Depreciation of investment properties	64,862	65,878
Depreciation of property, plant and equipment	135,126	147,012
Depreciation of rights-of-use assets	676,758	702,484
Interest on lease liabilities	214,798	188,676
Investment income	(16,715)	(26,137)
Interest income from rental deposits	(11,023)	(11,215)
Other gain and losses	(2,844)	(14,505)
Finance costs	1,236	-
Items for Adjusted EBITDA		
Repayment of lease liabilities		
(included in consolidated cash flow statement) *	(755,518)	(836,048)
Interest on lease liabilities*	(214,798)	(188,676)
Adjusted EBITDA disclosed	(246,652)	(157,811)

<sup>\*</sup> The total of interest on lease liabilities and repayment of lease liabilities represents the rental payment as stated in the lease agreements. Both items are classified as cash flows under financing activities instead of operating activities.

### **HUMAN RESOURCES**

As at 31 December 2024, the Group had approximately 4,800 full-time and 3,900 part-time employees in Hong Kong and the Mainland China. Under the "Everything we do, we do for our customers" credo, and in order to deliver the highest standard of service to all customers, the Group will continue to upgrade the skills and professional knowledge of its employees by providing them with educational and career development opportunities. With a fair human resources system, the Group will create a positive work environment for staff and enhance the communication between onsite staff and the back-end support departments, building a system that facilitates prompt action to address business issues. The Group's ultimate goal is to build AEON into a brand that benefits all customers.

**NAGASHIMA Takenori** 

Managing Director

Hong Kong, 28 March 2025

Nagochina.

The Company is committed to the sustainable development of the environment and our society.

### **GOVERNANCE STRUCTURE**

The Board of Directors of the Company acknowledges its responsibilities for overseeing the Group's Environmental, Social and Governance ("ESG") reporting.

The Company's Director in charge of Administration, leading a working group, is responsible for setting out the strategy, identify and manage material ESG-related issues and submit annual report to the Board for review.

The Company has complied with the provisions contained in the Environmental, Social and Governance Reporting Code as set out in Appendix C2 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

### REPORTING PRINCIPLES

The annual ESG report is prepared according to the principles of:

### Materiality

The Director in charge of Administration, leading an internal working group, identifies and set out criteria for the selection of material ESG factors:

### Quantitative

For the reporting of emissions/energy consumption data, the working group obtains consumption data with reference to utilities bills and calculates the relevant data for reporting with reference to conversion factors provided by utilities companies or The International System of Units (SI);

### Consistency

Quantitative ESG data will be measured and reported consistently. Any changes to the reporting methods will be disclosed, if any.

### **REPORTING BOUNDARY**

The annual ESG report contains information on significant economic, environmental and social impacts arising from the Group's operations in Hong Kong and in mainland China for the year. These include operations conducted by AEON Stores (Hong Kong) Co., Limited and our two principal subsidiaries Guangdong AEON Teem Company Limited and AEON South China Company Limited. The Group operates a variety of retail outlets with different characteristics or focuses ("Store Portfolios"), ranged from large scale regional shopping outlets to small scale specialty stores, to cater for different lifestyle of our customers at different locations.

There was no change in the reporting boundaries of the ESG report in the year as compared with last year.

### **OUR PHILOSOPHY**

Pursuing peace, respecting humans, and contributing to local communities, always with customers as our starting point.

AEON firmly believes that retailing is an industry to promote peace, humanity, and local communities. To remain a thriving corporate group that fulfills this mission, we are committed to continuous innovation, with customers as our starting point.

AEON established the AEON Sustainability Principle in line with the AEON Principles as the fundamental policy that governs the environmental and social contribution activities that all AEON group companies should take part in.

AEON Sustainability Principle aims to realize a sustainable society with our stakeholders. With "realization of a low-carbon society", "preservation of biodiversity", "promotion of resource recycling" and "addressing social issues" as core principles, we will advance activities in pursuance of these principles from time to time.

### **ENVIRONMENTAL**

With AEON's environmental policy, we strive to balance enriching lifestyles with environmental conservation by providing safe and comfortable stores, products and services to our customers. We also operate an environmental management system to implement measures, conduct periodical reviews, and promote continual improvements.

- We will strive to reduce the emission of greenhouse gases in all of our business activities in order to realize a lowcarbon society.
- 2. We will promote conservation activities and ascertain the benefits and impact of our business activities on natural ecosystems.
- 3. We will strive to implement resources conservation and resources recycling initiatives in order to use resources in a sustainable manner.
- 4. We will comply with legal requirements and with other requirements related to our environmental aspects, and strive to prevent pollution.
- We will develop partnerships with many stakeholders, including our customers, and widen the reach of our initiatives.

Throughout the year, AEON has complied in material respects with the relevant standards, rules and regulations on air and greenhouse gas emissions, discharges into water and land, generation of hazardous and non-hazardous wastes.

### (a) Emissions

AEON identifies carbon dioxide emission as its material greenhouse gas emission. AEON's largest direct source of carbon dioxide emissions is from kitchens or workshops in our store operations which consume gas. In 2024, 422 tons of carbon dioxide were emitted. AEON will continue to introduce electronic cooking system and kitchen equipment in new stores to reduce greenhouse gas emissions from gas combustion as far as practicable.

AEON's indirect source of carbon dioxide emissions is from its electricity consumption in our store operations. In 2024, 115,713 tons of carbon dioxide were emitted. Throughout the year, AEON has been gradually replacing traditional fluorescent tubes with LED tubes and installing automatic lighting sensor devices in the sales floors and backyards of existing stores to save energy. At the same time, LED tubes are continuous to be fully applied in all new stores.

Waste discharged from AEON's stores rarely ever contains hazardous substances.

AEON generates food waste through its business and is also tied to waste produced by customers after the use of plastic bags and food containers. This is why we are working on various activities for the better use of resources as one of our key issues. AEON has started the collection of food waste generated from its business and collected by eco-friendly organization (designated resources-reutilizing business operator) for the recycling of these food wastes.

AEON works with recycling organizations which transform food waste into electricity and compost. In 2024, 2,561 tons of food waste were collected for recycling.

AEON recycles waste cooking oil into biodiesel products. In 2024, 71 tons of waste oil were collected for recycling.

AEON does not set up any particular emission targets but will set up soon. We will take initiatives to reduce direct or indirect greenhouse gas emissions as far as practicable in its daily operations

AEON does not set up any particular targets for the reduction of non-hazardous wastes but will set up soon. We will take initiatives to recycle wastes that produced in its daily operations which mentioned above.

Different emissions data reported above are stated in the total amount of their measuring units. As the Group is operating a variety of Store Portfolios, intensity data (e.g per store or per gross sales area) are not prepared because such indicators may not be meaningful.

### (b) Use of resources

AEON consumes a large volume of energy, mainly in air-conditioning and lighting as well as freezer and refrigeration cabinets. For AEON, reducing carbon dioxide emissions from stores plays a key role in reducing emissions for the entire Group. Therefore, AEON is devoting efforts to reducing its carbon dioxide emission by curbing energy usage with the use of more efficient air conditioners, lighting, and refrigerator/freezer cases.

The Group's electricity and gas consumption in the year were 151,150,100 kWh and 1,806,100 kWh respectively. We are actively promoting measures such as converting store lighting to LED or use LED for new stores and improving energy conservation management as we strive to reduce energy consumption. We also adopt high-efficiency motors and compressors for refrigeration and take measures to minimize heat loss such as increase the proportion of closed-typed freezers.

The Group's water consumption in the year was 1,054,000 cubic metres.

AEON does not set up any particular energy use efficiency targets but will set up soon. We will take initiatives to reduce energy consumption as far as practicable in its daily operations

The Group does not have any issue in sourcing water that is fit for our operations and does not set up any particular water efficiency targets. We are actively working to raise water consumption efficiency by improving facility design and operational practices.

Packaging material is another source of resources consumed in our operations. In the year, the Group consumed packaging material used for finished products and for customers totaled 149,600 Kg. The main reason for the increase in numbers compared to last year is that stores need to early reserve packaging materials for 2025 Lunar New Year in advance by December 2024. AEON encourages our customers to bring their own shopping bags to reduce shopping bags consumption. AEON also adopted bio-degradable materials for the production of its shopping bags and adopted recyclable materials for its packaging and wrapping materials.

Different use of resources data reported above are stated in the total amount of their measuring units. As the Group is operating a variety of Store Portfolios, intensity data (e.g per store or per gross sales area) are not prepared because such indicators may not be meaningful.

### (c) The environment and natural resources and Climate change

AEON uses natural resources to conduct its business, such as agricultural, livestock, and fishery products as well as paper, pulp and timber. The products manufactured and sold by AEON are made possible by the bounty of nature. The problem of global warming has brought a large and negative impact to the global environment which may affect the supply of these natural resources.

AEON is working actively to preserve environments by promoting the sustainable use of resources, and other means, including but not limited to:

- AEON promotes the reduction of electricity use at stores by various initiatives to reduce greenhouse gas emissions which is generated from electricity;
- AEON promotes the procurement of sustainable products, e.g. sustainable fisheries, aquaculture products and agricultural products;
- AEON aims to minimize the use of non-renewable resources;
- AEON promotes AEON's tree planting activities and environmental protection activities in its stores.

### SOCIAL

### 1. Employment and labour practices

AEON has been built by AEON people through their contributions and innovative efforts. The future history of AEON will also be created by AEON people. AEON people are the most important assets we have at AEON. AEON people contribute their talents to realize our "Customer-First" philosophy which is the core part of AEON Principles.

### (a) Employment

One of the basic AEON Principles is AEON is a corporate group that respects human dignity and values personal relationships. With this guiding principle, AEON implements its policies in all aspects in relation to AEON people.

Throughout the year, AEON has complied in material respects with the relevant standards, rules and regulations on compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunities, diversity, anti-discrimination and other benefits and welfare.

As at 31 December 2024, the Group employed approximately 8,700 staff which can be grouped by:

Gender	Staff no.
Male	2,200
Female	6,500
Total	8,700

	Staff no.		
Employment type	Male	Female	Total
Full time executive	200	200	400
Full time supervisory	500	1,000	1,500
Full time general	600	2,300	2,900
Part time	900	3,000	3,900
Total	2,200	6,500	8,700

Age group	Staff no.
between 18 to 35	3,000
between 36 to 50	4,300
>50	1,400
Total	8,700
Geographical region	Staff no.
Hong Kong	2,400
Mainland China (other than Hong Kong)	6,300
Total	8,700
Average employee turnover rate in the year grouped by:	
Gender	%
Male	5.1%
Female	4.5%
Total	4.6%
Age group	%
between 18 to 35	7.9%
between 36 to 50	2.6%
>50	3.0%
Total	4.6%
Geographical region	%
Hong Kong	0.00/
Hong Kong Mainland China (other than Hong Kong)	3.2% 5.2%
Total	4.6%

### (b) Health and safety

AEON works to enhance safety for facilities and fixtures used in its work places to prevent accidents. Meetings are organized at the stores and business office level in order to ensure the safety and health of employees and promote the creation of pleasant, comfortable conditions.

Throughout the year AEON has complied in material respects with the relevant standards, rules and regulations on providing a safe working environment and protecting employees from occupational hazards.

There was no work-related fatality case happened in each of the past three years including the reporting year.

In the reporting year, approximately 1,986 days of sick leave were claimed by staff due to work injury. The store has consistently posted safety work guidelines in the working area, and both of the store managers and supervisors will remind all employees to pay attention to safety during morning assembly. In the future, we will continue to strengthen the relevant safety work guidelines.

General occupational health and safety measures training is provided to staff when staff join AEON. Specific trainings on occupational health and safety measures related to different job positions which require different skill sets will be provided to staff during on-the-job engagement. Occupational health and safety issues when happened will be reported to management according to internal guidelines with recommendations to prevent future case from happening. Any reported case will be shared with other staff to refresh their mindset on occupational health and safety.

### (c) Development and training

AEON believes that the greatest form of welfare is education. This phrase embodies the thought that education, in addition to wages and benefits, is key to enriching the lives of its employees. Given this, we have created a wide range of training programs that support the growth of employees and their desire for advancement.

In AEON, we have a system for employees to meet twice a year with their supervisors to discuss and reflect on their work performance and work challenges, and to look ahead to their future aspirations. There are also regular assessments of individual work results and career achievements.

In AEON, various training and staff development programs are provided to employees:

### i) AEON fundamental education

This is provided to all new join AEON people. Besides sharing AEON's basic philosophy and set of values, the education aims to get employees to master the corporate culture and basic skills as AEON people.

### ii) Internal certification systems

AEON has established an array of internal certification systems for specific jobs, including but not limited to sushi master, meat master and fresh fish master etc.

### iii) Group recruitment system

This system enables personnel to challenge the business and job position they aspire to without being restricted to the domain or company they belong to.

### iv) Trainee program

AEON has established training program to university graduates of different disciplines in order to train the human resources with the ability to become future leaders of the business.

### v) AEON CHINA business school

The AEON CHINA business school provides courses for personnel to learn the knowledge necessary for the jobs they aspire to. The system supports self-actualization of motivated personnel.

### vi) AEON Foundational Ideals & Aeon Group Future Vision training

All employees of the AEON Group participate in general training once a year and Future Vision Meeting quarterly in order to effectively deliver and put into practice the AEON Foundational Ideals & Aeon Group Future Vision among all employees.

This annual training is provided to all AEON people, and all AEON people must attend the training, irrespective of their gender or employee category.

Average training hours completed per employee in the year grouped by:

Gender	Hours
Male	1.9
Female	1.6

Employee category	Hours
Full time executive	2.5
Full time supervisory	1.8
Full time general	1.7
Part time	1.3

### (d) Labour standards

AEON prohibits child labour or forced labour and this is the basic principles of our human resources policy. Such policy is enforced and reviewed by human resources department during the recruitment process.

AEON has complied in material respects with relevant standards, rules and regulations on preventing child or forced labour throughout the reporting period and we are not aware of any non-compliance case.

The Group follows AEON principle that respects human dignity and values personal relationships and has laid down internal rules and regulations to avoid child and forced labour with its enforcements through its Human Resources Departments.

If any illegal or non-compliance with internal rules and regulations case that related to child and forced labour is discovered, such employment will be terminated immediately. Staff involved will be subjected to disciplinary actions.

### 2. Operating practices

### (a) Supply chain management

AEON recognizes that our supply chain management plays a central role in the Group's overall business sustainability. AEON sustains strong relationships with our suppliers to deliver safe food and reliable products to meet our customers' needs.

Under our guiding AEON principles, we joint efforts with suppliers or their associates/agents located in Japan, Hong Kong, the mainland China and other countries sourcing goods to help AEON to achieve its objective of "Customer Satisfaction".

At 31 December 2024, the approximate number of suppliers of merchandise grouped by geographical region was:

Geographical region	No.
Hong Kong	1,100
Mainland China (other than Hong Kong)	1,000
Other countries	600
	2,700

The Group has set up departments responsible for reviewing suppliers' background to ensure suppliers compliant with our internal rules and regulations related to product safety before being engaged.

The Group placed high emphasis and allocates resources in the selection of suppliers before engagement. The Group does not manage environmental and social risks along the supply chain except our direct suppliers.

The Group is working under AEON's basic principle to satisfy customers' needs. Customer preference and opinions are gathered, then analyzed for use in product improvement and new product development. In response to customers telling us what they want, AEON strives to source the product in demand, including environmentally preferable products, through our procurement network or by our private brand.

### (b) Product responsibility

Our suppliers who sell their merchandise in our stores are required to assume full responsibility for their products' compliance with the relevant rules and regulations governing food and product safety, including but not limited to product safety, labeling and packaging. When there is any doubt regarding potential safety or trust of a product, with the source of information either from related government departments, media or suppliers, we work with our business partners to promptly ascertain the nature of the concern and resolve the issue immediately.

Throughout the year AEON has complied in material respects with the relevant standards, rules and regulations on health and safety, advertising, labeling and privacy matters relating to products and services provided.

In the reporting year, the percentage of total products sold subject to recalls for safety and health reasons was less than 0.000015%.

To facilitate online and offline customer feedback for continuous improvement of product and service quality, AEON has implemented omni-channel customer service across all mainland China stores this year. In the reporting year, approximately 22,113 complaints related to product and services were received, representing a significant increase compared to the previous year. The main reason included the increase in complaint channels and the opening of new stores. The Group expressed sincere apologies to all complainants for the product or services that cannot met their satisfactions. 74% of complaint cases were settled without compensation, 24% were settled by exchange for similar products or refund and the remaining 2% were settled by other means.

AEON recognizes that it is the responsibility of every AEON people or representative to help protect intellectual property rights. To avoid violations of intellectual property rights, all employees and representatives must ensure that appropriate authorization is obtained prior to selling related goods or using or reproducing any materials. If AEON receives notification of an alleged infringement, AEON will remove the alleged goods from sales floor or disable access to those materials immediately upon we have a reasonable, good faith belief that those goods or materials has been illegally distributed or copied.

In addition to those procedures mentioned above in respect of the engagement of suppliers to provide products that can fulfill relevant safety standards, AEON will remove any products from the sales floor immediately if AEON receives notification of any confirmed or suspected case of problematic goods that may affect the safety of customers. Customers who are not satisfied with those problematic goods purchased can request AEON for refund or exchange for other similar products.

AEON maintains administrative, technical, and physical safeguards designed to protect customer data. AEON uses these safeguards to protect against accidental, unlawful, or unauthorized destruction, loss, alteration, access, disclosure, or use of this information. AEON people should use proper care and diligence in handling this information. This information should not be kept longer than is necessary and required, and should be properly disposed in accordance with the applicable rules and regulations.

### (c) Anti-corruption

AEON realized the importance of anti-corruption and has adopted policies and procedures to communicate with and provide training to our staff on anti-corruption.

AEON also requires our business partners to strictly comply with anti-corruption practices. All business partners need to sign acknowledgement letter of AEON's anti-corruption policies. Our statement of anti-corruption policies is placed in all open meeting areas to remind ourselves and our business partners of such practices.

Throughout the year AEON has complied in material respects with the relevant standards, rules and regulations on bribery, extortion, fraud and money laundering.

There was no concluded legal case regarding corrupt practices brought against the Group or its employees in the reporting period.

In addition to those preventive measures that mentioned in the above paragraphs, AEON people who witnesses or knows any violation or misconduct, or faces any issue that may infringe AEON Employee Handbook, can report the case to a designated helpline or website. The identity of the AEON people who report the case and the information reported will be kept strictly confidential. All cases reported to the helpline or website will be followed up by management and reported to the Audit Committee twice a year.

### 3. Community

AEON gives back to local communities by improving community economic conditions and welfare through its business operations and contributing to a safer society. AEON is also providing myriad programs for supporting the growth of youth at each life stage, from primary school students up to university students.

AEON's focus areas of contribution include, but not limited to, environmental protection, caring those people in needs in our community and educational programs. AEON launched among its community contribution programs:

- i) AEON Happy Yellow Receipt Campaign connects customers and volunteer organizations. Customers participate in the campaign simply by taking the yellow receipts they receive when making purchase on every 11th of every month, and placing them in a box labeled with the name of an organization. AEON then contributes goods or money accordingly at a value of 1% of the total amount of the receipts.
  - Beneficiaries of this program are charitable organizations serving the elderly, youngsters, disabled, under privileged groups and also organizations promoting environmental conservation and animal protection. In the year, AEON contributed approximately HK\$1.47 million to various beneficiaries.
- ii) AEON continues to promote tree planting activities and supports the "Country Park Afforestation Enhancement Plan", sponsoring the planting of 200 trees in Tai Lam Country Park and planting local native species saplings to enhance the ecological value and biodiversity of the country park.
- iii) The AEON Cheers Club provides hands-on opportunities for primary to secondary students to learn about the environment. Young people can participate in environmental activities with the support of store employees. In the year, approximately 608 man-hours were spent on organizing AEON Cheers Club activities and other community contribution activities.
- iv) The AEON scholarship program provides financial support to university students, leaders of the next generation. Contributions in every year amounted to approximately HK\$230,000 to 3 local and Mainland China universities.
- v) AEON provides direct support to low-income families through food donation. In the year items valued HK\$0.98 million were donated to a food bank run by charitable organization.

### SENIOR MANAGEMENT PROFILE

### **EXECUTIVE DIRECTORS**

### Mr. NAGASHIMA Takenori

Mr. Nagashima (aged 43) was appointed the Managing Director of the Company in March 2023. He joined the Company as the Administration General Manager in May 2019 and has become the Executive Director in charge of Administration and Corporate Finance of the Company in October 2019. He joined AEON Retail Co., Ltd. ("ARCL") in September 2004. From 2011 to 2014, he was assigned to assume different positions related to various operations in AEON Co., Ltd. ("AEON Co"), the ultimate holding company of the Company. In September 2014, he was appointed as the Administration General Manager of AEON (Hubei) Co., Ltd., with responsibility of establishing its supporting team. Mr. Nagashima received his bachelor's degree from the International Cultural Exchange School of Fudan University.

### Mr. HISANAGA Shinya

Mr. Hisanaga (aged 51) was appointed as the General Manager of the Buying Division of the Company in March 2020 and Executive Director of the Company in May 2020. He joined ARCL in April 1997. Since then, he was assigned to assume different positions in various business divisions related to business planning and coordination in ARCL group companies. Before he joined the Company, he was an executive officer of Home Coordy Business Division in ARCL. He became a director of Sunday Co., Ltd. and AEON Bike Co., Ltd. in May 2016 and became a director of R.O.U Co., Ltd. in March 2015. Mr. Hisanaga received his bachelor's degree in Commerce from the Hannan University.

### **NON-EXECUTIVE DIRECTORS**

### Mr. GOTO Toshiya

Mr. Goto (aged 64) was appointed as Non-executive Director and the Chairman of the Board in April 2023 and March 2024 respectively. He is the executive officer of AEON Co in charge of China Business and the chairman of AEON (China) Co., Ltd. ("ACCL"). Mr. Goto joined ARCL in 1984. Since then, he was assigned to assume different positions in ARCL. He was appointed the president of Beijing AEON Co., Ltd. for the period from May 2011 to May 2013, and the president of Qingdao AEON Dongtai Co., Ltd. ("QADCL") for the period from May 2013 to February 2015. He was appointed as the director and executive vice president of ARCL in charge of Product and Inner-Casual business in March 2019 and subsequently appointed the director and executive vice president of ARCL in charge of Product in March 2020.

### Mr. INOHARA Hiroyuki

Mr. Inohara (aged 58) was appointed as Non-executive Director in March 2022. He is the vice-president in charge GMS Business cum General Manager of Business Development and Construction Coordination Department of ACCL. Mr. Inohara joined ARCL in 1991. Since then, he was assigned to assume different positions in ARCL and in AEON Co. In 2011, he was appointed the general manager of business development of ACCL. In 2015, he was appointed the managing director of AEON South China Co., Ltd. ("ASC"), a subsidiary of the Company, and the managing director of both Guangdong AEON Teem Co., Ltd. ("GDA"), a subsidiary of the Company, and ASC from 2017. He was appointed the vice-president of ACCL since 2021 and is in charge of business development and construction. Mr. Inohara graduated from the Faculty of Economics, Doshisha University and also the Department of Knowledge Science Hokuriku Advanced Institute of Science and Technology with a master degree.

Mr. Inohara is also a chairman of AEON East China (Suzhou) Co., Ltd., Beijing AEON Co., Ltd., ASC and a director of ACCL, AEON (Hubei) Co., Ltd., GDA, Qingdao AEON Dongtai Co., Ltd. and AEON (Hunan) Co., Ltd..

### SENIOR MANAGEMENT PROFILE

### Mr. FUJITA Kenji

Mr. Fujita (aged 55) was appointed as Non-executive Director in May 2024. He is currently a director of AEON Financial Service Co., Ltd. ("AFS Japan"), a listed public company in Japan, and a non-executive director of AEON Credit Service (Asia) Co., Ltd., a company listed on the main board of The Stock Exchange of Hong Kong Limited. He joined AEON Co in April 1992. In July 2009, he was appointed the administration general manager of the Company. From March 2010 to March 2011, he was an Executive Director of the Company. From March 2011 to March 2012, he was assigned to work in the secretariat of AEON Co. Mr. Fujita was then appointed as the head of Asia Business Division of AFS Japan in March 2012; a director of AEON Financial Service (Hong Kong) Co., Ltd. from July 2012 to May 2013; a director of AEON Credit Service (M) Berhad, a listed public company in Malaysia, in June 2013 (subsequently becoming its managing director from June 2014 to June 2019); the chairman and representative director of ACS Servicing (Thailand) Co., Ltd. in April 2019; the managing director of AEON Thana Sinsap (Thailand) PCL, a listed public company in Thailand, in June 2019 (subsequently becoming its director in June 2020); the chairman and representative director of AEON Specialized Bank (Cambodia) PLC in December 2019; a director of AEON Credit Service Co., Ltd. ("ACS") in May 2020, a wholly-owned subsidiary of AFS Japan with which ACS later merged (subsequently becoming its representative director and president in May 2022); and a director of AEON Bank, Ltd. from June 2022 to June 2024. Mr. Fujita was the president and chief executive officer of AFS Japan until 14 January 2025. He has over 30 years of extensive experience in administration and business development.

Mr. Fujita graduated from Yamaguchi University in Japan with a bachelor's degree in Humanity and holds a master's degree in Business Administration from International University of Japan.

### Mr. YOKOCHI Yasutoshi

Mr. Yokochi (aged 51) was appointed as Non-executive Director in May 2024. He has been the general manager of the Overseas Company Management Department of AEON Co since September 2021, and a director of AEON (Thailand) Co., Ltd. since May 2024. He joined ARCL in April 2001. From April 2001 to September 2021, he was assigned to assume different positions related to various operations in AEON Group of companies including AEON Co. (M) BHD and posting to United States of America. Mr. Yokochi has over 23 years of working experience in retail operation, finance, corporate management and business recovery.

Mr. Yokochi holds a master degree in Business Administration in Finance from International University of Japan.

### SENIOR MANAGEMENT PROFILE

### INDEPENDENT NON-EXECUTIVE DIRECTORS

### Mr. CHOW Chi Tong

Mr. Chow (aged 65) was appointed as Independent Non-executive Director in January 2016. He is an accountant in practice as a director of Ting Ho Kwan & Chan CPA Limited, Certified Public Accountants (Practising) and member of 2021 HKSAR Election Committee. Mr. Chow has over 37 years of experience in both accounting and auditing. He is a fellow member of Hong Kong Institute of Certified Public Accountants and The Institute of Chartered Accountants in England and Wales.

### Mr. MIZUNO Hideto

Mr. Mizuno (aged 51) was appointed as Independent Non-executive Director in August 2018. He has been the vice chairman of Mizuno Sports Promotional Foundation, a non-profit organization, since June 2016. He was also the wholesale director of Timberland brand of VF Japan Corporation from June 2017 to February 2018. Before June 2017, Mr. Mizuno was an executive director of Mizuno Corporation, a company listed on the Tokyo Stock Exchange. During his over ten years' services in Mizuno Corporation, he was in charge of the Global Brand Development, New Business Development, National Accounts Sales and Nagoya Sales Branch Office. He was also the vice president of Mizuno USA in charge of Corporate Planning during the period from July 2005 to March 2009. Mr. Mizuno is currently an independent director of 17LIVE Group Limited, a company listed on The Singapore Exchange. He holds a master degree in Business Architect from the Kanazawa Institute of Technology Japan, a bachelor's degree in Chemistry from the Carthage College USA and a bachelor's degree in Economics from the Keio University Japan.

### Ms. SHUM Wing Ting

Ms. Shum (aged 36) was appointed as Independent Non-executive Director in December 2022. She is currently a practicing solicitor and civil celebrant of marriage in Hong Kong. She has experience in general legal practice with specialization in civil litigation and commercial law. Ms. Shum graduated from The Chinese University of Hong Kong with a bachelor degree in laws (LL.B.) in 2011 and completed her postgraduate certificate in laws in 2012. She also obtained her Master of laws Degree from the University of Hong Kong in 2019. Ms. Shum is currently a member of the Law Society of Hong Kong and an accredited general mediator of Hong Kong Mediation Accreditation Association Limited and the Law Society of Hong Kong.

Ms. Shum was an assistant solicitor in LCP, Solicitors and Notaries from 1 January 2015 to 31 July 2024. She is currently a partner of Chow & Chow Solicitors. Ms. Shum was an independent non-executive director, member of the audit committee, remuneration committee and nomination committee of Fullwealth Construction Holdings Co., Ltd. for the period from 8 October 2018 to 14 Jan 2021, which is listed on the main board of The Stock Exchange of Hong Kong Limited with stock code 1034.

### **SENIOR MANAGEMENT**

### Mr. LI Yat Ming

Mr. Li (aged 59) is the Assistant General Manager of Operations cum Kornhill Store Manager of the Company. He joined the Company in May 1994. Since then, he was assigned to assume different management positions related to store operations in the Company.

Ever since its incorporation, AEON has remained customer-focused and has adhered to the conviction that unstinting contribution to customers and local communities and realization of employee happiness are the eternal missions of the retail industry.

The pace and degree of changes to the business environment will continue to increase. To respond to new customer and community expectations towards companies and the increased importance of responsibilities that companies are expected to fulfill, companies must not only pursue profits but also contribute more than ever to the realization of prosperity and a sense of well-being for communities as a whole from a long-term, sustained perspective as caring corporate citizens. Committed to the promotion of such practice and high-quality and sustainable corporate development, the Company has been maintaining a corporate culture in which the leadership team and the employees of the Group have demonstrated mutual commitment. This not only reflects the values, philosophy and visions of the corporation, but also points to the direction for the achievement of the Group's strategic objectives and business strategies.

On the basis of this recognition, we have set forth our policy on Corporate Governance in order to create long-term sustainable growth of AEON for the benefits of its shareholders and deliver long-term values to all stakeholders.

### **CORPORATE GOVERNANCE PRACTICE**

The Board of Directors (the "Board") of the Company is committed to maintaining high standard of corporate governance practices to promote the interests of the shareholders and enhance the shareholders' value. The Board reviews the corporate governance practices and procedures regularly with reference to our long-term corporate governance goal and the latest development in corporate governance practices so as to ensure the Group is under the leadership of an effective Board and to meet interested parties' expectation and relevant regulatory requirements.

The Company has adopted the code provisions contained in the Corporate Governance Code (the "Code") as set out in Appendix C1 to the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") as its own code of corporate governance practice.

In the opinion of the Directors, the Company complied throughout the year ended 31 December 2024 with the code provisions of the Code during the year.

### **BOARD OF DIRECTORS**

### **Board Composition**

As at the date of this annual report, the Board comprises a total of 9 Directors, namely Mr. Takenori Nagashima and Mr. Shinya Hisanaga as Executive Directors; Mr. Toshiya Goto, Mr. Hiroyuki Inohara, Mr. Kenji Fujita and Mr. Yasutoshi Yokochi as Non-executive Directors; and Mr. Chow Chi Tong, Mr. Hideto Mizuno and Ms. Shum Wing Ting as Independent Non-executive Directors. The number of Independent Non-executive Directors represents one-third of the Board as required by Rule 3.10A of the Listing Rules. The list of the Directors and their biographies are set out on pages 19 to 21 of this annual report.

Mr. Kenji Fujita and Mr. Yasutoshi Yokochi, who were appointed as Non-executive Directors on 27 May 2024, confirmed that they had obtained the legal advice referred to in Rule 3.09D of the Listing Rules on 23 May 2024 and they understood their obligations as Directors of the Company.

The Board members have no financial, business, family or other material/relevant relationship with each other.

### Role of the Board

The Board is responsible for the leadership and control of the Company, oversees the Group's businesses, strategic decisions and performance, and reserves the key matters such as the declaration of interim dividend, recommendation of final dividend or other distributions for the approval of the Board. The Board has established Board Committees and has delegated to these Board Committees various authorities and responsibilities as set out in their respective terms of reference. The Board has also delegated the management functions and day-to-day operating responsibilities to the Executive Directors and senior management who perform their duties under the leadership of the Managing Director ("MD").

### **Board Process**

The Board has scheduled at least four regular meetings a year and meets as and when required. During the year, the Board held twelve regular meetings. The Company Secretary assists the Chairman in establishing the meeting agenda, and each Director may request inclusion of items in the agenda. For all regular Board meetings held in the year, at least 14 days' notice was given to all Directors. All Board meetings were duly convened and held in the way prescribed by the Articles of Association of the Company. Adequate and appropriate information are circulated normally three days in advance of Board meetings to the Directors to enable them to make informed decisions.

Board and committee approvals are also given by circulation of resolutions in writing pursuant to the Articles of Association of the Company on urgent matters which require decision in a tight timeframe and hence convening a Board or committee meeting is difficult or not practicable. In the case where a resolution in writing is circulated, sufficient information and explanatory materials will also be provided to the Directors and the members of the relevant committees at the same time.

In addition to regular Board meetings, the Chairman of the Board met with the Independent Non-executive Directors without the presence of the other Executive and Non-executive Directors.

Board and committee minutes are recorded in appropriate detail and draft minutes are circulated to all Directors and committee members for comments before being approved by the Board and committees respectively at the next meetings. All minutes are kept by the Company Secretary and are open for inspection by the Directors.

All Directors including Independent Non-executive Directors are welcome to give input on all resolutions put forward to the Board and sufficient time will be allocated for discussions in Board meetings. The Board considered that such mechanism is effectively implemented throughout the year to enable independent view available to the Board.

The Directors are entitled, upon reasonable request, to seek independent professional advice in appropriate circumstances at the Company's expenses. The Board shall resolve to provide separate appropriate independent professional advice to the Directors to assist the relevant Directors to discharge their duties.

### **Attendance at Board Meetings**

Directors' attendance at Board meetings during the year are set out as follows:

	Directors	Number of attendance
Executive Directors	Takenori Nagashima (MD)	12/12
	Shinya Hisanaga	12/12
Non-executive Directors	Toshiya Goto (Chairman) (Note 1)	12/12
	Hiroyuki Inohara	12/12
	Kenji Fujita (Note 2)	5/7
	Yasutoshi Yokochi (Note 2)	6/7
	Isei Nakagawa (Note 3)	4/4
	Makoto Fukuda (Note 4)	4/4
Independent Non-executive Directors	Chow Chi Tong	12/12
	Hideto Mizuno	12/12
	Shum Wing Ting	12/12

### Notes:

- 1. Mr. Toshiyo Goto was appointed as the Chairman of the Board on 28 March 2024
- 2. Mr. Kenji Fujita and Mr. Yasutoshi Yokochi were appointed as Non-executive Directors on 27 May 2024 and there were 7 Board meetings held after their appointment.
- 3. Mr. Isei Nakagawa ceased to be the Chairman of the Board on 28 March 2024 and retired as a Non-executive Director with effect from 27 May 2024 and there were 4 Board meetings held before his retirement.
- 4. Mr. Makoto Fukuda retired as a Non-executive Director on 27 May 2024 and there were 4 Board meetings held before his retirement.

### **Appointment and Re-election of Directors**

The Company has not fixed the terms of appointment for all Directors but they are subject to retirement and being eligible, offer themselves for re-election at each annual general meeting of the Company.

The Board may at any time appoint any person as a Director either to fill a vacancy or as an addition to the existing Board. Newly appointed Directors hold office until the next following annual general meeting of the Company and are eligible for re-election.

The Company has adopted a nomination policy (the "Nomination Policy") setting out the key selection criteria and principles to be used by the Company in making recommendations on the appointment or re-appointment of Directors and succession planning for Directors to the Board to ensure that the Board has a balance of skill, knowledge, experience and diversity of perspectives appropriate to the requirements of the Company's business.

### **Attendance at General Meetings**

The attendance of the Directors at the Annual General Meeting ("AGM") held on 27 May 2024 and Extraordinary General Meetings ("EGMs") held on 31 May 2024 and 31 July 2024 respectively is as follows:

		Number of attendance	
	Directors	AGM	EGM
Executive Directors	Takenori Nagashima (MD)	1/1	2/2
	Shinya Hisanaga	1/1	2/2
Non-executive Directors	Toshiya Goto (Chairman)	1/1	2/2
	Hiroyuki Inohara	1/1	2/2
	Kenji Fujita (Note 2)	N/A	2/2
	Yasutoshi Yokochi (Note 2)	N/A	2/2
	Isei Nakagawa	1/1	N/A
	Makoto Fukuda	1/1	N/A
Independent Non-executive Directors	Chow Chi Tong	1/1	2/2
	Hideto Mizuno	1/1	2/2
	Shum Wing Ting	1/1	2/2

### Notes:

- 1. The Directors attended the AGM and the EGMs either in person or by video conference.
- 2. Mr. Kenji Fujita and Mr. Yasutoshi Yokochi were appointed as Non-executive Directors on 27 May 2024 after the AGM.
- 3. Mr. Isei Nakagawa and Mr. Makoto Fukuda retired as Non-executive Directors after the AGM but before EGMs were held.

### **Independence of Independent Non-executive Directors**

The Company has received annual confirmations of independence from all Independent Non-executive Directors pursuant to Rule 3.13 of the Listing Rules and considers that all Independent Non-executive Directors are independent. The Nomination Committee has assessed the independence of all the Independent Non-executive Directors on an annual basis.

### **Directors' Induction and Continuous Professional Development.**

The newly appointed Directors were given an induction after their appointment so as to ensure that they had appropriate understanding of the Group's business and of their duties and responsibilities under the Listing Rules and the relevant statutory and regulatory requirements. The Company provides regular updates on the business performance of the Group to the Directors. The Directors are continuously updated on the latest development regarding the Listing Rules and other applicable statutory requirement to ensure compliance and upkeep of good corporate governance practices.

Directors are encouraged to participate in continuing professional development to develop and refresh their knowledge and skills. The Company has devised a training record in order to assist the Directors to record the training they have undertaken and they are asked to submit a signed training record to the Company on annual basis.

The Company has also arranged in-house training for Directors in the form of seminar during the year. The attendance of the Directors to the in-house and/or external training seminars throughout the year according to the records provided by the Directors is as follows:

		Directors' participation
	Directors	in trainings
Executive Directors	Takenori Nagashima (MD)	✓
	Shinya Hisanaga	✓
Non-executive Directors	Toshiya Gota (Chairman)	✓
	Hiroyuki Inohara	✓
	Kenji Fujita	✓
	Yasutoshi Yokochi	✓
Independent Non-executive Directors	Chow Chi Tong	✓
	Hideto Mizuno	✓
	Shum Wing Ting	✓

### CHAIRMAN AND CHIEF EXECUTIVE

Under code provision C.2.1 of the Code, the roles of chairman and chief executive should be separate and should not be performed by the same individual. The Board considered that the duties of the MD were no difference from those required of a chief executive stipulated under the code provision C.2.1 of the Code. The management would regard that the term of MD will have the same meaning as the chief executive of the Company.

The role of Chairman of the Board is responsible for the leadership and effective running of the Board, ensuring that all significant and key issues raised at board meetings are properly briefed and discussed and where required, resolved by the Board timely and constructively. The MD is delegated with the authority and responsibility to run the Group's business and day-to-day operation, and implement the Group's strategy with respect to the achievement of its business objectives with the assistance of the Executive Directors and senior management.

### **BOARD COMMITTEES**

### **Nomination Committee**

The Nomination Committee is responsible for reviewing the structure, size and composition of the Board at least annually and make recommendations on any proposed changes to the Board to complement the Company's corporate strategy. In assessing the Board's composition, the Nomination Committee takes into account various aspects set out in the Board Diversity Policy.

In the selection, appointment and re-appointment of Directors, the Nomination Committee will consider, evaluate and select the candidate(s) based on meritocracy and with reference to nomination criteria set out in the Nomination Policy, which include:

- 1. age, skills, knowledge, experience, expertise, professional and educational qualifications, background and other personal qualities of the candidate;
- 2. effect on the Board's composition and diversity;
- commitment of the candidate to devote sufficient time to effectively carry out his/her duties. In this regard, the
  number and nature of offices held by the candidate in public companies or organizations, and other executive
  appointments or significant commitments will be considered;
- 4. potential/actual conflicts of interest that may arise if the candidate is selected;
- 5. independence of the candidate;
- 6. in the case of a proposed re-appointment of an independent non-executive director, the number of years he/she has already served the Company; and
- 7. other factors considered to be relevant by the Nomination Committee on a case by case basis.

The nomination procedures for selection, appointment and re-appointment of a Director are summarized as follows:

- (1) identifies or selects candidate(s) recommended to the Nomination Committee, with or without assistance from external agencies or the Company, pursuant to the nomination criteria set out in the above paragraph;
- (2) may use any process it deems appropriate to evaluate the candidate(s), which may include personal interviews, background checks, presentations or written submissions by the candidate(s) and third party references;
- (3) holds meeting(s) to consider and approve the matter or make decisions by written resolutions;
- (4) provides the Board with all the information required including information set out in Rule 13.51(2) of the Listing Rules in relation to the candidate(s);
- (5) makes recommendation to the Board including the terms and conditions of the appointment;
- (6) the Board deliberates and decides on the appointment based upon the recommendation of the Nomination Committee;
- (7) all appointments of directors should be confirmed by a letter of appointment or director service agreement setting out the key terms and conditions of the appointment of the directors; and
- (8) pursuant to Rule 13.74 of the Listing Rules, where shareholders are required to vote on electing or re-electing a director or directors, the circular accompanying the notice of the relevant general meeting should contain all the information about the candidate(s) required under Rule 13.51(2) of the Listing Rules.

During the year, the Nomination Committee reviewed and considered that the following key features or mechanisms under the Company's Board and governance structure are effective in ensuring that independent views and input are provided to the Board.

Composition of the Board and Board Committees

The Board endeavours to ensure the appointment of at least three independent non-executive directors ("INED(s)") and at least one third of its members being INEDs (or such higher threshold as may be required by the Listing Rules from time to time).

Apart from complying with the requirements prescribed by the Listing Rules as to the composition of certain Board committees, INEDs will be appointed to other Board committees as far as practicable to ensure independent views are available.

The Nomination Committee must strictly adhere to the Nomination Policy and the independence assessment criteria as set out in the Listing Rules with regard to the nomination and appointment of INEDs.

Each INED is also required to inform the Company as soon as practicable if there is any change in his/her own personal particulars that may materially affect his/her independence.

The Nomination Committee is mandated to assess annually the independence of all INEDs by reference to the independence criteria as set out in the Listing Rules to ensure that they can continuously exercise independent judgement.

The Company sets a maximum tenure of nine consecutive years for INEDs to be eligible for nomination by the Board to stand for re-election by shareholders.

No equity-based remuneration (e.g. share options or grants) with performance-related elements will be granted to INEDs as this may lead to bias in their decision-making and compromise their objectivity and independence.

INEDs (as other directors) shall not vote or be counted in the quorum on any Board resolution approving any contract or arrangement in which such Director or any of his/her close associates has a material interest.

INEDs (as other directors) are entitled to seek further information and documentation from the management on the matters to be discussed at Board meetings. They can also seek assistance from the Company's company secretary and, where necessary, independent advice from external professional advisers at the Company's expense.

The Board shall, or may designate a Board committee to, make an annual review of the implementation and effectiveness of this policy.

Independence Assessment

INEDs' tenure

Compensation

Conflict management

Professional advice

Review of mechanism implementation

The Nomination Committee's authorities and duties are set out in written terms of reference. The terms of reference of the Nomination Committee, the Board Diversity Policy (containing the measurable objectives on the Board diversity) and the Nomination Policy are available on the websites of the Stock Exchange and the Company.

Members of the Nomination Committee and the attendance of each member during the year are set out as follows:

	Directors	Number of attendance
Non-executive Directors	Toshiya Goto (Chairman)	1/1
	Isei Nakagawa (Note 2)	1/1
Independent Non-executive Directors	Chow Chi Tong	2/2
	Hideto Mizuno	2/2
	Shum Wing Ting	2/2

### Notes:

- Mr. Toshiya Goto was appointed as the Chairman and a member of the Nomination Committee on 28 March 2024 and there was 1 Nomination Committee meeting held after 28 March 2024.
- 2. Mr. Isei Nakagawa ceased to be the Chairman and a member of the Nomination Committee on 28 March 2024 and there was 1 Nomination Committee meeting held before his cessation as a member of the Nomination Committee.

During 2024, the Nomination Committee performed the following duties:

- reviewed the size, structure and composition of the Board;
- reviewed individuals suitably qualified to become members of the Board and Board committees on merit and against objective criteria and with due regard for the benefits of diversity on the Board and select or make recommendations to the Board on the individuals nominated for directorship;
- reviewed and nominated qualified individual for re-appointment as the MD under succession planning;
- reviewed the time commitment of Directors for performing their responsibilities and their contribution to the Board diversity;
- assessed the independence of Independent Non-executive Directors;
- recommended the Board on the re-election of retiring Directors at the Annual General Meeting for 2024, and appointment/re-appointment of Committee Chairmen and Committee members.

### **Remuneration Committee**

The Remuneration Committee is responsible for ensuring that the Company has formal and transparent procedures for developing and overseeing its policies on the remuneration of the Directors and senior management. It will also make recommendations to the Board on the remuneration packages of all Directors and senior management. The Committee's authorities and duties are set out in written terms of reference. The terms of reference of the Remuneration Committee are available on the websites of the Stock Exchange and the Company.

Our remuneration policy aims to maintain an appropriate balance between business performance and long-term sustainable growth of the Group. In particular, no individual Board member or any of his or her associates should participate in deciding his or her own remuneration. The emoluments of the Directors are determined by the Board with reference to the Remuneration Committee's recommendations, the Company's performance and profitability, as well as remuneration benchmark in the industry and the prevailing market conditions.

The model of the Remuneration Committee described in code provision E.1.2 (c)(ii) of the Code has been adopted by the Company.

Members of the Remuneration Committee and the attendance of each member during the year are set out as follows:

	Directors	Number of attendance
Non-executive Directors	Toshiya Goto (Note 1)	1/1
	Isei Nakagawa (Note 2)	1/1
Independent Non-executive Directors	Chow Chi Tong	2/2
	Hideto Mizuno	2/2
	Shum Wing Ting (Chairman)	2/2

### Notes:

- Mr. Toshiya Goto was appointed as a member of the Remuneration Committee on 28 March 2024 and there was 1 Remuneration Committee meeting held after 28 March 2024.
- 2. Mr. Isei Nakagawa ceased to be a member of the Remuneration Committee on 28 March 2024 and there was 1 Remuneration Committee meeting held before his cessation as a member of the Remuneration Committee.

During 2024, the Remuneration Committee performed the following duties:

- reviewed the remuneration of all Directors (including the MD) and senior management and recommended the Board to approve their remuneration; and
- reviewed and made recommendations to the Board on the proposed remuneration of the retired Director and new Directors.

Details of the remuneration paid to Directors and members of senior management by band for the year ended 31 December 2024 are disclosed in the notes 14 and 15 to the consolidated financial statements.

### **Audit Committee**

The Audit Committee is responsible for ensuring the objectivity and credibility of the Group's financial reporting. The Committee's authority and duties are set out in written terms of reference. The terms of reference of the Audit Committee are available on the websites of the Stock Exchange and the Company.

The Audit Committee reviews the Group's financial statements, internal financial reports, risk management and internal control systems. The Audit Committee meets at least twice a year with management and external auditors and reviews their reports.

Members of the Audit Committee and the attendance of each member during the year are set out as follows:

	Directors	Number of attendance
Non-executive Directors	Toshiya Goto (Note 1)	4/4
	Isei Nakagawa (Note 2)	1/1
Independent Non-executive Directors	Chow Chi Tong (Chairman)	5/5
	Hideto Mizuno	5/5
	Shum Wing Ting	5/5

### Notes:

- Mr. Toshiya Goto was appointed as a member of the Audit Committee on 28 March 2024 and there were 4 Audit Committee meetings held after 28 March 2024.
- Mr. Isei Nakagawa ceased to be a member of the Audit Committee on 28 March 2024 and there was 1 Audit Committee meeting held before his
  cessation as a member of the Audit Committee.

During 2024, the Audit Committee performed the following duties:

- reviewed the audited financial statements for the year ended 31 December 2023 with recommendation to the Board for approval;
- reviewed the un-audited financial statements for the six months ended 30 June 2024 with recommendation to the Board for approval;
- reviewed the effectiveness of and various reports (including whistle-blowing/help line reports) on risk management and internal control system covering financial, operational, procedural compliance and risk management functions;
- met the external auditors and reviewed their reports (including review of audit schedule, audit planning, management letters and management's response) to the committee in respect of the annual results and interim results of the Company;
- met with the external auditors (without the presence of executive Directors and management) to discuss issues arising from the audit of annual accounts and review of interim accounts;

- reviewed and approved the engagement and remuneration of the external auditors in respect of audit and nonaudit services;
- reviewed and was satisfied with the adequacy of resources, staff qualifications and experience, training programs and budget of the Company's accounting, internal audit and financial reporting functions; and
- reviewed the Non-Assurance Services Pre-approval Policy.

All members of the Audit Committee possess in-depth experience in their own professions. At least one of the committee members possesses appropriate professional qualifications in finance and accounting and meets the requirements of Rule 3.21 of the Listing Rules. No member of the Audit Committee is a former partner of the existing auditing firm engaged by the Company during two years after he or she ceases to be a partner of the auditing firm.

### CORPORATE GOVERNANCE FUNCTION

The Board is responsible for performing the corporate governance duties as set out below:

- to develop and review the Company's policies and practices on corporate governance;
- to review and monitor the training and continuous professional development of Directors and senior management;
- to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- to develop, review and monitor the code of conduct and compliance manual (if any) applicable to employees and Directors; and
- to review the Company's compliance with the Code and disclosure in the Corporate Governance Report.

The Board reviewed the corporate governance practices for the year under review and is satisfied with the effectiveness of the corporate governance practices, including the adequacy of the Group's resources, staff qualifications and experience, training programs and budget relating to its ESG performance and reporting.

### **COMPANY SECRETARY**

The Company's secretarial functions are outsourced to an external service provider. Mr. Yeung Tze Shing, General Manager of Corporate Finance Division of the Company, was the primary corporate contact person at the Company with the external service provider during the period from 1 January 2024 to 31 January 2024. Following the retirement of Mr. Yeung with effect from 1 February 2024, Mr. Takenori Nagashima, MD, became the primary corporate contact person at the Company as from that date.

According to Rule 3.29 of the Listing Rules, Mr. Chan Kwong Leung Eric, the Company Secretary, took no less than 15 hours of the relevant professional training during the year ended 31 December 2024.

### **DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix C3 to the Listing Rules as the code of conduct regarding securities transactions by Directors. Having made specific enquiry of all existing Directors, the Company confirms that they fully complied with the required standard set out in the Model Code throughout the year ended 31 December 2024.

### **ACCOUNTABILITY AND AUDIT**

The Directors are responsible for the preparation of the accounts of the Group for the relevant accounting periods under applicable statutory and regulatory requirements which give a true and fair view of the state of affairs, the results of operations and cash flows of the Group. In preparing the accounts for the year ended 31 December 2024, the Directors have adopted suitable accounting policies and applied them consistently. The accounts for the reporting year have been prepared on a going concern basis.

The responsibilities of the Company's auditor, KPMG, are stated in the "Independent Auditor's Report" on pages 54 to 58 of this annual report.

### **RISK MANAGEMENT AND INTERNAL CONTROLS**

The Board acknowledges its responsibility for overseeing the Group's risk management and internal control systems and conducted interim and annual review of the effectiveness of such systems through the Audit Committee. Such systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss. The Audit Committee assists the Board in fulfilling its oversight and corporate governance roles in the Group's financial, operational, procedural compliance, risk management and internal control functions.

The Group has adopted "Risk Control Self-Assessment Matrix" in terms of likelihood and impact with a view of assessing the level of risks faced by the Group. The line management identifies and prioritizes the risk, and top management reviews and assesses if the risks are addressed and prioritized with reference to the Group's objectives. The two-tier management is put together to determine the Group's key risk areas.

The Risk Control Self-Assessment Matrix focuses on the following 10 categories of corporate risk factors:

- A. Transaction and Legal Matters
- B. Society and Economy
- C. Natural Disaster
- D. Politics
- E. Technology
- F. Business and Corporate Governance
  - F1. Finance
  - F2. Product and Service
  - F3. Employment
  - F4. Information Security
- G. Environment
- H. Health and Safety
- I. Facility and Equipment
- J. ESG

During the year, each of the Group companies performed self-assessment of all risk areas presented in the "Risk Control Self-Assessment Matrix" with reference to the impact and likelihood of risks, the changes since the last annual review if any, to prioritize risks and identify key risk issues that require its further attention. Risk countermeasures had been set up for monitoring the identified key risk areas. The business units continuously manage and monitor the high priority risk areas of the Group. The assessment results were reviewed by the Audit Committee and the Board.

The Group's internal audit teams carried out internal audit functions of the Group to assess the risk, efficiency and effectiveness of the overall risk management and internal control systems. The Group's internal audit teams also regularly performs review of the business processes and activities of the internal control systems and report the review results to management and the Audit Committee twice a year. Each of the Group companies has allocated adequate resources, staff qualifications and experience in discharging the duties related to the Group's accounting, internal audit and financial reporting functions.

As part of the Group's internal control systems, Connected Party Transaction Panel has been set up to assist the Directors to review and monitor the existing and proposed connected transactions of the Group. Regular Panel meetings were held nearly every alternate week to review and monitor the existing and proposed connected transactions.

In relation to the handling of inside information in compliance with the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), the Executive Directors and the senior management team will hold meetings to discuss and ascertain whether the relevant information constitutes inside information about the Group and are responsible for the dissemination of those inside information, if any.

The Board has reviewed the effectiveness of the risk management and internal control systems and considered such systems are effective and adequate.

The Group has established (i) a whistleblowing policy and system and (ii) policies and procedures to promote and support anti-corruption, details of which can be found on page 17 of this annual report. Cases reported under the whistleblowing system will be timely dealt with by management and the results will be reported to the Audit Committee twice a year.

### **AUDITOR'S REMUNERATION AND AUDITOR RELATED MATTERS**

During the year under review, the remuneration paid and payable to the Company's auditor, KPMG, is set out as follows:

Services rendered	Fees paid/payable HK\$'000
Audit services – annual audit	5,496
Non-audit services:	
Taxation services	872
Other services	724
	7,092

### **DIVERSITY**

The Company recognizes and embraces the benefits of having a diverse Board and believes that Board diversity is an important element to enhance the quality of its performance and maintain a sustainable development in long run. In this regard, the Board has adopted a board diversity policy (the "Board Diversity Policy") which sets out the approach to achieve diversity on the Board. Board diversity is achieved through consideration of a number of factors and measurable objectives as set out in the Board Diversity Policy, including but not limited to gender, age, cultural and educational background, ethnicity, professional expertise, skills, knowledge and length of service. Given the nature and business objectives of the Company, the Board has a balance of skill, experience and diversity perspectives appropriate for the requirements of the business of the Company.

The Board has set out the measurable objectives on the Board diversity as its Diversity Policy and forms part of the terms of reference of the Nomination Committee. The list of measurable objectives is only an indication of factors relevant to the Nomination Committee's business and shall not be regarded as conclusive nor exhaustive in nature. Where appropriate, the Nomination Committee may take into account and/or further adopt and/or weigh against one another such factor(s) relevant to the business to be transacted.

1. Age : 18 or over

2. Gender : Welcome both genders with no preference for any particular proportion.

Diversity is not considered to be achieved for a single gender board.

3. Professional qualification : At least one Independent Non-executive Director shall possess appropriate

professional qualifications in finance and accounting and meet the

requirements of rule 3.10 of the Listing Rules.

4. Composition : One third of the Board or minimum three members shall be Independent

Non-executive Directors to meet the requirements of rules 3.10 & 3.10A of

the Listing Rules.

5. Service period : Independent Non-executive Directors' tenure (as at the date of re-

appointment) could be relevant to the determination of a non-executive directors' independence. Re-appointment of independent non-executive director serving more than 9 years should be in full compliance with the

Listing Rules requirements.

6. Other experience : Knowledge and experience which may contribute to the business of the

Company.

### 7. Any other relevant factors

The Company complied throughout the year ended 31 December 2024 with the gender diversity requirement under the code provisions of the Code during the year and considered it has implemented the board diversity policy effectively in the year. The Company will identify or select candidate(s) recommended to the Nomination Committee, with or without assistance from external agencies, pursuant to the nomination criteria set out in the above paragraph as and when necessary.

The gender ratio in the workforce is provided in the Environmental, Social and Governance Report on pages 9 to 18 of this annual report and the list of the senior management is set out on pages 19 to 21 of this annual report. The Company has not set up any measurable objectives for achieving gender diversity across the workforce as it is less relevant to practicing its "Customer-First" philosophy.

#### CORPORATE GOVERNANCE REPORT

#### SHAREHOLDERS' RIGHTS

#### Convening a General Meeting by Shareholders

General meetings may be convened by the Directors on requisition of shareholder(s) representing at least 5% of the total voting rights of all the shareholders having a right to vote at general meetings of the Company pursuant to sections 566 to 568 of the Companies Ordinance (Chapter 622, Laws of Hong Kong) (the "Companies Ordinance"). The objectives of the meeting must be stated in the requisition which must be signed by the requisitionist(s) and deposited at the registered office of the Company. Shareholders should follow the requirements and procedures as set out in the Companies Ordinance for convening a general meeting.

#### **Putting Forward Enquiries to the Board**

Shareholders may send written enquiries to the Company Secretary who will direct the enquiries to the Board for handling. The contact details of the Company Secretary are as follows:

The Company Secretary
AEON Stores (Hong Kong) Co., Limited
Units 07-11, 26/F, CDW Building
388 Castle Peak Road, Tsuen Wan
New Territories, Hong Kong
Email: cs@aeonstores.com.hk

Tel: (852) 2565 3600 Fax: (852) 2563 8654

#### **Putting Forward Proposals at the General Meetings**

Pursuant to section 615 of the Companies Ordinance, shareholders representing at least 2.5% of the total voting rights of all shareholders having a right to vote on the resolution at the annual general meeting to which requests relate; or at least 50 shareholders who have a right to vote on the resolution at the annual general meeting to which the requests relate, may make requisition in writing for proposing a resolution or other business to be dealt with at the annual general meeting. Shareholders should follow the requirements and procedures as set out in section 615 of the Companies Ordinance for putting forward a proposal at the annual general meeting.

If a shareholder of the Company intends to propose a person other than a Director of the Company for election as a Director of the Company at any general meeting, the shareholder shall follow the "Procedures for Nominating Directors for Election from Shareholders", which can be found on the website of the Company.

#### **INVESTOR RELATIONS**

#### **Constitutional Documents**

There was no significant change in the Company's constitutional documents during the year ended 31 December 2024.

#### **Shareholder Communication Policy**

The Company has set up a Shareholder Communication Policy which is available on the website of the Company under the Corporate Governance section. Shareholders may also send enquiries to the Company as stated in the above paragraph headed "Putting Forward Enquiries to the Board".

The Director in charge of the Group's administration, leading an internal working group, reviewed the implementation of the policy from time to time and considered such policy is effective and adequate.

The Directors present their report and the audited consolidated financial statements of the Company and its subsidiaries (collectively referred to as the "Group") for the year ended 31 December 2024.

#### **PRINCIPAL ACTIVITIES**

The Company and its subsidiaries are engaged in the operation of retail stores.

#### **BUSINESS REVIEW**

A review of the business of the Group during the year and a discussion and analysis of the Group's future business development are provided in the Chairman's Statement on page 4 and in the Management Discussion and Analysis on pages 5 to 8 of this annual report. Description of possible risks and uncertainties that the Group may be facing can be found in the Chairman's Statement on page 4 and in the Management Discussion and Analysis on pages 5 to 8 and in the Corporate Governance Report under the section headed "Risk Management and Internal Controls" on page 33 of this annual report. Also, the financial risk management objectives and policies of the Group can be found in notes 40 and 41 to the consolidated financial statements. An analysis of the Group's performance during the year using financial key performance indicators is provided in the Financial Highlights on page 3 of this annual report, in the Management Discussion and Analysis on pages 5 to 8 and in notes 5 and 6 to the consolidated financial statements. In addition, discussions and analysis of the Group's environmental policies and performances, relationships with its key stakeholders and compliance with relevant laws and regulations which have a significant impact on the Group are contained in the Environmental, Social and Governance Report on pages 9 to 18 of this annual report.

#### **SUBSIDIARIES**

Details of the Company's subsidiaries as at 31 December 2024 are set out in note 43 to the consolidated financial statements.

#### SHARE CAPITAL

There was no movement in the share capital of the Company during the year ended 31 December 2024.

#### **RESULTS AND APPROPRIATIONS**

The results of the Group for the year ended 31 December 2024 are set out in the consolidated statement of profit or loss and other comprehensive income on pages 59 to 60 of this annual report.

The Board does not recommend the payment of a final dividend for the year ended 31 December 2024 (2023: Nil).

#### **FIXED ASSETS**

Details of the movements in the property, plant and equipment, right-of-use assets and investment properties of the Group during the year ended 31 December 2024 are set out in note 18 to note 21 to the consolidated financial statements.

#### **DISTRIBUTABLE RESERVES OF THE COMPANY**

The Company's reserves available for distribution to shareholders as at 31 December 2024 calculated under the provisions of the Hong Kong Companies Ordinance was nil (2023: HK\$151,591,000).

#### **EQUITY-LINKED AGREEMENTS**

During the year, the Company did not enter into any equity-linked agreements.

#### **DIRECTORS**

The Directors of the Company during the year and up to the date of this report were:

#### **Executive Directors**

Mr. NAGASHIMA Takenori (Managing Director)

Mr. HISANAGA Shinya

#### Non-executive Directors

Mr. GOTO Toshiya (Chairman)

Mr. INOHARA Hiroyuki

Mr. FUJITA Kenji

Mr. YOKOCHI Yasutoshi

Mr. NAKAGAWA Isei

Mr. FUKUDA Makoto

Appointed as the Chairman on 28 March 2024

Appointed on 27 May 2024 Appointed on 27 May 2024

Ceased to be the Chairman from 28 March 2024 and

retired on 27 May 2024 Retired on 27 May 2024

#### **Independent Non-executive Directors**

Mr. CHOW Chi Tong Mr. MIZUNO Hideto Ms. SHUM Wing Ting

At the Board meeting held on 28 March 2025, the Board was notified by Mr. Kenji Fujita and Mr. Chow Chi Tong of their retirement as Directors with effect from the conclusion of the forthcoming annual general meeting and therefore, they would not offer themselves for re-election at the forthcoming annual general meeting.

In accordance with Articles 88 and 104 of the Company's Articles of Association, all Directors shall retire from office at the forthcoming annual general meeting and (except Mr. Kenji Fujita and Mr. Chow Chi Tong) offer themselves for reelection.

The term of office for the Directors is the period up to their retirement in accordance with the above Articles.

At the Board meeting held on 28 March 2025, the Board resolved to propose the appointment of Ms. Wong Mei Ling ("Ms. Wong") as a Director of the Company pursuant to Article 90 of the Company's Articles of Association. An ordinary resolution will be submitted to the forthcoming annual general meeting to appoint Ms. Wong as Director of the Company. If appointed at the forthcoming annual general meeting, Ms. Wong will be designated as an Independent Non-executive Director of the Company. Ms. Wong's biographical information required to be disclosed by the Listing Rules will be provided in a circular accompanied by this annual report to the shareholders.

The following is the list of persons who served on the boards of the subsidiaries of the Company during the year and up to the date of this report:

Isei NAKAGAWA, Takenori NAGASHIMA, Shinya HISANAGA, CHEN Yin Feng, Kenji TOMARI, Hiroyuki INOHARA, SHI Qiu Hua, Minoru FUKADA, YANG Guo Dong, Masahiko KAKITSUBATA and Toshiya GOTO.

#### **DIRECTORS' SERVICE CONTRACTS**

None of the Directors proposed for re-election at the forthcoming annual general meeting has a service contract which is not determinable by the Group within one year without payment of compensation (other than statutory compensation).

#### **MANAGEMENT CONTRACTS**

Save for Directors' service contracts and contract of service with persons engaged in the full time employment of the Company, no contracts concerning the management and/or administration of the whole or any substantial part of the business of the Company were entered into or subsisting during the year.

#### **DIRECTORS' INTERESTS IN SHARES**

As at 31 December 2024, the interests of the Directors and chief executive of the Company in the shares of the Company and its associated corporations, as recorded in the register maintained by the Company pursuant to Section 352 of the Securities and Futures Ordinance ("SFO"), or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix C3 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"), were as follows:

#### (A) The Company

Directors	Number of ordinary shares held as personal interests	Approximate percentage of interests	
NAGASHIMA Takenori	12,000	0.00462%	
HISANAGA Shinya	30,000	0.01154%	

#### (B) AEON Co., Ltd., the Company's Ultimate Holding Company

Directors	Number of shares held as personal interests (Note)	Approximate percentage of interests
GOTO Toshiya	6,300	0.00072%
HISANAGA Shinya FUJITA Kenji	2,130 1,362	0.00024% 0.00015%

Note: The shareholding information above is confirmed by the respective Directors.

Other than as disclosed above, at 31 December 2024, neither the Directors nor the chief executive of the Company had any interests or short positions in any shares and debentures of the Company or any of its associated corporations (within the meaning of PART XV of the SFO).

#### DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS OF SIGNIFICANCE

Other than as disclosed under the heading "Related Party Transactions" as set out in note 39 to the consolidated financial statements and those connected transactions disclosed herein below, there were no other transactions, arrangements or contracts of significance to which the Company, its subsidiaries, its ultimate holding company or any of its fellow subsidiaries was a party and in which a Director of the Company or its connected entities had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

#### **DIRECTORS' INDEMNITIES**

Pursuant to the Company's Articles of Association, every Director or other officer of the Company shall be entitled to be indemnified out of the assets of the Company against all losses or liabilities (to the fullest extent permitted by the Companies Ordinance (Cap. 622)) which he/she may sustain or incur in or about the execution of the duties of his/her office or otherwise in relation thereto. The Company has arranged appropriate directors' and officers' liability insurance coverage for the Directors and officers of the Group.

#### **CONNECTED TRANSACTIONS**

Pursuant to Chapter 14A of the Listing Rules, the Company discloses the following continuing connected transactions and connected transaction incurred during the year. More details of each of the transactions reported could be referred to in the announcements related to each transaction.

#### (a) Continuing Connected Transactions

- (i) On 9 June 2010, the subsidiary of the Company, Guangdong AEON Teem Co., Ltd. ("GDA") and a related party of the Company, Guangdong Teem (Holdings) Limited ("Teem Holding") entered into the Supplemental Tenancy Agreement to extend the lease until 30 June 2025. The entering into of the Supplemental Tenancy Agreement constitutes continuing connected transactions of the Company. Pursuant to the Supplemental Tenancy Agreement, GDA pays rents, management fees, utility expenses and usage charges and other fees in relation to any provisional showrooms, storage areas, other facilities and special equipment that GDA may from time to time choose to rent or employ to Teem Holding and Guangdong Teem Properties Management Limited ("Teem Properties") respectively for the year. GDA was held as to 65% and 35% by the Company and Guangdong Teemall Department Stores Holdings Limited ("Teem Department Stores") respectively. The premises, i.e. GDA's Teem Plaza Store which is situated at Basement 1, Teem Plaza, 208 Tianhe Road, Guangzhou, being the subject of the tenancy agreement, is owned by Teem Holding. Teem Department Stores and Teem Properties are the wholly-owned subsidiaries of Teem Holding. The total amount of rents, management fees, utility expenses and other charges paid and payable by GDA for the year was RMB56,394,788. This amount does not exceed the relevant cap amount of RMB70,000,000 as shown in the announcement of the Company dated 9 June 2010.
- (ii) On 30 September 2021, AEON Co., Ltd. ("ACL"), the controlling shareholder of the Company, and the Company entered into a renewal agreement to renew the Royalty Agreement for another three years expiring on 31 December 2024. The renewed Royalty Agreement was renewed on substantially the same terms as the Royalty Agreement that was entered on 24 December 2018 and expired on 31 December 2021. ACL is a connected person of the Company and the entering into the renewed Royalty Agreement constitute continuing connected transactions of the Company.

Pursuant to the Royalty Agreement, the Company and its Affiliates (through the Company) are granted:

- an exclusive right to use the Hong Kong Trade Marks and the Macau Trade Marks in relation to the Business within the Territory;
- (b) a non-exclusive right to use the PRC Trade Marks in relation to the Business within the Mainland China; and
- (c) a non-exclusive right to use the Trade Marks in relation to the following businesses in the Territory and the Mainland China:
  - (i) the provision of retail services;
  - (ii) the operation of shopping centers; and
  - (iii) catering services, food-court with seating and restaurants.

Under the renewed Royalty Agreement, ACL shall disclose full particulars of the Know-How to the Company and grant the Company the non-exclusive right to use the Know-How in relation to the Business in the Territory and the Mainland China.

The Company shall pay to ACL a fee in respect of each financial year of the Company:

- (a) an amount representing 0.2% of the audited consolidated Total of Revenue of the Company and its Affiliates for that financial year: and
- (b) an amount representing 0.05% of the audited Total of Revenue of the Company and its Affiliates in respect of the Business in the Territory for the relevant financial year.

The total amount of fees payable by the Company for the year was HK\$21,999,691. This amount does not exceed the relevant cap amount of HK\$37,200,000 as shown in the announcement of the Company dated 30 September 2021.

Total of Revenue of the Company and its Affiliates is the aggregate of (i) the total amount of the consolidated direct sales; (ii) the total amount of the consolidated concessionaires sales; and (iii) the total amount of licensee fees and rentals received, all attributable to the rights to use the relevant Trade Marks. The total amount of the consolidated concessionaires sales represents the total amount of sales proceeds received by the respective concessionaires that are operating their business inside the respective store premises of the Company and its Affiliates. The "total amount of concessionaire sales" is different and is greater than the "income from concessionaire sales" as disclosed in note 5 to the consolidated financial statements, which is the income derived from the concessionaires' business operations.

(iii) On 1 February 2023, the Company and AEON Credit Service (Asia) Company Limited ("ACS") entered into the Renewal Agreement to renew the Master Agreement, which expired on 14 April 2023, in respect of the Commission Payment Transactions for a further term of three years from 15 April 2023 to 14 April 2026. ACS and the Company are both subsidiaries of AEON Co., Ltd., a controlling shareholder of the Company, ACS is therefore a connected person of the Company.

The entering into of the Renewal Agreement constitutes continuing connected transactions of the Company. Pursuant to the Renewal Agreement, the Company shall pay commissions to ACS in respect of (1) credit purchase facilities made available to customers of the Company for making purchases at the Company's stores with the use of the various co-branded credit cards issued by ACS; (2) card instalment plan made available to customers of the Company for making purchases of goods and/or services at the Company's stores; (3) other payment solutions made and to be made available to customers of the Company for making purchases from time to time, including the usage of any kind of credit, debit, prepaid and/or stored value cards or other medium or facilities owned and/or operated by ACS; and (4) other related services provided to the Company or its customers which are derived from or ancillary to the transactions described above or arising out of the cards or other medium or facilities from time to time. The commissions are calculated on the basis of fixed percentages of the sales generated by the credit purchase facilities or the payment solutions provided by ACS, depending on the type of service provided. These commission rates (as may be revised from time to time) are and will be determined between the Company and ACS after arm's length negotiations, range from 0.42% to 3.2% of the relevant sales amount. In negotiating and agreeing the commission rates and other terms of the Commission Payment Transactions with ACS, the Company takes into account the prevailing market commission rates for similar types of transactions that are provided and/or made available by independent third parties to the Company and gives credit to ACS for any ancillary services provided and to be provided to the customers of the Company by ACS. Further, the Company has compared the fees charged by other independent third parties in the market for similar services to ensure that the price and terms offered by ACS are better than those offered by such third parties. The total amount of commissions paid by the Company for the year was HK\$10,496,602. This amount does not exceed the relevant aggregated cap amount of HK\$12,700,000 as shown in the announcement of the Company dated 1 February 2023.

(iv) On 30 June 2021, the Company entered into a renewal agreement to renew the Master Services Agreement with 永旺永樂 (中國)物業服務有限公司 ("AEON Delight") for another three years commenced on 1 January 2022 and expiring on 31 December 2024. This Master Services Agreement was entered into on substantially the same terms as the Previous Master Services Agreement that the Company entered into with 永旺永樂 (上海)企業管理有限公司 ("AEON Delight (Shanghai)") on 11 December 2018 which expired on 31 December 2021. AEON Delight is the contracting party to the Master Services Agreement in place of AEON Delight (Shanghai) due to the restructuring of AEON Delight and its group members ("AEON Delight Group"). AEON Delight is a subsidiary of AEON Co., Ltd., the controlling shareholder of the Company, the transactions under the Master Services Agreement constitute continuing connected transactions of the Company.

The Master Services Agreement sets out the framework for the continuing provision of the Services by the members of the AEON Delight Group. Services provided by AEON Delight Group to the Company Group including comprehensive building/facilities management, maintenance and cleaning services, management consultation, business services, research, development and production of computer hardware and software, data processing and such other services in relation to retail stores, offices and/or other facilities/ establishments operated by the Company Group.

The Company Group from time to time requires the Services in its ordinary and usual course of business. The Company Group selects providers for such Services with reference to prevailing market conditions and where appropriate, based on a procurement process conducted at arm's length basis, and make their selection based on normal commercial considerations.

In relation to the procurement process, the relevant members of the Company Group may, in their sole and absolute discretion, invite the AEON Delight Group to tender to provide certain Services. If the AEON Delight Group is invited to tender, the relevant member of the Company Group will also invite quotations or tenders from at least two other independent third-party suppliers for such Services. The management of the relevant member of the Company Group will then compare the quotations offered by the respective bidders and conduct an assessment, taking into account factors such as their background and reputation, any existing business relationship with such bidders, the price, scope and quality of services offered by the bidders. After considering the abovementioned factors, the management of the relevant member of the Company Group will then decide on which bidder to engage and enter into a services contract with for the provision of Services. Where a member of the AEON Delight Group is selected through relevant procurement process to provide the Services, the Company and/or the relevant member of the Group and the relevant member of the AEON Delight Group may from time to time (and AEON Delight shall procure such member of the AEON Delight Group to) enter into separate contracts setting out the detailed terms under which the relevant member of the AEON Delight Group shall provide, or procure to be provided, the Services to the Company and/or the relevant member of the Group. Such terms shall be on normal commercial terms, on an arm's length basis and are on comparable terms to which the Company and/or the relevant member of the Group procures the Services from independent third parties.

The total aggregated amount of service fees paid and payable by the Company Group to AEON Delight Group in the year was RMB39,677,258. This amount does not exceed the cap amount of RMB54,700,000 as shown in the announcement of the Company dated 30 June 2021.

- (v) On 23 November 2015, the subsidiary of the Company, Guangdong Aeon Teem Co., Ltd. ("GDA") as lessee, and 永旺夢樂城 (廣東)商業有限公司 ("AEON Mall") as lessor entered into the Tenancy Agreement, pursuant to which AEON Mall agreed to sub-lease the premises located at Units B1F0078, 1F1008 and 2F2028 Basement 1 and Basement 2, 1 Yayun Avenue, Dalong Street, Panyu, Guangzhou to GDA for a term of 20 years. AEON Mall is an indirect subsidiary of AEON Co., Ltd., the controlling shareholder of the Company, and therefore a connected person of the Company. Accordingly, the entering into of the Tenancy Agreement constitutes a continuing connected transaction of the Company. In accordance with the Tenancy Agreement, GDA pays rent, management fees, utility expenses and other fees in relation to any provisional showrooms, storage areas, other facilities and special equipment that GDA may from time to time rent or employ with the consent of AEON Mall. The total amount of rent, management fees, utility expenses and other fees paid and payable by GDA for the year was RMB29,740,312. This amount does not exceed the cap amount of RMB51,800,000 as shown in the announcement of the company dated 23 November 2015.
- (vi) On 22 February 2022, the Company and AEON Credit Service (Asia) Company Limited ("ACS") entered into a renewal agreement to renew the Master Agreement in relation to the sales of the Company's Gift Certificates to ACS for a term of three years from 1 March 2022 to 28 February 2025. The renewed Master Agreement was renewed on substantially the same terms as the Master Agreement that was entered on 26 February 2019 and expired on 28 February 2022. The Company and ACS are both subsidiaries of AEON Co., Ltd., a controlling shareholder of the Company, and ACS is therefore a connected person of the Company. The entering into the renewed Master Agreement constitutes continuing connected transactions of the Company. Pursuant to the renewed Master Agreement, the Company sells its Gift Certificates to ACS at face value. The total amount of Gift Certificates sold by the Company to ACS in the year was HK\$10,875,500. This amount does not exceed the relevant cap amount of HK\$16,500,000 as shown in the announcement of the Company dated 22 February 2022.

(vii) On 4 October 2021, each of the Company, its two subsidiaries being Guangdong AEON Teem Co., Ltd. ("GDA") and AEON South China Co., Ltd. ("ASC") and AEON (China) Co., Ltd. ("AEON China") entered into renewal agreements to renew the Consultancy Services Agreements for a period of three years from 1 January 2022 to 31 December 2024. The Previous Consultancy Services Agreements that were entered by each of the Company, GDA and ASC with AEON China on 16 January 2019 expired on 31 December 2021. AEON China is a subsidiary of AEON Co., Ltd. ("AEON Co"), the controlling shareholder of the Company, and AEON China is therefore a connected person of the Company. The entering into the renewed Consultancy Services Agreements constitutes continuing connected transactions of the Company.

Pursuant to the renewed Consultancy Services Agreements, the scope of the consultancy services to be provided by AEON China to the Company, GDA and ASC relates to (i) merchandise support; (ii) digitalization and operation support; (iii) store development support; (iv) store construction support; and (v) management support.

AEON China provided consultancy services to seven AEON group companies, including the Company, GDA, ASC and four subsidiaries of AEON Co. AEON China's service fees are charged on a cost-plus basis, representing its total costs of providing consultancy services plus 5% of such costs. When AEON China also provides the consultancy services to other AEON group companies, the Recipient Companies' sharing ratio of AEON China's total costs shall be the ratio of the actual total sales amounts of the respective Recipient Company against the actual total sales amounts of all AEON group companies, including the Company, GDA and ASC in that quarter.

The service fee payable by (i) the Company and (ii) each of GDA and ASC is subject to an annual maximum fee of (i) 0.15% and (ii) 0.20% of its respective audited total sales amount (as defined in each Consultancy Services Agreements) for that financial year.

The total amount of Consultancy Services fees and training fees paid and payable by the Company, GDA and ASC to AEON China in the year was RMB10,704,630. This amount does not exceed the cap amount of RMB15,900,000 as shown in the announcement of the Company dated 4 October 2021.

(viii) On 21 October 2022, the Company and AEON GLOBAL SCM Co., Ltd., ("AGSCM Japan") entered into a renewal agreement to renew the Master Services Agreement, pursuant to which AGSCM Japan and its subsidiaries ("AGSCM Group") will provide consultancy and logistics services ("Services") and the use of Warehouses to the Company and its subsidiaries ("Group"). The term of this Master Services Agreement shall be a period of three years from 1 December 2022 to 30 November 2025. AGSCM Japan is a connected person of the Company by virtue of it being a subsidiary of AEON Co., Ltd., the controlling shareholder of the Company and the entering into of the Master Services Agreement in respect of the Services other than the use of Warehouse constitutes a continuing connected transaction of the Company.

The Group selects providers for the Services with reference to prevailing market conditions and based on a procurement process conducted on arm's length basis, and makes their selection based on normal commercial considerations. In relation to the procurement process, the relevant member of the Group may, in their sole and absolute discretion, invite the AGSCM Japan Group to tender to provide certain Services. If the AGSCM Japan Group is invited to tender, the relevant member of the Group will also invite quotations or tenders from at least two other independent third-party suppliers for such Services. The management of the relevant member of the Group will then compare the quotations offered by the respective bidders and conduct an assessment, taking into account factors such as their background and reputation, any existing business relationship with such bidders, the price, scope and quality of services offered by the bidders. After considering the abovementioned factors, the management of the relevant member of the Group will then decide on which bidder to engage and enter into a service contract with the bidder for the provision of Services.

The transaction amount of the Master Services Agreement in the year was RMB44,599,812. This amount does not exceed the relevant cap amount of RMB61,600,000 as shown in the announcements of the Company dated 21 October 2022 respectively.

- On 25 July 2023, the Company and 永旺數字科技有限公司 ("ADMC") (formerly known as AEON 信息系 (ix) 统集成(杭州)有限公司 ("AIBS")) entered into the Renewed IT Master Agreement to renew the IT Master Agreement entered into between the Company and ADMC on 31 July 2020 which expired on 29 August 2023. Pursuant to which ADMC shall provide the Services (as defined in the announcement dated 23 July 2023) to the Company and any of its subsidiaries, each a "Member". The term of the IT Master Agreement shall be a period of three years from 30 August 2023 to 29 August 2026. ADMC is a connected person of the Company by virtue of it being a subsidiary of AEON Co., Ltd., the controlling shareholder of the Company. Accordingly, the transactions under the Renewed IT Master Agreement constitute continuing connected transactions of the Company, Pursuant to the Renewed IT Master Agreement, the fees for the provision of Services by ADMC shall be charged on a cost-plus basis, representing the Actual Costs plus a mark-up rate of not more than 10%. The prices offered by ADMC shall be no less favourable than (i) prices available in the market for the same or similar services; and (ii) the prices offered by ADMC to its other Users (i.e. parties, including the Members, who are using the services provided by ADMC which are the same as or similar to the Services), if any. The total aggregated amount of service fees paid and payable by the Company Group to ADMC in the year was RMB32,045,718. This amount does not exceed the aggregated cap amount of RMB38,600,000 as shown in the announcement of the Company dated 25 July 2023.
- On 15 December 2023, Guangdong AEON Teem Stores Co., Ltd. ("GDA"), a subsidiary of the Company (x) and 永旺夢樂城 (佛山南海) 商業管理有限公司 ("AMBM") entered into the Master Agreements to govern certain transactions arising out of GDA's lease of the premises at 佛山市南海區大瀝鎮聯滘滘口路13號負 一層店號0001,一層店號1001,二層店號2001,三層店號3001. The previous Master Agreements were entered into by the parties on 15 December 2020 and expired on 18 December 2023. The term of the Master Agreement shall be a period of three years from 19 December 2023 to 18 December 2026. AMBM is a connected person of the Company by virtue of it being an indirect subsidiary of AEON Co., Ltd., the controlling shareholder of the Company. Accordingly, the transactions under the Master Agreement constitute continuing connected transactions of the Company. GDA's leased premises are located in the Dali Mall and AMBM is the head tenant of the Dali Mall. AMBM, as head tenant, is responsible for making payment of utilities expenses and property management fees in respect of the entire Dali Mall. The amounts paid by GDA to AMBM pursuant to the Master Agreement represent GDA's proportionate contribution to such expenses and fees, which will then be paid by AMBM to relevant authorities or parties on behalf of GDA. The rates for utilities expenses and property management fees are no less favourable than those applicable to AMBM or its other tenants. The total aggregated amount of the fees paid and payable by the GDA to AMBM in the year was RMB5,150,630. This amount does not exceed the cap amount of RMB6,400,000 as shown in the announcement of the Company dated 15 December 2023.
- (xi) On 30 June 2021, the Company and AEON TopValu Co., Ltd. ("TopV") entered into the renewal agreement to renew the Master Trademark Licence Agreement in respect of the granting of the licence to use the TopValu Trademarks and the related ancillary services to be provided by the TopV Group. The term of the Master Trademark Licence Agreement is for three years from 1 January 2022 to 31 December 2024. TopV is a connected person of the Company by virtue of it being a subsidiary of AEON Co., Ltd., the controlling shareholder of the Company. Accordingly, the transactions contemplated under the Master Trademark Licence Agreement constitute continuing connected transactions of the Company. Pursuant to the Master Trademark Licence Agreement, TopV agreed to (i) grant (and/or procure other members of the TopV Group to grant) to members of the Group the licence to use the TopValu Trademarks and (ii) provide (and/or procure other members of the TopV Group to provide) the ancillary services to the members of the Group. In consideration to the grant of the licence to use the TopValu Trademarks and the ancillary services, the relevant member of the Group shall pay to the relevant member of the TopV Group a licence fee equivalent to 7% of the amount of purchase costs of the TopV Products (excluding any value added tax or other tax or freight expenses) supplied by manufacturers or suppliers to the Group.

The ancillary services that the TopV Group provides to the Group includes:

- (i) conduct market research, planning and development of products;
- (ii) establish product specifications;
- (iii) provide to members of the Group with information on product specifications, product cost and related expenses;
- (iv) manage production and conduct quality control on products;
- (v) provide information on promotion; and
- (vi) any other services in connection with the above.

The total aggregated amount of the fees paid and payable by the Group to TopV Group in the year was HK\$12,233,231. This amount does not exceed the relevant cap amount of HK\$53,700,000 as shown in the announcement of the Company dated 30 June 2021.

(xii) On 16 December 2021, Guangdong AEON Teem Stores Co., Ltd. ("GDA"), a subsidiary of the Company and 永旺夢樂城 (廣州白雲)商業管理有限公司 ("AMBM") entered into the Master Agreement to govern certain transactions in respect of GDA's lease of the premises at Shop No.43, located in the 永旺夢樂城廣州金沙購物中心 in Jinshazhou, Baiyun District, Guangzhou ("Jinsha Mall"). The term of the Master Agreement is from 1 February 2022 to 31 January 2025. AMBM is a connected person of the Company by virtue of it being an indirect subsidiary of AEON Co., Ltd., the controlling shareholder of the Company. Accordingly, the transactions contemplated under the Master Agreement constitute continuing connected transaction of the Company.

AMBM has been appointed by the landlord of the Premises ("Landlord") as the property manager to manage the operation of the Jinsha Mall and shall pay the utilities expenses incurred in the Jinsha Mall to the utility suppliers on behalf of the Landlord and pay for expenses relating to facilities maintenance, repair and replacement and the property management. The amounts payable by GDA to AMBM pursuant to the Master Agreement represent GDA's proportionate contribution to such expenses, which will be subsequently paid by AMBM to the utility suppliers or relevant authorities or parties.

Utilities expenses incurred by GDA in the Premises, comprising water and electricity expenses, were determined with reference to the actual usage of GDA and local municipal standard rates for electricity charges and water charges.

Expenses incurred for the maintenance, repair and replacement of facilities used by both GDA and AMBM were borne by GDA and AMBM on pro rata basis. Expenses incurred for maintenance, repair and replacement of facilities exclusively used by GDA were fully borne by GDA.

Monthly property management fees paid by GDA to AMBM covered among other things, (i) cleaning fees in respect of public areas within the Jinsha Mall; (ii) cleaning and maintenance fees in respect of public facilities within the Jinsha Mall; (iii) afforestation fees in respect of public areas within the Jinsha Mall; and (iv) fees for maintenance of safety and security in public areas and carpark of Jinsha Mall. A fixed rate of RMB10 (tax inclusive) per square metre of the Premises was applied towards the calculation of the property management fees payable by GDA.

The total aggregated amount of the fees paid and payable by GDA to AMBM in the year was RMB3,971,741. This amount does not exceed the relevant cap amount of RMB8,100,000 as shown in the announcement of the Company dated 16 December 2021.

(xiii) On 31 May 2024, the Company and AEON Credit Service (Asia) Company Limited ("ACS") entered into the Licence Agreement, pursuant to which the Company gives ACS the right to use the Shop No. L108 on 1/F ("Shop") of the Company's store premises located at the ground to fourth floors of Kornhill Plaza (South), 2 Kornhill Road Quarry Bay, Hong Kong ("Premises") for a fixed term of one year from 1 June 2024 to 31 May 2025 at the licence fees of HK\$251,919 per month exclusive of government rates and management fees. The previous Licence Agreement entered between the Company and ACS on 30 March 2023 expired on 31 March 2024. Since the parties were negotiating the terms and conditions for the new licence agreement pending the Company's renewal of the lease of the Premises, the parties entered into a short-term licence agreement based on the same terms and conditions of the previous Licence Agreement for the period from 1 April 2024 to 31 May 2024 with a total payment of HK\$540,687. ACS and the Company are both subsidiaries of AEON Co., Ltd., the controlling shareholder of the Company. ACS is therefore a connected person of the Company and the transactions contemplated under the Licence Agreement constitute continuing connected transactions of the Company.

The Company has entered into a lease agreement with a landlord, which is an independent third party, to lease the Premises (in which the Shop is located) and has been given the express right to grant licences to licensees for the use of portions of the Premises including the Shop. ACS is the card issuer of the Company's co-brand credit cards. The licence granted under the Licence Agreement is mainly for ACS's purpose of operating its service counters inside Company's store in the Premises, which provide supporting services to the co-brand cardholders.

During the term of the licence, ACS shall pay to the Company:

- (i) a licence fees of HK\$251,919 per month;
- (ii) the rates assessed or charged on the Shop by the Hong Kong government;
- (iii) all charges for utilities in respect of the Shop;
- (iv) a monthly management fees of HK\$12,405 or such other increased rate as the Company shall from time to time decide; and
- (v) a deposit of HK\$503,838.

The licence fees and management fees were negotiated by the parties at arm's length and by reference to (i) the license fees and management fees which the Company charges to its other licensees; (ii) the business nature of ACS and other licensees; and (iii) the location of the Shop within the Premises.

The total aggregated amount of the licence fees, management fees, government rates and utilities charges paid and payable by ACS to the Company in the year was HKD3,301,949. This amount does not exceed the aggregated relevant cap amount of HKD3,550,687 as shown in the relevant announcements of the Company dated 30 March 2023 and 31 May 2024 respectively.

(xiv) On 12 December 2023, AEON South China Co., Ltd. ("ASC"), a wholly-owned subsidiary of the Company, and AEON TopValu (China) Co., Ltd. ("ATV China") entered into the Product Development Agreement. The term of the Product Development Agreement commenced from 1 January 2024 and expired on 31 December 2024. ATV China is a connected person of the Company by virtue of it being a subsidiary of AEON Co., Ltd., the controlling shareholder of the Company. Accordingly, the transactions contemplated under the Product Development Agreement constitute continuing connected transactions for the Company.

Pursuant to the Product Development Agreement, ASC was engaged by ATV China to conduct the following:

- (a) market research on, and design and development of, the food products and non-food supermarket products bearing the "TopValu" trademark, which are designed and developed by ASC ("Relevant ATV Products");
- (b) preparation of manual for manufacturers on product design, product formula, product standard and relevant computer software in respect of the Relevant ATV Products;
- (c) determination on product samples for the Relevant ATV Products; and
- (d) other business relating to development of the Relevant ATV Products as shall be agreed by ASC and ATV China.

As consideration for ASC's design and development of the Relevant ATV Products, ATV China shall pay ASC a fee equal to 5.8% of the total purchase price (excluding tax) paid by ATV China for the purchase of the Relevant ATV Products. The fee was determined taking into account the proportion of respective benefits enjoyed by ATV China and corresponding consideration that shall be paid by ATV China for the efforts of ASC in the design and development of the Relevant ATV Products.

The total amount of the fees received and receivable by ASC in the year was RMB2,547,796. This amount does not exceed the cap amount of RMB4,000,000 as shown in the announcement of the Company dated 12 December 2023.

(xv) On 17 August 2020, 永旺夢樂城(廣州增城)商業管理有限公司 ("AEON Mall") as lessor and Guangdong AEON Teem Stores Co., Ltd. ("GDA"), a subsidiary of the Company, as lessee entered into the Tenancy Agreement, pursuant to which AEON Mall agreed to sub-lease the premises located at 中國廣東省廣州市增城區永寧街香山大道2號,現暫定名稱為永旺夢樂城廣州增城購物中心1層,自編1000房號 ("Premises") to GDA for a term of twenty years from tentatively 31 October 2020, subject to completion of construction work and fulfilment of handover conditions as agreed by the parties in the Tenancy Agreement. AEON Mall is a connected person of the Company by virtue of it being an indirect subsidiary of AEON Co., Ltd., the controlling shareholder of the Company. Accordingly, the entering into of the Tenancy Agreement constitutes a continuing connected transaction of the Company.

Pursuant to the Tenancy Agreement, GDA shall pay to AEON Mall the following:

- (a) rent (inclusive of VAT) calculated according to the rates ranged from 1.8% to 3.5% of GDA's direct sales turnover for respective months (after expiry of rent-free period). The rent payable under the Tenancy Agreement has been determined with reference to the prevailing market price for comparable premises in the area at the relevant time;
- (b) management fee in respect of the Premises at a fixed rate of RMB10 per square metre which, subject to mutual consent, may be reviewed every three years during the term of the Tenancy Agreement;
- (c) utilities expenses (including water, electricity and air conditioning) based on its actual usage; and
- (d) such other rent, usage charges and fees in relation to any provisional showrooms, storage areas, services, other facilities and special equipment that GDA may from time to time rent or employ with the consent of AEON Mall (on the basis of actual usage).

The terms of the Tenancy Agreement are arrived at after arm's length negotiations between AEON Mall and GDA.

The total aggregated amount of the rent, management fees, utilities expenses and other fees paid by GDA to AEON Mall in the year was RMB5,111,806. This amount does not exceed the Revised cap amount of RMB7,100,000 as shown in the announcement of the Company dated 22 October 2021.

(xvi) On 11 July 2024, the Company and AEON Credit Service (Asia) Company Limited ("ACS") entered into the Card Acquiring Merchant Agreement in respect of the card acquiring services provided by ACS to the Company for a term of three years from 16 August 2024 to 15 August 2027. The previous Card Acquiring Merchant Agreement entered into between the Company and ACS on 30 June 2021 expired on 15 August 2024. ACS and the Company are both subsidiaries of AEON Co., Ltd., a controlling shareholder of the Company, ACS is therefore a connected person of the Company. The entering into the Card Acquiring Merchant Agreement constitutes continuing connected transactions of the Company.

Pursuant to the Card Acquiring Merchant Agreement, the Company shall pay Merchant Discount Amount to ACS in respect of each completed Transaction using a Card issued by entities other than ACS. Merchant Discount Amount represents applicable discount rates, ranging from 0.98% to 1.90%, multiplied by the Transaction amount payable to the Company for the relevant Transaction.

The Company invited four service providers, including ACS, the existing independent service provider and two other service providers which are parties independent of the Company and its connected persons, to submit tender for the said card acquiring services and ACS offered the Lowest Fee Rate.

The total amount of Merchant Discount Amount paid by the Company in the year was HK\$13,556,771. This amount does not exceed the aggregated cap amount of HK\$18,500,000 as shown in the announcements of the Company dated 30 June 2021 and 11 July 2024.

(xvii) On 28 February 2024, the Company and AEON Credit Service (Asia) Company Limited ("ACS") entered into the Licence Agreement, pursuant to which the Company gives ACS the right to use the Shop No. G04 on G/F ("Shop") of the Company's store premises located at the Shop Nos. G081-G112 on Ground Floor, Shop Nos. UG082-UG120 on the Upper Ground Floor and Shop Nos.1301-1350 on First Floor of Commercial Accommodation of Tuen Mun Town Plaza, Phase I, 1 Tuen Shing Street, Tuen Mun, New Territories, Hong Kong ("Premises") for a fixed term of one year from 28 February 2024 to 27 February 2025 at the licence fees of HK\$282,426 per month exclusive of government rates and management fees. The previous Licence Agreement entered between the Company and ACS on 28 February 2023 in respect of the Shop expired on 27 February 2024. ACS and the Company are both subsidiaries of AEON Co., Ltd., the controlling shareholder of the Company. ACS is therefore a connected person of the Company and the transactions contemplated under the Licence Agreement constitute continuing connected transactions of the Company.

The Company has entered into a lease agreement with a landlord, which is an independent third party, to lease the Premises (in which the Shop is located) and has been given the express right to grant licences to licensees for the use of portions of the Premises including the Shop. ACS is the card issuer of the Company's co-brand credit cards. The licence granted under the Licence Agreement is mainly for ACS's purpose of operating its service counters inside Company's store in the Premises, which provide supporting services to the co-brand cardholders.

During the term of the licence, ACS shall pay to the Company:

- (i) a licence fees of HK\$282,426 per month;
- (ii) the rates assessed or charged on the Shop by the Hong Kong government;
- (iii) all charges for utilities in respect of the Shop;
- (iv) a monthly management fees of HK\$13,710 or such other increased rate as the Company shall from time to time decide;
- (v) a fitting out management fee of HK\$43,872; and
- (vi) a deposit of HK\$564,852.

The licence fees and management fees were negotiated by the parties at arm's length and by reference to (i) the license fees and management fees which the Company charges to its other licensees; (ii) the business nature of ACS and other licensees; and (iii) the location of the Shop within the Premises.

The total aggregated amount of the licence fees, management fees, government rates, utilities charges and other fees paid and payable by ACS to the Company in the year was HKD3,739,024. This amount does not exceed the aggregated relevant cap amount of HKD4,120,000 as shown in the announcements of the Company dated 28 February 2023 and 28 February 2024.

(xviii) On 17 April 2023, the Company and AEON Global Merchandising Company Limited ("AGMd") entered into the Master Agreement, pursuant to which the Company purchases from AGMd merchandise of various popular brands which are made widely available in the market by the respective brand owners who are third parties independent of AEON Co., Ltd. ("NB Merchandise") for a term of 3 years from 17 April 2023 to 16 April 2026. AGMd is connected person by virtue of it being a subsidiary of AEON Co., Ltd., the controlling shareholder of the Company. Accordingly, the transactions contemplated under the Master Agreement constitute continuing connected transactions of the Company.

Pursuant to the Master Agreement, the Company may purchase a variety of the NB Merchandise in respect of which AGMd will charge at a price being the Actual Costs plus a mark-up rate of 3% of the Actual Costs. The total price shall be inclusive of the merchandise costs, agency fee, provision of the product information, administration fee, sample fee, system registration fee and all other services incidental to the sale of the NB Merchandise by AGMd. The prices offered by AGMd shall be no less favourable than (i) the prices available in the market for the same or similar merchandises and (ii) the prices offered by AGMd to its other purchaser(s), if any, save and except certain differences in prices arising out of the difference in the relative location and the actual freight costs applicable to a purchasing party. There is no other fees payable by the Company in respect of the deliveries of the NB Merchandise to the Company's warehouse in Japan.

The total aggregated amount of the purchase prices paid by the Company to AGMd in the year was HK\$10,106,887. This amount does not exceed the cap amount of HK\$18,100,000 as shown in announcements of the Company dated 17 April 2023 and 29 November 2023.

During the year, the above continuing connected transactions were carried out within their respective applicable annual caps for the year. The Independent Non-Executive Directors had reviewed the above continuing connected transactions and confirmed that the transactions were entered into (i) in the ordinary and usual course of business of the Group; (ii) on normal commercial terms or on terms no less favourable to the Group than terms available from independent third parties; (iii) in accordance with each of the relevant agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The auditor of the Company was engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor of the Company has issued an unqualified letter containing the findings and conclusions in respect of the continuing connected transactions disclosed by the Group in accordance with paragraph 14A.56 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

#### (b) Connected Transaction

On 20 May 2024, the Company and AEON Financial Service (Hong Kong) Co., Limited ("AFS") entered into the Sale and Purchase Agreement, pursuant to which the Company agrees to sell and AFS agrees to purchase 1,654,500 shares of AEON Credit Service (Asia) Co., Ltd. ("Disposal Shares") at a total consideration of HK\$9,993,180.

AFS is a connected person of the Company by virtue of it being a subsidiary of AEON Co., Ltd., the controlling shareholder of the Company. The entering into of the Sale and Purchase Agreement in respect of the Disposal Shares constitutes an one-off connected transaction for the Company.

The related party transactions as disclosed in note 39 to the consolidated financial statements also fell under the definition of "connected transactions" or "continuing connected transactions" in Chapter 14A of the Listing Rules. The Group has complied with the disclosure requirements, where applicable, in accordance with Chapter 14A of the Listing Rules.

#### INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received, from each of the Independent Non-executive Directors, an annual confirmation of his/her independence pursuant to Rule 3.13 of the Listing Rules. The Company considers all the Independent Non-Executive Directors are independent.

#### SUBSTANTIAL SHAREHOLDERS

At 31 December 2024, shareholders (other than Directors or chief executive of the Company) who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the SFO, or which were recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO, or had otherwise notified the Company were as follows:

Substantial shareholders	Long Position Number of ordinary shares held	Approximate percentage of the total number of issued shares
AEON Co., Ltd.	157,536,000 (Note)	60.59%

Note: These shares are held as to 155,760,000 shares by AEON Co., Ltd. and 1,776,000 shares by AEON Credit Service (Asia) Company Limited ("ACS").

ACS is owned by AEON Co., Ltd., as to 294,888,000 shares representing 70.42% of the issued share capital of ACS. AEON Co., Ltd. is deemed to be interested in the 1,776,000 shares owned by ACS.

Other than as disclosed above, the Company has not been notified of any other interests or short positions in the shares or underlying shares of the Company as at 31 December 2024.

#### ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES

At no time during the year was the Company, its subsidiaries, its ultimate holding company, or any of its fellow subsidiaries, a party to any arrangements to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

#### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

During the year, neither the Company nor its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

#### **DONATIONS**

During the year, the Group made charitable and other donations amounting to approximately HK\$1,671,000.

#### **MAJOR CUSTOMERS AND SUPPLIERS**

The aggregate amount of sales and purchases attributable to the Group's five largest customers and suppliers respectively were less than 30% of the Group's total sales and purchases for the year.

At no time during the year had the Directors, their associates or any shareholder of the Company (which to the knowledge of the Directors owned more than 5% of the number of the issued shares of the Company) had any interest in these major customers and suppliers.

#### **EMOLUMENT POLICY**

The emoluments of the Directors of the Company are recommended by the Remuneration Committee and approved by the Board, having regard to the Company's operating results, individual performance and comparable market statistics.

#### **RETIREMENT SCHEMES**

Details of retirement schemes operated by the Group are set out in note 38 to the consolidated financial statements.

#### SUFFICIENCY OF PUBLIC FLOAT

Based on the information that is publicly available to the Company and with the knowledge of the Directors, the Company has maintained sufficient public float during the year ended 31 December 2024 and up to the date of this report.

#### **AUDITOR**

Messrs. Deloitte Touche Tohmatsu ("Deloitte") retired as auditor of the Company at the conclusion of the Company's annual general meeting held on 30 May 2022 ("2022 AGM"). Messrs. KPMG ("KPMG") were appointed as the new auditor of the Company at the 2022 AGM upon the retirement of Deloitte.

The consolidated financial statements for the years ended 31 December 2022. 2023 and 2024 of the Group have been audited by KPMG. At the forthcoming annual general meeting, KPMG will retire and, being eligible, offer themselves for re-appointment. A resolution will be submitted to the annual general meeting to re-appoint KPMG as auditor of the Company.

On behalf of the Board

**GOTO Toshiya** 

Chairman

Hong Kong, 28 March 2025

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#### TO THE SHAREHOLDERS OF AEON STORES (HONG KONG) CO., LIMITED

(Incorporated in Hong Kong with limited liability)

#### **OPINION**

We have audited the consolidated financial statements of AEON Stores (Hong Kong) Co., Limited ("the Company") and its subsidiaries ("the Group") set out on pages 59 to 127, which comprise the consolidated statement of financial position as at 31 December 2024, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended and notes, comprising material accounting policy information and other explanatory information.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2024 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the Hong Kong Companies Ordinance.

#### **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### MATERIAL UNCERTAINTY RELATED TO GOING CONCERN

We draw attention to note 3.1 to the financial statements which describes that the Group incurred a loss of HK\$340,721,000 and net cash outflow in respect of operating activities and lease liabilities of HK\$447,630,000 for the year ended 31 December 2024 and as at that date, had net current liabilities of HK\$1,199,273,000. As stated in note 3.1, these conditions, along with other matters set forth in note 3.1, indicate the existence of a material uncertainty which may cast significant doubt on the Group's ability to continue as a going concern. Our opinion is not modified in respect of this matter.

#### **KEY AUDIT MATTERS**

Key audit matters are the matters that, in our professional judgement, were of most significant in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matter described in the Material Uncertainty Related to Going Concern, we have determined the matter below to be the key audit matter to be communicated in our report.

#### Impairment assessment of property, plant and equipment and right-of-use assets

Refer to the accounting policies in note 3 and note 20 to the consolidated financial statements

#### THE KEY AUDIT MATTER

At 31 December 2024, the net book value of the Group's Our audit procedures to assess impairment of property, amounted to HK\$411,519,000 and HK\$2,532,346,000, following: respectively.

Management has determined each individual retail store as a separate cash-generating unit ("CGU"). Management reviews the performance of individual CGU to identify if there are any impairment indicators on the allocated • assets of the CGUs which mainly comprise property, plant and equipment and right-of-use assets. Where impairment indicators are identified, management performs an impairment assessment of the CGUs by determining the recoverable amount of the CGUs, which • is the higher of fair value less costs of disposal and value in use, and then comparing the carrying value of the allocated assets of the CGUs with the recoverable amount of the CGUs. Based on the impairment For those identified CGUs with significant carrying value assessments performed by management, impairment loss on property, plant and equipment of HK\$2,151,000 value in use: was recognised in profit or loss for the year ended 31 December 2024.

#### HOW THE MATTER WAS ADDRESSED IN OUR AUDIT

property, plant and equipment and right-of-use assets, plant and equipment and right-of-use assets included the

- understanding and evaluating the design and implementation of key internal controls in place over the impairment assessment;
- evaluating management's assessment of impairment indicators of individual CGU with reference to the requirements of the prevailing accounting standards; and
- considering whether there is any indication that a previously recognised impairment losses for a CGU may no longer exist or may have decreased.

where the recoverable amounts were determined based on

comparing the key assumptions used in the discounted cash flow forecasts prepared by management, including future revenue growth rates and gross margins, with the historical performance and up-to-date approved budgets of the identified CGUs;

#### Impairment assessment of property, plant and equipment and right-of-use assets

Refer to the accounting policies in note 3 and note 20 to the consolidated financial statements

#### THE KEY AUDIT MATTER

# We identified the assessment of impairment of property, plant and equipment and right-of-use assets as a key audit matter because of the significance of the carrying value of such assets to the consolidated financial statements and because of, for value in use assessment, the determination of key assumptions used in the discounted cash flow forecasts, including future revenue growth rates, gross margins and discount rates; and for fair value less costs of disposal assessment, market rents and market yields, which are subject to a significant degree of judgement and could be subject to management bias.

#### HOW THE MATTER WAS ADDRESSED IN OUR AUDIT

- with the assistance of our internal valuation specialists, evaluating the methodology used by management in the preparation of its discounted cash flow forecasts with reference to the requirements of the prevailing accounting standards and assessing the discount rates used in the discounted cash flow forecasts by benchmarking against other similar retailers;
- performing sensitivity analysis of the significant inputs, including future revenue growth rates, gross margins and the discount rates used in the discounted cash flow forecasts prepared by management and considered the resulting impact on the impairment charge for the period and whether there were any indicators of management bias; and
- comparing the actual results of the identified CGUs for the current year with the key assumptions adopted by management in the discounted cash flow forecasts for prior year to assess the effectiveness of the management's forecasting process and consider if there was any indication of management bias.

For those identified CGUs with significant carrying value where the recoverable amounts were determined based on fair value less costs of disposal:

- evaluating key assumptions used in determining the fair value less cost of disposal of the identified CGUs, including market rents and market yields; and evaluating the methodology used in the independent professional valuer's report with reference to the requirements of the prevailing accounting standards, with the assistance from our internal valuation specialists; and
- assessing the external valuer's qualifications, experience, competence and objectivity.

#### Information other than the consolidated financial statements and auditor's report thereon

The directors are responsible for the other information. The other information comprises all the information included in the annual report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the directors for the consolidated financial statements

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. This report is made solely to you, as a body, in accordance with section 405 of the Hong Kong Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to
fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement
resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional
omissions, misrepresentations or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business units within the Group as a basis for forming an opinion on the group financial statements. We are responsible for the direction, supervision and review of the audit work performed for purposes of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Chui Kin Pong.

**KPMG** 

Certified Public Accountants

8th Floor, Prince's Building 10 Chater Road Central, Hong Kong

28 March 2025

# **CONSOLIDATED STATEMENT OF PROFIT OR LOSS**

FOR THE YEAR ENDED 31 DECEMBER 2024

		2024	2023
	Notes	HK\$'000	HK\$'000
Revenue	5	8,095,338	8,692,870
Other income	7	478,948	483,092
Investment income	8	16,715	26,137
Interest income from rental deposits		11,023	11,215
Purchase of goods and changes in inventories		(5,755,960)	(6,154,497)
Staff costs		(965,101)	(1,013,050)
Depreciation of investment properties	21	(64,862)	(65,878)
Depreciation of property, plant and equipment	18	(135,126)	(147,012)
Depreciation of right-of-use assets	19	(676,758)	(702,484)
Leases expenses		(88,547)	(74,685)
Other expenses	9	(1,037,203)	(1,062,914)
Pre-operating expenses	10	(3,811)	(3,903)
Other gains and losses	11	2,844	14,505
Finance costs		(1,236)	_
Interest on lease liabilities		(214,798)	(188,676)
Loss before tax		(338,534)	(185,280)
	10		
Income tax expense	12	(2,187)	(2,522)
Loss for the year	13	(340,721)	(187,802)
Loss for the year attributable to:			
Owners of the Company		(338,070)	(188,659)
Non-controlling interest		(2,651)	857
3		( ) ( )	
		(340,721)	(187,802)
			(=0 ==:
		(130.03)	(72.56)
Loss per share (basic and diluted)	17	HK Cents	HK cents

The notes on pages 66 to 127 form part of these financial statements.

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 DECEMBER 2024

	2024	2023
	HK\$'000	HK\$'000
Loss for the year	(340,721)	(187,802)
Other comprehensive income		
Item that will not be reclassified to profit or loss:		
Fair value gain on investments in equity instruments at fair value through		
other comprehensive income ("FVTOCI")	1,789	1,827
Item that may be reclassified subsequently to profit or loss:		
Exchange differences arising on translation of operations outside		
Hong Kong	2,994	62
Other comprehensive income for the year, net of income tax	4,783	1,889
Total comprehensive income for the year	(335,938)	(185,913)
Total comprehensive income for the year attributable to:	(004.047)	(4.07.070)
Owners of the Company	(331,847)	(187,076)
Non-controlling interest	(4,091)	1,163
	(335,938)	(185,913)

The notes on pages 66 to 127 form part of these financial statements.

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

AT 31 DECEMBER 2024

	Nata	2024	2023
	Notes	HK\$'000	HK\$'000
Non-current assets			
Property, plant and equipment	18	411,519	399,945
Right-of-use assets	19	2,532,346	2,312,166
Investment properties	21	386,700	278,725
Equity instruments at FVTOCI	22	12,549	20,752
Pledged bank deposits	23	26,358	13,744
Time deposits	29	5,404	6,801
Deferred tax assets	25	21,265	23,727
Rental and related deposits paid	26	212,908	157,200
		3,609,049	3,213,060
Current assets			
Inventories	27	845,714	837,475
Receivables, prepayments and deposits	26	132,606	212,629
Amounts due from fellow subsidiaries	28	19,895	76,045
Pledged bank deposits	23	17,474	90,164
Time deposits	29	315,300	362,484
Bank balances and cash	30	515,277	787,149
		1,846,266	2,365,946
Current liabilities			
Trade payables	31	1,005,254	1,192,958
Other payables, accrued charges and other liabilities	31	632,156	724,141
Lease liabilities	32	757,615	676,027
Contract liabilities	31	370,642	398,404
Dividend payable		201	206
Amount due to ultimate holding company	33	21,936	24,567
Loan from ultimate holding company	33	229,659	_
Amounts due to fellow subsidiaries	33	27,891	33,165
Tax payable	24	185	188
		3,045,539	3,049,656
Net current liabilities		(1,199,273)	(683,710)
Total assets less current liabilities		2,409,776	2,529,350

## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

AT 31 DECEMBER 2024

		2024	2023
	Notes	HK\$'000	HK\$'000
Non-current liabilities			
Rental deposits received and other liabilities	31	134,268	91,010
Lease liabilities	32	2,706,249	2,532,767
		2,840,517	2,623,777
Net liabilities		(430,741)	(94,427)
Capital and reserves			
Share capital	34	115,158	115,158
Reserves		(644,743)	(312,896)
Deficit attributable to shareholders of the Company		(529,585)	(197,738)
Non-controlling interest		98,844	103,311
Total deficit		(430.741)	(94.427)
Total deficit		(430,741)	(94,427

Approved and authorised for issue by the board of directors on 28 March 2025.

TAKENORI NAGASHIMA

Director

SHINYA HISANAGA

Director

The notes on pages 66 to 127 form part of these financial statements.

## **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

FOR THE YEAR ENDED 31 DECEMBER 2024

			Attributabl	e to owners of th	e Company				
				People's Republic of China					
	Share capital HK\$'000	Investment revaluation reserve HK\$'000	Translation reserve HK\$'000	(the "PRC") statutory reserve HK\$'000	Non- distributable reserve HK\$'000	Accumulated losses HK\$'000	Sub-total HK\$'000	Non- controlling interest HK\$'000	Total HK\$'000
At 1 January 2024	115,158	18,348	46,934	5,768	134,535	(518,481)	(197,738)	103,311	(94,427)
Loss for the year	-	-	-	-	-	(338,070)	(338,070)	(2,651)	(340,721)
Other comprehensive income for the year	-	1,789	4,434	-		-	6,223	(1,440)	4,783
Total comprehensive income for the year	-	1,789	4,434	-	-	(338,070)	(331,847)	(4,091)	(335,938)
Transfer to accumulated losses upon disposal of equity investments	_	(9,033)	_		_	9,033	_	_	_
Dividend paid to non-controlling shareholders			_	-		· -	-	(376)	(376)
At 31 December 2024	115,158	11,104	51,368	5,768	134,535	(847,518)	(529,585)	98,844	(430,741)

			Attributable	e to owners of the	Company				
				People's Republic of China					
	Share	Investment revaluation	Translation	(the "PRC") statutory	Non- distributable	Accumulated		Non- controlling	
	capital	reserve	reserve	reserve	reserve	losses	Sub-total	interest	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1 January 2023	115,158	16,521	47,178	35,526	134,535	(349,192)	(274)	102,148	101,874
(Loss)/profit for the year	-	-	-	_	-	(188,659)	(188,659)	857	(187,802)
Other comprehensive income for the year		1,827	(244)				1,583	306	1,889
Total comprehensive income for the year		1,827	(244)	-	-	(188,659)	(187,076)	1,163	(185,913)
Transfer of reserves	_	-	-	(29,758)	-	29,758	-	-	_
Dividends recognised as distribution (note 16)	-	-	-	-	-	(10,400)	(10,400)	-	(10,400)
Unclaimed dividends forfeited		-	-	-	-	12	12	-	12
At 31 December 2023	115,158	18,348	46,934	5,768	134,535	(518,481)	(197,738)	103,311	(94,427)

PRC statutory reserves are reserves required by the relevant PRC laws applicable to the subsidiaries of the Company in the Mainland China.

Non-distributable reserve is the reserve arising from the capitalisation of retained profits as registered capital of a subsidiary in the Mainland China.

The notes on pages 66 to 127 form part of these financial statements.

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

FOR THE YEAR ENDED 31 DECEMBER 2024

		2024	2023
	Notes	HK\$'000	HK\$'000
Operating activities			
Loss before tax		(338,534)	(185,280)
Adjustments for:			
Depreciation of investment properties	21	64,862	65,878
Depreciation of property, plant and equipment	18	135,126	147,012
Depreciation of right-of-use assets	19	676,758	702,484
Interest on lease liabilities		214,798	188,676
Finance costs		1,236	_
Interest income from rental deposits		(11,023)	(11,215)
Impairment loss recognised in respect of property,		` ' '	, ,
plant and equipment	11	2,151	2,186
Investment income	8	(16,715)	(26,137)
Loss on disposal/write-off of property, plant and equipment	11	435	2,456
Write-back of inventories	13	(443)	(1,127)
Gain on lease modifications	11	(11,347)	(13,031)
Operating cash flows before movements in working capital		717,304	871,902
(Increase)/decrease in inventories		(13,364)	57,862
Decrease in receivables, prepayments and deposits		21,017	19,813
Decrease/(increase) in amounts due from fellow subsidiaries		55,626	(15,071)
(Decrease)/increase in trade payables		(180,106)	102,119
Decrease in other payables, accrued charges and other liabilities		(64,441)	(54,507)
Decrease in contract liabilities		(22,897)	(39,916)
Decrease in amount due to ultimate holding company		(3,867)	(2,463)
Decrease in amounts due to fellow subsidiaries		(2,283)	(11,561)
		( ) = =	( , ,
Cash generated from operations		506,989	928,178
Income taxes paid		(39)	(476)
Interest on bank deposits and time deposits received		15,736	20,653
Net cash from operating activities		522,686	948,355

## **CONSOLIDATED STATEMENT OF CASH FLOWS**

FOR THE YEAR ENDED 31 DECEMBER 2024

	2024	2023
	HK\$'000	HK\$'000
Investing activities		
Placement of pledged bank deposits	(8,527)	(77,373)
Withdrawal of pledged bank deposits	68,548	3,989
Dividends from equity instruments at FVTOCI	1,030	1,749
Purchase of property, plant and equipment	(155,407)	(113,417)
Proceeds from disposal of property, plant and equipment	66	55
Proceeds from disposal of equity instruments	9,994	_
Payment for right-of-use assets		(1,453)
Net (payment)/receipt for rental deposits	(6,998)	507
Placement of time deposits	(319,057)	(349,041)
Withdrawal of time deposits	362,864	274,564
Net cash used in investing activities	(47,487)	(260,420)
Financing activities	(22.1)	(10.00.1)
Dividend paid	(381)	(10,394)
Proceeds from new loan from ultimate holding company	220,859	- (400.070)
Interest on lease liabilities	(214,798)	(188,676)
Repayments of lease liabilities	(755,518)	(836,048)
Net cash used in financing activities	(749,838)	(1,035,118)
	(* 13,535)	(1,000,110)
Net decrease in cash and cash equivalents	(274,639)	(347,183)
Cook and cook assistants at 4 January	707 440	1 100 070
Cash and cash equivalents at 1 January	787,149	1,133,879
Effect of foreign exchange rate changes	2,767	453
Cash and cash equivalents at 31 December,		707.4:0
represented by bank balances and cash	515,277	787,149

The notes on pages 66 to 127 form part of these financial statements.

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 1 GENERAL

AEON Stores (Hong Kong) Co., Limited (the "Company") is a public limited company incorporated in Hong Kong and its shares are listed on The Stock Exchange of Hong Kong Limited. Its parent and ultimate parent is AEON Co., Ltd., incorporated and listed in Japan.

The addresses of the registered office and principal place of business of the Company are disclosed in the corporate information section to the annual report.

The principal activity of the Company and its subsidiaries (the "Group") is the operation of retail stores.

The consolidated financial statements are presented in Hong Kong dollar ("HK\$" or HKD"). The Company's functional currency is HKD, while the functional currency of the subsidiaries registered in the People's Republic of China (the "PRC") is Renminbi ("RMB").

#### 2 APPLICATION OF AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

#### (i) Amendments to HKFRSs that are mandatorily effective for the current year

The Group has applied the following amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accounts ("HKICPA") to these financial statements for the current accounting period:

Amendments to HKAS 1 Presentation of financial statements - Classification of liabilities as current

or non-current ("2020 amendments")

Amendments to HKAS 1 Presentation of financial statements - Non-current liabilities with covenants

("2022 amendments")

Amendments to HKFRS 16 Leases - Lease liability in a sale and leaseback

Amendments to HKAS 7 Statement of cash flows and HKFRS 7, Financial instruments: Disclosures

- Supplier finance arrangements

The above developments do not have significant impact on the Group's results and financial position or any substantial changes in the Group's accounting policies. In addition, the Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

FOR THE YEAR ENDED 31 DECEMBER 2024

# 2 APPLICATION OF AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

# (ii) Possible impact of amendments, new standards and interpretations issued but not yet effective for the year ended 31 December 2024

Up to the date of issue of these financial statements, the HKICPA has issued a number of new or amended standards, which are not yet effective for the year ended 31 December 2024 and which have not been adopted in these financial statements. These developments include the following which may be relevant to the Group.

Effective for accounting periods beginning on or after

Amendments to HKAS 21, The effects of changes in foreign exchange rates  - Lack of exchangeability	1 January 2025
Amendments to HKFRS 9, Financial instruments and HKFRS 7, Financial instruments: disclosures – Amendments to the classification and measurement of financial instruments	1 January 2026
Annual improvements to HKFRSs Accounting Standards – Volume 11	1 January 2026
HKFRS 18, Presentation and disclosure in financial statements	1 January 2027
HKFRS 19, Subsidiaries without public accountability: disclosures	1 January 2027

The Group is in the process of making an assessment of what the impact of these developments is expected to be in the period of initial application. So far it has concluded that the adoption of them is unlikely to have a significant impact on the financial statements, except for HKFRS 18, where the presentation and disclosure of the consolidated financial statements are expected to change.

# 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES

#### 3.1 Basis of preparation of consolidated financial statements

The consolidated financial statements have been prepared in accordance with HKFRSs issued by the HKICPA, which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards (HKASs) and Interpretations issued by the HKICPA and the requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

During the year ended 31 December 2024, the Group incurred a loss for the year of HK\$340,721,000 and net cash outflow in respect of operating activities and lease liabilities of HK\$447,630,000. As at 31 December 2024, the Group has net current liabilities of HK\$1,199,273,000.

These conditions indicate the existence of a material uncertainty which may cast significant doubt on the Group's ability to continue as a going concern.

FOR THE YEAR ENDED 31 DECEMBER 2024

# BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.1 Basis of preparation of consolidated financial statements (Continued)

In view of such circumstances, the directors of the Company have given careful consideration of the liquidity requirements for the Group's operations and reviewed the Group's cash flow projections prepared by management which covers at least twelve months from 31 December 2024. Management's cash flow projections include assumptions with regards to the anticipated cash flows generated from and used in the Group's operations and related capital expenditures and continued financial support from its immediate and ultimate holding company, AEON Co., Ltd., including but not limited to the extension of the repayment of inter-company loan amounting to HK\$229,659,000 and the additional sufficient financial resources to enable the Group to continue its operations and to meet its liabilities as and when they fall due.

The directors, after due consideration of the Group's liquidity requirements and based on the cash flows projections and the confirmation of a continued financial support from the Group's ultimate holding company, are of the opinion that the Group is able to meet its financial obligations as and when they fall due in the coming twelve months from 31 December 2024 and accordingly it is appropriate to prepare the Group's consolidated financial statements on a going concern basis. Should the Group not be able to continue operate as a going concern, and adjustments would have to be made to the consolidated financial statements to adjust the value of the Group's assets to their recoverable amounts, to provide for any further liabilities which might arise and to reclassify non-current assets and liabilities as current assets and liabilities, respectively. The effect of these adjustments had not been reflected on these consolidated financial statements.

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair values at the end of each reporting period, as explained in the accounting policies set out below.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

FOR THE YEAR ENDED 31 DECEMBER 2024

# 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies

#### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Non-controlling interests in subsidiaries are presented separately from the Group's equity therein, which represent present ownership interests entitling their holders to a proportionate share of net assets of the relevant subsidiaries upon liquidation.

#### Revenue from contracts with customers

The Group recognises revenue when (or as) a performance obligation is satisfied which is the point in time when "control" of the goods or services underlying the particular performance obligation is transferred to the customer, i.e. when the customer takes possession of and accepts the goods sold by the Group. Payment of the transaction price is due immediately when the customer purchases the goods in store.

A performance obligation represents a good or service (or a bundle of goods or services) that is distinct or a series of distinct goods or services that are substantially the same.

FOR THE YEAR ENDED 31 DECEMBER 2024

# 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### Revenue from contracts with customers (Continued)

Revenue arising from recognition of unutilised balances on aged prepaid cards

Revenue arising from recognition of unutilised balances on aged prepaid cards is recognised according to the "remote recognition" method. Under this policy, the unutilised balance on the card will be recognised as revenue once it is possible to determine with a sufficiently high degree of probability that the likelihood of future utilisation is remote.

Contracts with multiple performance obligations (including allocation of transaction price)

For contracts that contain more than one performance obligations (sales of goods and award credits for customers under the Group's customer loyalty scheme), the Group allocates the transaction price to each performance obligation on a relative stand-alone selling price basis, except for the allocation of discounts.

The stand-alone selling price of the distinct good or service underlying each performance obligation is determined at contract inception. It represents the price at which the Group would sell a promised good or service separately to a customer. If a stand-alone selling price is not directly observable, the Group estimates it using appropriate techniques such that the transaction price ultimately allocated to any performance obligation reflects the amount of consideration to which the Group expects to be entitled in exchange for transferring the promised goods or services to the customer.

#### Principal versus agent

When another party is involved in providing goods or services to a customer, the Group determines whether the nature of its promise is a performance obligation to provide the specified goods or services itself (i.e. direct sales in which the Group is a principal) or to arrange for those goods or services to be provided by the other party (i.e. income from concessionaire sales in which the Group is an agent).

The Group is a principal if it controls the specified good or service before that good or service is transferred to a customer.

The Group is an agent if its performance obligation is to arrange for the provision of the specified good or service by another party. In this case, the Group does not control the specified good or service provided by another party before that good or service is transferred to a customer. When the Group acts as an agent, it recognises revenue in the amount of any fee or commission to which it expects to be entitled in exchange for arranging for the specified goods or services to be provided by the other party to a customer.

#### Leases

#### Definition of a lease

A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

For contracts entered into or modified on or after the date of initial application, the Group assesses whether a contract is or contains a lease based on the definition under HKFRS 16 at inception, modification date or acquisition date, as appropriate. Such contract will not be reassessed unless the terms and conditions of the contract are subsequently changed.

FOR THE YEAR ENDED 31 DECEMBER 2024

# 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### Leases (Continued)

The Group as a lessee

#### Allocation of consideration to components of a contract

For a contract that contains a lease component and one or more additional lease or non-lease components, the Group allocates the consideration in the contract to each lease component on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components.

Non-lease components are separated from lease component and are accounted for by applying other applicable standards.

#### Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to leases for staff quarters, office equipment and advertising billboards that have a lease term of 12 months or less from the commencement date and do not contain a purchase option. It also applies the recognition exemption for lease of low-value assets. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis or another systematic basis over the lease term.

#### Right-of-use assets

The cost of right-of-use asset includes:

- the amount of the initial measurement of the lease liability;
- any lease payments made at or before the commencement date, less any lease incentives received;
- any initial direct costs incurred by the Group; and
- an estimate of costs to be incurred by the Group in dismantling and removing the underlying assets, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease.

Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities.

Right-of-use assets in which the Group is reasonably certain to obtain ownership of the underlying leased assets at the end of the lease term are depreciated from commencement date to the end of the useful life. Otherwise, right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

The Group presents right-of-use assets that do not meet the definition of investment property as a separate line item on the consolidated statement of financial position. Right-of-use assets that meet the definition of investment property are presented within "investment properties".

FOR THE YEAR ENDED 31 DECEMBER 2024

## 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### Leases (Continued)

The Group as a lessee (Continued)

#### Refundable rental deposits

Refundable rental deposits paid are accounted under HKFRS 9, Financial Instruments and initially measured at fair value. Adjustments to fair value at initial recognition are considered as additional lease payments and included in the cost of right-of-use assets.

#### Lease liabilities

At the commencement date of a lease, the Group recognises and measures the lease liability at the present value of lease payments that are unpaid at that date. In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable.

The lease payments include:

- fixed payments (including in-substance fixed payments) less any lease incentives receivable;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable by the Group under residual value guarantees;
- the exercise price of a purchase option if the Group is reasonably certain to exercise the option; and
- payments of penalties for terminating a lease, if the lease term reflects the Group exercising an option to terminate the lease.

Variable lease payments that reflect changes in market rental rates are initially measured using the market rental rates as at the commencement date. Variable lease payments that do not depend on an index or a rate are not included in the measurement of lease liabilities and right-of-use assets, and are recognised as expense in the period in which the event or condition that triggers the payment occurs.

After the commencement date, lease liabilities are adjusted by interest accretion and lease payments.

FOR THE YEAR ENDED 31 DECEMBER 2024

## 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### Leases (Continued)

The Group as a lessee (Continued)

#### Lease liabilities (Continued)

The Group remeasures lease liabilities (and makes a corresponding adjustment to the related right-of-use assets) whenever:

- the lease term has changed or there is a change in the assessment of exercise of a purchase option, in which case the related lease liability is remeasured by discounting the revised lease payments using a revised discount rate at the date of reassessment.
- the lease payments change due to changes in market rental rates following a market rent review in which cases the related lease liability is remeasured by discounting the revised lease payments using the initial discount rate.

The Group presents lease liabilities as a separate line item on the consolidated statement of financial position.

#### Lease modifications

The Group accounts for a lease modification as a separate lease if:

- the modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- the consideration for the leases increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For a lease modification that is not accounted for as a separate lease, the Group remeasures the lease liability based on the lease term of the modified lease by discounting the revised lease payments using a revised discount rate at the effective date of the modification.

The Group accounts for the remeasurement of lease liabilities by making corresponding adjustments to the relevant right-of-use asset. When the modified contract contains a lease component and one or more additional lease or non-lease components, the Group allocates the consideration in the modified contract to each lease component on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components.

FOR THE YEAR ENDED 31 DECEMBER 2024

## 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### Leases (Continued)

The Group as a lessor

#### Classification and measurement of leases

Leases for which the Group is a lessor are classified as finance or operating leases. Whenever the terms of the lease transfer substantially all the risks and rewards incidental to ownership of an underlying asset to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

Rental income from operating leases is recognised in profit or loss on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset, and such costs are recognised as an expense on a straight-line basis over the lease term. Variable lease payments for operating leases that depend on an index or a rate are estimated and included in the total lease payments to be recognised on a straight-line basis over the lease term. Variable lease payments that do not depend on an index or a rate are recognised as income when they arise.

#### Allocation of consideration to components of a contract

When a contract includes both leases and non-lease components, the Group applies HKFRS 15, Revenue from Contracts with Customers to allocate consideration in a contract to lease and non-lease components. Non-lease components are separated from lease component on the basis of their relative stand-alone selling prices.

#### Refundable rental deposits

Refundable rental deposits received are accounted for under HKFRS 9 and initially measured at fair value. Adjustments to fair value at initial recognition are considered as additional lease payments from lessees.

#### Sub-lease

When the Group is an intermediate lessor, it accounts for the head lease and the sub-lease as two separate contracts. The sub-lease is classified as a finance or operating lease by reference to the right-of-use assets arising from the head lease, not with reference to the underlying asset.

#### Lease modification

Changes in considerations of lease contracts that were not part of the original terms and conditions are accounted for as lease modifications, including lease incentives provided through forgiveness or reduction of rentals.

The Group accounts for a modification to an operating lease as a new lease from the effective date of the modification, considering any prepaid or accrued lease payments relating to the original lease as part of the lease payments for the new lease.

FOR THE YEAR ENDED 31 DECEMBER 2024

# 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recognised at the rates of exchange prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise.

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into the presentation currency of the Group (i.e. Hong Kong dollars) using exchange rates prevailing at the end of each reporting period. Income and expenses items are translated at the average exchange rates for the period, unless exchange rates fluctuate significantly during the period, in which case, the exchange rates prevailing at the dates of transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity under the heading of translation reserve (attributable to non-controlling interests as appropriate).

On the disposal of a foreign operation, all of the exchange differences accumulated in equity in respect of that operation attributable to the owners of the Company are reclassified to profit or loss.

Goodwill and fair value adjustments on identifiable assets acquired arising on an acquisition of a foreign operation are treated as assets and liabilities of that foreign operation and translated at the rate of exchange prevailing at the end of each reporting period. Exchange differences arising are recognised in other comprehensive income.

## Government grants

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognises as expenses the related costs for which the grants are intended to compensate.

Government grants related to income that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable. Such grants are presented under "other income".

#### Pre-operating expenses

Expenses relating to the setting up of stores are charged directly to profit or loss when incurred.

FOR THE YEAR ENDED 31 DECEMBER 2024

## 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### Retirement benefits costs

Payments to the defined contribution retirement benefit plans are recognised as an expense when employees have rendered service entitling them to the contributions.

## Short-term employee benefits

Short-term employee benefits are recognised at the undiscounted amount of the benefits expected to be paid as and when employees rendered the services. All short-term employee benefits are recognised as an expense unless another HKFRS requires or permits the inclusion of the benefit in the cost of an asset.

A liability is recognised for benefits accruing to employees (such as wages and salaries, annual leave and sick leave) after deducting any amount already paid.

#### Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from loss before tax because of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using the tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary difference to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a
  business combination and that affects neither accounting nor taxable profit or loss and does not give
  rise to equal taxable and deductible temporary differences;
- temporary differences related to investment in subsidiaries, associates and joint venture to the extent
  that the group is able to control the timing of the reversal of the temporary differences and it is
  probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

The Group recognised deferred tax assets and deferred tax liabilities separately in relation to its lease liabilities and right-of-use assets.

FOR THE YEAR ENDED 31 DECEMBER 2024

## 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### Taxation (Continued)

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied to the same taxable entity by the same taxation authority.

Current and deferred tax are recognised in profit or loss.

## Property, plant and equipment

Property, plant and equipment (other than construction in progress as described below) are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and accumulated impairment losses, if any.

Construction in progress are carried at cost, less any recognised impairment loss. Costs include any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management and, for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

Depreciation is recognised so as to write off the cost of assets, other than construction in progress, over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

FOR THE YEAR ENDED 31 DECEMBER 2024

## 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### Investment properties

Investment properties are properties held to earn rentals and/or for capital appreciation.

Investment properties also include leased properties which are being recognised as right-of-use assets and sub-leased by the Group under operating leases.

Investment properties are initially measured at cost, including any directly attributable expenditure. Subsequent to initial recognition, investment properties are stated at cost less subsequent accumulated depreciation and any recognised impairment losses. Depreciation is recognised so as to write off the cost of investment properties over their estimated useful lives and after taking into account of their estimated residual value, using the straight-line method.

If an investment property becomes a right-of-use asset because its use has changed as evidenced by the commencement of owner-occupation, the carrying amount of the property at the date of transfer is transferred to right-of-use asset.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposal. A leased property which is recognised as a right-of-use asset is derecognised if the Group as intermediate lessor classifies the sublease as a finance lease. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the property is derecognised.

#### Impairment on property, plant and equipment, investment properties and right-of-use assets

At the end of the reporting period, the Group reviews the carrying amounts of its property, plant and equipment, investment properties and right-of-use assets to determine whether there is any indication that these assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the relevant asset is estimated in order to determine the extent of the impairment loss (if any).

The recoverable amount of property, plant and equipment, investment properties and right-of-use assets are estimated individually. When it is not possible to estimate the recoverable amount individually, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

In testing a cash-generating unit for impairment, corporate assets are allocated to the relevant cash-generating unit when a reasonable and consistent basis of allocation can be established, or otherwise they are allocated to the smallest group of cash generating units for which a reasonable and consistent allocation basis can be established. The recoverable amount is determined for the cash-generating unit or group of cash-generating units to which the corporate asset belongs, and is compared with the carrying amount of the relevant cash-generating unit or group of cash-generating units.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or a cash-generating unit) for which the estimates of future cash flows have not been adjusted.

FOR THE YEAR ENDED 31 DECEMBER 2024

## BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

# Impairment on property, plant and equipment, investment properties and right-of-use assets (Continued)

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. For corporate assets or portion of corporate assets which cannot be allocated on a reasonable and consistent basis to a cash-generating unit, the Group compares the carrying amount of a group of cash-generating units, including the carrying amounts of the corporate assets or portion of corporate assets allocated to that group of cash-generating units, with the recoverable amount of the group of cash-generating units. In allocating the impairment loss, the impairment loss is allocated first to reduce the carrying amount of any goodwill (if applicable) and then to the other assets on a pro-rata basis based on the carrying amount of each asset in the unit or the group of cash-generating units. The carrying amount of an asset is not reduced below the highest of its fair value less costs of disposal (if measurable), its value in use (if determinable) and zero. The amount of the impairment loss that would otherwise have been allocated to the asset is allocated pro rata to the other assets of the unit or the group of cash-generating units. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses in which the Group determines that there are sufficient evidence to conclude that the indicators of impairment no longer exist, the carrying amount of the asset (or cash-generating unit or a group of cash-generating units) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit or a group of cash-generating units) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

#### Inventories

Inventories, which represent merchandise held for retail sale, are stated at the lower of cost and net realisable value. "Purchase of goods and changes in inventories" as reported in the consolidated statement of profit or loss are determined using retail price method.

Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale. Costs necessary to make the sale include incremental costs directly attributable to the sale and non-incremental costs which the Group must incur to make the sale.

### Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle that obligation, and a reliable estimate can be made of the amount of obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

FOR THE YEAR ENDED 31 DECEMBER 2024

## BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### **Provisions (Continued)**

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

Provisions for the costs to restore leased assets to their original condition, as required by the terms and conditions of the lease, are recognised at the date of inception of the lease at the directors' best estimate of the expenditure that would be required to restore the assets. Estimates are regularly reviewed and adjusted as appropriate for new circumstances.

#### Financial instruments

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the market place.

Financial assets and financial liabilities are initially measured at fair value except for trade receivables arising from contracts with customers which are initially measured in accordance with HKFRS 15. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

The effective interest method is a method of calculating the amortised cost of a financial asset or financial liability and of allocating interest income and interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts and payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset or financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

### Financial assets

## Classification and subsequent measurement of financial assets

Financial assets that meet the following conditions are subsequently measured at amortised cost:

- the financial asset is held within a business model whose objective is to collect contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

FOR THE YEAR ENDED 31 DECEMBER 2024

# 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### Financial instruments (Continued)

Financial assets (Continued)

Classification and subsequent measurement of financial assets (Continued)

Financial assets that meet the following conditions are subsequently measured at FVTOCI:

- the financial asset is held within a business model whose objective is achieved by both selling and collecting contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All other financial assets are subsequently measured at FVTPL, except that at initial recognition of a financial asset the Group may irrevocably elect to present subsequent changes in fair value of an equity investment in other comprehensive income if that equity investment is neither held for trading nor contingent consideration recognised by an acquirer in a business combination to which HKFRS 3, *Business Combinations* applies.

#### (i) Amortised cost and interest income

Interest income is recognised using the effective interest method for financial assets measured subsequently at amortised cost. Interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset, except for financial assets that have subsequently become credit-impaired (see below). For financial assets that have subsequently become credit-impaired, interest income is recognised by applying the effective interest rate to the amortised cost of the financial asset from the next reporting period. If the credit risk on the credit-impaired financial instrument improves so that the financial asset is no longer credit-impaired, interest income is recognised by applying the effective interest rate to the gross carrying amount of the financial asset from the beginning of the reporting period following the determination that the asset is no longer credit impaired.

## (ii) Equity instruments designated as at FVTOCI

Investments in equity instruments at FVTOCI are subsequently measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the investment revaluation reserve; and are not subject to impairment assessment. The cumulative gain or loss will not be reclassified to profit or loss on disposal of the equity investments, and will be transferred to accumulated loss.

Dividends from these investments in equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established, unless the dividends clearly represent a recovery of part of the cost of the investment. Dividends are included in the "investment income" line item in profit or loss.

FOR THE YEAR ENDED 31 DECEMBER 2024

## 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### Financial instruments (Continued)

Financial assets (Continued)

Impairment assessment of financial assets under HKFRS 9

The Group performs impairment assessment under expected credit loss ("ECL") model on financial assets (including pledged bank deposits, accounts receivables, other receivables, amounts due from fellow subsidiaries, time deposits, and bank balances) which are subject to impairment assessment under HKFRS 9. The amount of ECL is updated at each reporting date to reflect changes in credit risk since initial recognition.

Lifetime ECL represents the ECL that will result from all possible default events over the expected life of the relevant instrument. In contrast, 12-month ECL ("12m ECL") represents the portion of lifetime ECL that is expected to result from default events that are possible within 12 months after the reporting date. Assessment is done based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current conditions at the reporting date as well as the forecast of future conditions.

The Group always recognises lifetime ECL for trade receivables.

For all other instruments, the Group measures the loss allowance equal to 12m ECL, unless there has been a significant increase in credit risk since initial recognition, in which case the Group recognises lifetime ECL. The assessment of whether lifetime ECL should be recognised is based on significant increases in the likelihood or risk of a default occurring since initial recognition.

#### (i) Significant increase in credit risk

In assessing whether the credit risk has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly:

- an actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;
- an actual or expected significant deterioration in the operating results of the debtor;
- an actual or expected significant adverse change in the regulatory, economic, or technological environment of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

FOR THE YEAR ENDED 31 DECEMBER 2024

## BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### Financial instruments (Continued)

Financial assets (Continued)

Impairment assessment of financial assets under HKFRS 9 (Continued)

(i) Significant increase in credit risk (Continued)

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Group has reasonable and supportable information that demonstrates otherwise.

The Group regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.

#### (ii) Definition of default

For internal credit risk management, the Group considers an event of default occurs when information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Group, in full (without taking into account any collaterals held by the Group).

Irrespective of the above, the Group considers that default has occurred when a financial asset is more than 90 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

#### (iii) Credit-impaired financial assets

A financial asset is credit-impaired when one or more events of default that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events:

- (a) significant financial difficulty of the issuer or the borrower;
- (b) a breach of contract, such as a default or past due event;
- (c) the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
   or
- (e) the disappearance of an active market for that financial asset because of financial difficulties.

FOR THE YEAR ENDED 31 DECEMBER 2024

## BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### Financial instruments (Continued)

Financial assets (Continued)

Impairment assessment of financial assets under HKFRS 9 (Continued)

#### (iv) Write-off policy

The Group writes off a financial asset when there is information indicating that the counterparty is in severe financial difficulty and there is no realistic prospect of recovery, for example, when the counterparty has been placed under liquidation or has entered into bankruptcy proceedings, or in the case of accounts receivables, when the amounts are over one year past due, whichever occurs sooner. Financial assets written off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. A write-off constitutes a derecognition event. Any subsequent recoveries are recognised in profit or loss.

#### (v) Measurement and recognition of ECL

The measurement of ECL is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information. Estimation of ECL reflects an unbiased and probability-weighted amount that is determined with the respective risks of default occurring as the weights.

Generally, the ECL is the difference between all contractual cash flows that are due to the Group in accordance with the contract and the cash flows that the Group expects to receive, discounted at the effective interest rate determined at initial recognition.

Lifetime ECL for accounts receivables are considered on a collective basis taking into consideration past due information and relevant credit information such as forward looking macroeconomic information.

For collective assessment, the Group takes into consideration the following characteristics when formulating the grouping:

- Past-due status;
- Nature, size and industry of debtors; and
- External credit ratings where available.

The grouping is regularly reviewed by management to ensure the constituents of each group continue to share similar credit risk characteristics.

FOR THE YEAR ENDED 31 DECEMBER 2024

# 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

## 3.2 Material accounting policies (Continued)

#### Financial instruments (Continued)

Financial assets (Continued)

Impairment assessment of financial assets under HKFRS 9 (Continued)

(v) Measurement and recognition of ECL (Continued)

Interest income is calculated based on the gross carrying amount of the financial asset unless the financial asset is credit impaired, in which case interest income is calculated based on amortised cost of the financial asset.

The Group recognises an impairment gain or loss in profit or loss for all financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account, except for investments in debt securities that are measured at FVOCI (recycling), for which the loss allowance is recognised in other comprehensive income and accumulated in the fair value reserve (recycling).

### Derecognition of financial assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

On derecognition of an investment in equity instrument which the Group has elected on initial recognition to measure at FVTOCI upon application of HKFRS 9, the cumulative gain or loss previously accumulated in the investments revaluation reserve is not reclassified to profit or loss, but is transferred to accumulated loss.

Financial liabilities and equity

#### Classification as debt or equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received, net of direct issue costs.

## Financial liabilities

All financial liabilities are subsequently measured at amortised cost, using the effective interest method.

FOR THE YEAR ENDED 31 DECEMBER 2024

## 3 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND MATERIAL ACCOUNTING POLICIES (Continued)

#### 3.2 Material accounting policies (Continued)

#### Financial instruments (Continued)

Financial liabilities and equity (Continued)

#### Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

#### 4 ACCOUNTING JUDGEMENTS AND ESTIMATE

#### (i) Critical accounting judgements in applying the group's accounting policies

In the process of applying the group's accounting policies, management has made the following accounting judgement:

### Determining the lease term

As explained in policy note 3, the lease liability is initially recognised at the present value of the lease payments payable over the lease term. In determining the lease term at the commencement date for leases that include renewal options exercisable by the group, the group evaluates the likelihood of exercising the renewal options taking into account all relevant facts and circumstances that create an economic incentive for the group to exercise the option, including favourable terms, leasehold improvements undertaken and the importance of that underlying asset to the group's operation. The lease term is reassessed when there is a significant event or significant change in circumstance that is within the group's control. Any increase or decrease in the lease term would affect the amount of lease liabilities and right-of-use assets recognised in future years.

### (ii) Key sources of estimation uncertainty

In the application of the Group's accounting policies, which are described in note 3, the directors of the Company are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 4 ACCOUNTING JUDGEMENTS AND ESTIMATE (Continued)

#### (ii) Key sources of estimation uncertainty (Continued)

#### Assessment of the Group's ability to continue as a going concern

In determining whether an assumption the Group is able to operate as a going concern is appropriate, the Group has to exercise judgment and make estimation, particularly in assessing: (1) whether an event has occurred or any indicators that may affect the cash flow forecast in the coming twelve months from the end of the financial period and period beyond the management's assessment; (2) the appropriate key assumptions to be applied in the cash flow forecast including forecasted sales and gross margin; and (3) the intention and ability of AEON Co., Ltd. to provide sufficient and appropriate financial assistance from time to time as and when is necessary. Changing the assumptions and estimates could materially affect the going concern assessment.

#### Impairment of property, plant and equipment and right-of-use assets

Property, plant and equipment and right-of-use assets are stated at costs less accumulated depreciation and impairment, if any. In determining whether an asset is impaired, the Group has to exercise judgment and make estimation, particularly in assessing: (1) whether an event has occurred or any indicators that may affect the asset value; (2) whether the carrying value of an asset can be supported by the recoverable amount which is higher of value in use and fair value less cost of disposal, in the case of value in use, the net present value of future cash flows which are estimated based upon the continued use of the asset and in the case of fair value less cost of disposal, income approach is used by referencing to recent market rents of comparable assets; and (3) the appropriate key assumptions to be applied in estimating the recoverable amounts including growth rates, budgeted sales, gross margins and an appropriate discount rate in the cash flow projections and, market rents and market yield when determining the fair values. Changing the assumptions and estimates could materially affect the recoverable amounts. Furthermore, the cash flows projections, growth rate and discount rate are subject to greater uncertainties in the current year due to volatility in financial markets.

Details of the impairment assessment on property, plant and equipment, investment properties and right-of-use assets are disclosed in notes 20 and 21.

#### Net realisable value of inventories

The Group's inventories are carried at the lower of cost and net realisable value. The cost of inventories is written down to net realisable value for certain items when there is objective evidence that the cost of inventories may not be recoverable for those items. The cost of inventories may not be recoverable if certain items of inventories are damaged, if they have become wholly or partially obsolete, or if their selling prices have declined. The cost of inventories may also not be recoverable if the estimated costs to be incurred to make the sale have increased.

The determination of the amount of allowance requires assessment of net realisable values of inventories by the management and the consideration of the conditions and age of the inventories, consumer demand and subsequent sales information. If estimates regarding consumer demand are inaccurate, allowance for inventories may increase or decrease accordingly.

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 5 REVENUE

Revenue represents the invoiced value of goods, net of discounts, sold to customers, and income from concessionaire sales during the year. Revenue is recognised at a point in time when the customers obtain control of the goods.

## (i) Disaggregation of revenue from contracts with customers

## For the year ended 31 December 2024

	Hong Kong HK\$'000	Mainland China HK\$'000	Total HK\$'000
Direct sales Income from concessionaire sales	3,478,040 267,955	4,141,036 208,307	7,619,076 476,262
	3,745,995	4,349,343	8,095,338

For the year ended 31 December 2023

	Hong Kong HK\$'000	Mainland China HK\$'000	Total HK\$'000
Direct sales Income from concessionaire sales	3,842,063 298,804	4,324,963 227,040	8,167,026 525,844
	4,140,867	4,552,003	8,692,870

FOR THE YEAR ENDED 31 DECEMBER 2024

### 5 REVENUE (Continued)

#### (ii) Performance obligations for contracts with customers

#### Direct sales

The Group sells merchandise directly to customers both through its own retail stores and through internet sales.

For sales of merchandise to retail customers, revenue is recognised when control of the goods has been transferred to the customer, being at the point the customer purchases the goods at the retail stores. Payment of the transaction price is due immediately at the point the customer purchases the goods.

For internet sales, revenue is recognised when control of the goods has been transferred to the customer, being at the point the goods are accepted by the customer. Delivery occurs when the goods have been delivered to the customer's specific location. When the customer initially purchases the goods online, the transaction price received by the Group is recognised as a contract liability until the goods have been delivered to the customer.

The Group also grants award credits for customers under the Group's customer loyalty scheme, revenue is recognised when control of the goods has been transferred, being at the point the customer purchases the goods using the award credits at the retail stores.

There is no term on goods return under the Group's standard contract but generally the Group allows the customers to exchange the goods within one week in the case of defect items. Because the sales amount returned has been steady for years, it is highly probably that a significant reversal in the cumulative revenue recognised will not occur.

#### Income from concessionaire sales

Under concessionaire sales, the Group is responsible for arranging licensees to sell their own goods in the retail stores of the Group. Income from concessionaire sales is recognised when the goods of the licensees have been sold, based on certain percentage of the sales amount.

#### (iii) Transaction price allocated to the remaining performance obligation for contracts with customers

As at 31 December 2024 and 2023, the remaining performance obligations (unsatisfied or partially unsatisfied) are part of contracts that have original expected duration of one year or less. As permitted under HKFRS 15, the transaction price allocated to these unsatisfied contracts is not disclosed.

#### **6 OPERATING SEGMENTS**

Information reported to the Group's chief operating decision makers (i.e. the executive directors) for the purposes of resource allocation and assessment of performance is focused on the retail stores of the Group located in different locations. The reportable segments represented the aggregate of operating segments with similar economic characteristics in terms of nature of products, type of customers and nature of the regulatory environment. The chief operating decision makers identify Hong Kong and mainland China as the two reportable segments.

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 6 OPERATING SEGMENTS (Continued)

#### Segment revenues and results

The following is an analysis of the Group's revenue and results by reportable segment:

## For the year ended 31 December 2024

	Hong Kong HK\$'000	Mainland China HK\$'000	Elimination HK\$'000	Total HK\$'000
Segment revenue – external Inter-segment sales	3,745,995	4,349,343 11,309	- (11,309)	8,095,338 -
	3,745,995	4,360,652	(11,309)	8,095,338
Segment loss	(288,157)	(65,856)		(354,013)
Investment income Finance costs			_	16,715 (1,236)
Loss before tax				(338,534)

For the year ended 31 December 2023

	Hong Kong HK\$'000	Mainland China HK\$'000	Elimination HK\$'000	Total HK\$'000
Segment revenue – external Inter-segment sales	4,140,867 -	4,552,003 6,591	- (6,591)	8,692,870 –
	4,140,867	4,558,594	(6,591)	8,692,870
Segment loss	(149,954)	(61,463)	_	(211,417)
Investment income			_	26,137
Loss before tax				(185,280)

The accounting policies of the reportable segments are the same as the Group's accounting policies described in note 3. Segment loss represents the loss incurred earned by each segment without allocation of investment income and finance costs. This is the measure reported to the chief operating decision makers for the purposes of resource allocation and performance assessment.

Inter-segment revenue is charged at cost.

The chief operating decision makers make decisions according to operating results of each segment. No analysis of segment asset and segment liability is presented as the chief operating decision makers do not regularly review such information for the purposes of resources allocation and performance assessment. Therefore, only segment revenue and segment results are presented.

FOR THE YEAR ENDED 31 DECEMBER 2024

## 6 OPERATING SEGMENTS (Continued)

## Other segment information

## For the year ended 31 December 2024

	Hong Kong HK\$'000	Mainland China HK\$'000	Segment total HK\$'000
Amounts included in the measure of segment loss:			
Depreciation of investment properties	35,085	29,777	64,862
Depreciation of property, plant and equipment	62,881	72,245	135,126
Depreciation of right-of-use assets	481,010	195,748	676,758
Impairment loss recognised in respect of property, plant and equipment  Loss on disposal/write-off of property, plant and	-	2,151	2,151
equipment	46	389	435
Loss/(gain) on lease modifications	117	(11,464)	(11,347)
Write-back of inventories	_	(443)	(443)
Interest on lease liabilities	117,588	97,210	214,798

For the year ended 31 December 2023

	Hong Kong HK\$'000	Mainland China HK\$'000	Segment total HK\$'000
Amounts included in the measure of segment loss:			
Depreciation of investment properties	37,659	28,219	65,878
Depreciation of property, plant and equipment	68,156	78,856	147,012
Depreciation of right-of-use assets	500,795	201,689	702,484
Impairment loss recognised in respect of property,			
plant and equipment	-	2,186	2,186
Loss on disposal/write-off of property, plant and			
equipment	33	2,423	2,456
Gain on lease modifications	_	(13,031)	(13,031)
Write-back of inventories	_	(1,127)	(1,127)
Interest on lease liabilities	102,649	86,027	188,676

FOR THE YEAR ENDED 31 DECEMBER 2024

### 6 OPERATING SEGMENTS (Continued)

## **Geographical information**

The information of the group's non-current assets by geographical location of assets other than equity instruments at FVTOCI, pledged bank deposits, time deposits and deferred tax assets are set out below:

	2024	2023
	HK\$'000	HK\$'000
Hong Kong	1,906,235	1,468,269
Mainland China	1,637,238	1,679,767
	3,543,473	3,148,036

#### Information about major customers

None of the Group's single customer attributed to more than 10% of the Group's total external revenue for both years.

#### 7 OTHER INCOME

	2024 HK\$'000	2023 HK\$'000
Rental income from investment properties	316,689	331,832
Government grants  Management fee and other income from sub-leases	7,432 62,827	751 64,578
Platform collaboration income	47,722	45,708
Others	44,278	40,223
	478,948	483,092

During the year, the Group recognised government grants of HK\$7,432,000 (2023: HK\$751,000) relating to subsidies granted by municipal governments in Mainland China.

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 8 INVESTMENT INCOME

	2024	2023
	HK\$'000	HK\$'000
D::: 1	1.000	4 740
dends from equity instruments measured at FVTOCI rest from bank and time deposits	1,030	1,749
Interest from bank and time deposits	15,685	24,388
	16,715	26,137

#### 9 OTHER EXPENSES

	2024	2023
	HK\$'000	HK\$'000
Advertising, promotion and selling expenses	290,065	295,979
Maintenance, repair and building management fees	350,342	355,104
Utilities expenses	138,169	155,680
Administrative expenses	221,627	224,661
Other expenses	37,000	31,490
	1,037,203	1,062,914

### 10 PRE-OPERATING EXPENSES

The amounts represent the set up costs for new stores. Included in pre-operating expenses for the year ended 31 December 2024 are staff costs of HK\$3,442,000 (2023: HK\$2,906,000).

## 11 OTHER GAINS AND LOSSES

	2024 HK\$'000	2023 HK\$'000
Exchange (loss)/gain, net Impairment loss recognised in respect of property, plant and equipment Loss on disposal/write-off of property, plant and equipment Gain on lease modifications	(5,917) (2,151) (435) 11,347	6,116 (2,186) (2,456) 13,031
	2,844	14,505

FOR THE YEAR ENDED 31 DECEMBER 2024

#### 12 INCOME TAX EXPENSE

	2024	2023
	HK\$'000	HK\$'000
The charges comprise:		
The enalged complices.		
Current tax		
PRC withholding tax	39	476
	39	476
Deferred tax (note 25)		
Current year	2,148	2,046
Income tax expense for the year	2,187	2,522

No provision for Hong Kong Profits Tax is made as the Group has sustained a loss for both years.

Under the Law of the PRC on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the Mainland China subsidiaries is 25% for both years.

Under the EIT Law of the PRC, withholding tax is imposed on interest income received from the Mainland China subsidiaries from 1 January 2008 onwards.

The income tax expense for the year can be reconciled from the loss before tax per the consolidated statement of profit or loss as follows:

	2024	2023
	HK\$'000	HK\$'000
Loss before tax	(338,534)	(185,280)
Notional tax on loss before tax, calculated at the rates applicable		
in the relevant tax jurisdictions (Note)	(60,470)	(34,514)
Tax effect of expenses not deductible for tax purpose	1,410	1,695
Tax effect of income not taxable for tax purpose	(3,340)	(4,520)
Tax effect of temporary difference not recognised	(1,488)	(7,238)
Tax effect of tax losses not recognised	66,036	46,623
Withholding tax on interest income arising from intercompany		
borrowings	39	476
Income tax expense	2,187	2,522

Note: The domestic tax rate which is Hong Kong Profits Tax rate in the jurisdiction where the operation of the Group substantially based is used.

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#### 13 LOSS FOR THE YEAR

	2024	2023
	HK\$'000	HK\$'000
Loss for the year has been arrived at after charging/(crediting):		
Auditor's remuneration		
- audit services	5,496	5,680
- tax services	872	854
- other services	724	655
Expenses relating to		
- short-term leases and leases of low-value assets	46,656	12,055
- variable lease payment (Note)	44,279	66,378
	90,935	78,433
Contributions to defined contribution schemes	82,323	87,485
Gross rental income from investment properties		
- fixed	(257,682)	(204,396)
- variable (Note)	(59,006)	(127,436)
Less: direct operating expenses incurred for investment properties that generated rental income during the year	112,127	94,996
	(204,561)	(236,836)
Cost of inventories recognised as an expense	5,755,960	6,154,497
Write-back of inventories (included in purchase of goods and		
changes in inventories)	(443)	(1,127)

Following by a series of promotion campaign in the Mainland China retail stores during the year, write-back of inventories amounting to HK\$443,000 (2023: HK\$1,127,000) has been recognised in "purchases of goods and changes in inventories" in current year, due to sales of inventories which have been written-down previously.

Note: Variable lease payment is the excess of the minimum lease payments as stated in the relevant lease agreements, which is calculated based on a percentage of turnover of the relevant operation that occupied the premises.

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#### 14 DIRECTORS' EMOLUMENTS

Directors' and chief executive's remuneration for the year, disclosed pursuant to the applicable Listing Rules and Hong Kong Companies Ordinance, is as follows:

	E	Executive directors Non-executive directors			Executive directors Non-executive directors Independent			t non-execu	ive directors				
	Isao	Takenori	Shinya	Isei	Hiroyuki	Makoto	Toshiya	Yokochi		Chow Chi	Hideto	Shum Wing	
	Sugawara	Nagashima	Hisanaga	Nakagawa	Inohara	Fukuda	Goto		Kenji Fujita	Tong	Mizuno	Ting	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(Note b)			(Note a)		(Note a)	(Note d)	(Note c)	(Note c)				
For the year ended 31 December 2024													
Fees	_	_	-	15	78	-	37	-	_	200	190	200	720
Other emolument													
Salaries and other benefits	-	1,954	1,114	-	-	-	-	-	-	-	-	-	3,068
Performance based bonus (Note e)	-	99	133	-	-	-	-	-	-	-	-	-	232
Contributions to retirement benefits schemes		154	120	-	-	-	-	-	-	-	-	-	274
Total	-	2,207	1,367	15	78	-	37	-	-	200	190	200	4,294
For the year ended 31 December 2023													
Fees	_	_	_	84	80	_	23	-	_	200	190	200	777
Other emolument													
Salaries and other benefits	474	1,944	1,025	-	-	-	-	-	-	-	-	-	3,443
Performance based bonus (Note e)	150	226	146	-	-	-	-	-	-	-	-	-	522
Contributions to retirement benefits schemes	42	147	140	-	-	-	-	-	-	-	-	-	329
Total	666	2.317	1.311	84	80	_	23	-	_	200	190	200	5,071

## Notes:

- (a) Director was resigned/retired during the year ended 31 December 2024.
- (b) Director was resigned/retired during the year ended 31 December 2023.
- (c) Directors were appointed during the year ended 31 December 2024.
- (d) Director was appointed during the year ended 31 December 2023.
- (e) The performance based bonus is determined by reference to the individual performance of the directors. It is reviewed by the Remuneration Committee and approved by the Board of Directors.

The executive directors' emoluments were for their services in connection with the management of the affairs of the Company and the Group.

The non-executive directors' emoluments were for their services as directors of the Company or its subsidiaries.

The independent non-executive director's emoluments were for their services as directors of the Company.

There was no arrangement under which a director or the chief executive waived or agreed to waive any remuneration during the year. There is no inducement for directors to join the Group nor compensation for the loss of office as a director in connection with the management of the affairs of any member of the Group.

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#### 15 EMPLOYEES' EMOLUMENTS

Of the five individuals with the highest emoluments in the Group, two (2023: two) were directors whose emoluments are included in the disclosures in note 14 above. The emoluments of the remaining three (2023: three) individuals were as follows:

	2024 HK\$'000	2023 HK\$'000
Salaries and other benefits Performance based bonus Contributions to retirement benefit schemes	4,068 831 186	4,515 898 214
	5,085	5,627

	2024	2023
	No. of	No. of
	employees	employees
Their emoluments were within the following bands:		
HK\$1,000,001 to HK\$1,500,000	1	1
HK\$1,500,001 to HK\$2,000,000	1	_
HK\$2,000,001 to HK\$2,500,000	1	2

There is no inducement for five highest paid employee to join the Group nor compensation for the loss of office as an employee in connection with the management of the affairs of any member of the Group.

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### 15 EMPLOYEES' EMOLUMENTS (Continued)

Other than the emoluments of two directors and three (2023: three) senior management individuals of the Group disclosed in note 14 and above, the emoluments of the remaining 1 (2023: two) senior management of the Group were within the following bands:

	2024 No. of employees	2023 No. of employees
Nil to HK\$1,000,000	1	2

#### 16 DIVIDENDS

	2024 HK\$'000	2023 HK\$'000
Final dividend paid for 2023 of HK\$nil		
(2023: 2 HK cents for 2022) per ordinary share Interim dividend paid for 2024 of HK\$nil cents	-	5,200
(2023: 2 HK cents for 2023) per ordinary share	-	5,200
	-	10,400

The Board of Directors does not recommend the payment of any final dividend for the year ended 31 December 2024 (2023: Nil).

#### 17 LOSS PER SHARE

The calculation of basic loss per share attributable to the owners of the Company is based on the Group's loss for the year attributable to owners of the Company of HK\$338,070,000 (2023: HK\$188,659,000) and 260,000,000 (2023: 260,000,000) ordinary shares in issue during the year.

No diluted loss per share have been presented as there are no potential dilutive ordinary shares in issue for both years.

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#### 18 PROPERTY, PLANT AND EQUIPMENT

	Building	Furniture, fixtures and	Motor	Construction	
	fixtures	equipment	vehicles	in progress	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Cost					
At 1 January 2023	1,593,811	742,422	2,615	6,752	2,345,600
Exchange adjustments	3,126	1,111	2,013	(299)	3,947
Additions	7,163	30,539	_	81,752	119,454
Transfer	35,528	18,017	_	(53,545)	119,404
Disposals/write-off	(80,973)		(246)	(00,040)	(104,144
At 31 December 2023	1,558,655	769,164	2,378	34,660	2,364,857
Exchange adjustments	(10,509)	(5,182)	(25)	(347)	(16,063
Additions	8,599	26,748	235	117,186	152,768
Transfer	68,280	39,741	_	(108,021)	_
Disposals/write-off	(107,911)	(22,967)	(243)	_	(131,121
At 31 December 2024	1,517,114	807,504	2,345	43,478	2,370,441
Depreciation and impairment					
At 1 January 2023	1,311,797	600,033	2,615	_	1,914,445
Exchange adjustments	2,278	790	9	_	3,077
Provided for the year	93,316	53,696	- (2.12)	_	147,012
Eliminated on disposal/write-off	(78,578)	, ,	(246)	_	(101,633
Transfers	(175)	_	_	_	(175
Impairment losses recognised (note 20)	2,186		_		2,186
At 31 December 2023	1,330,824	631,710	2,378	_	1,964,912
Exchange adjustments	(8,476)	(4,148)	(23)	_	(12,647
Provided for the year	84,036	51,070	20	_	135,126
Eliminated on disposal/write-off	(107,607)	(22,770)	(243)	_	(130,620
Impairment losses recognised (note 20)	2,151	_	_	-	2,151
At 31 December 2024	1,300,928	655,862	2,132	_	1,958,922
Carrying values At 31 December 2024	216,186	151,642	213	43,478	411,519
ALOT DOUGHING 2024	210,100	131,042	213	70,470	711,319
At 31 December 2023	227,831	137,454	_	34,660	399,945

The property, plant and equipment, other than construction in progress, are depreciated on a straight-line basis at the following rates:

Building fixtures Over the expected useful lives of nine years or, where shorter,

the term of the relevant lease

Furniture, fixtures and equipment 10% to 25% per annum Motor vehicles

20% to 25% per annum

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#### **RIGHT-OF-USE ASSETS**

	Leased properties
	HK\$'000
As at 31 December 2024	
Carrying amount	2,532,346
As at 31 December 2023	
Carrying amount	2,312,166
For the year ended 31 December 2024	
Depreciation charge	676,758
For the year ended 31 December 2023	
Depreciation charge	702,484

	2024 HK\$'000	2023 HK\$'000
Expense relating to short-term leases	40,733	8,191
Expense relating to leases of low-value assets, excluding short-term leases of low value assets	5,923	9,739
Variable lease payments not included in the measurement of lease liabilities	44,279	66,378
Total cash outflow for leases	1,061,252	1,113,163
Additions to right-of-use assets	970,012	574,606

The Group leases retail stores, warehouse, office, staff quarters, office equipment and advertising billboards for its operations. Lease contracts are entered into for fixed term of one to twenty years (2023: one to twenty years), but may have extension and termination options as described below. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. In determining the lease term and assessing the length of the non-cancellable period, the Group applies the definition of a contract and determines the period for which the contract is enforceable.

In addition, following by a lease modification to shorten the lease term, the Group had derecognised right-ofuse assets of HK\$450,116,000 (2023: HK\$82,095,000) and related lease liabilities of HK\$461,463,000 (2023: HK\$95,126,000), resulting into a gain on lease modification amounting to HK\$11,347,000 (2023: HK\$13,031,000) recognised in profit or loss.

The Group regularly entered into short-term leases for staff quarters, office equipment and advertising billboards. As at 31 December 2024 and 31 December 2023, the portfolio of short-term leases is similar to the portfolio of short-term leases entered during the years.

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### 19 RIGHT-OF-USE ASSETS (Continued)

Leases of retail stores are either with only fixed lease payments or contain variable lease payment that are based on 2% to 11% (2023: 2% to 12%) sales and minimum annual lease payment that are fixed over the lease term. Some variable payment terms include cap clauses. The payment terms are common in retail stores in Hong Kong and the Mainland China where the Group operates. The amount of fixed and variable lease payments paid/payable to relevant lessors (excluding those relating to short-term leases and low-value assets) during the year are shown below:

#### For the year ended 31 December 2024

	Number of premises	Fixed payments HK\$'000	Variable payments HK\$'000	Total payments HK\$'000
Retail stores, warehouse and office without variable lease payments Retail stores with variable lease payments	30 95	282,303 688,013	- 44,279	282,303 688,013
	125	970,316	44,279	1,014,595

For the year ended 31 December 2023

	Number of premises	Fixed payments HK\$'000	Variable payments HK\$'000	Total payments HK\$'000
Retail stores, warehouse and office without variable lease payments Retail stores with variable lease payments	30 98	310,796 713,928	- 66,378	310,796 780,306
	128	1,024,724	66,378	1,091,102

The overall financial effect of using variable payment terms is that higher rental costs are incurred by stores with higher sales. Variable rent expenses are expected to continue to represent a similar proportion of store sales in future years.

The Group has extension and/or termination options in a number of leases for retail stores. These are used to maximise operational flexibility in terms of managing the assets used in the Group's operations. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessors.

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#### 19 **RIGHT-OF-USE ASSETS (Continued)**

The Group assesses at lease commencement date whether it is reasonably certain to exercise the extension options or not to exercise the termination options. The potential exposures to these future lease payments for (i) extension options in which the Group is not reasonably certain to exercise and (ii) termination options in which the Group is not reasonably certain not to exercise is summarised below:

		Potential		Potential
		future lease		future lease
	Lease	payments not	Lease	payments not
	liabilities	included in	liabilities	included in
	recognised	lease liabilities	recognised	lease liabilities
	as at	(undiscounted)	as at	(undiscounted)
	31 December	31 December	31 December	31 December
	2024	2024	2023	2023
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Retail stores, warehouse and office				
– Hong Kong	1,847,505	576,084	1,541,540	36,545
Retail stores, warehouse and office	4 646 260	507.640	1 007 054	E07.0EE
- The Mainland China	1,616,360	527,643	1,667,254	507,655

## Restrictions or covenants on leases

The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

Details of the lease maturity analysis of lease liabilities are set out in notes 32 and 41.

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#### 20 IMPAIRMENT ASSESSMENT ON PROPERTY, PLANT AND EQUIPMENT, AND RIGHT-OF-USE ASSETS

The management considered there were impairment indicators of certain stores and hence conducted impairment assessment on the relevant stores, which represents individual cash-generating units for the purpose of impairment assessment. The recoverable amounts of the cash-generating units have been determined based on the higher of fair value less cost of disposal and value in use of the cash-generating units to which the relevant assets belong.

For the cash-generating units which the recoverable amount was based on value in use, the calculations use cash flow projections based on the latest budgets approved by the management covering the unexpired lease terms of the relevant stores with a pre-tax discount rate of 9.91% to 10.86% (2023: 9% to 11%). Cash flow projections during the budget period were based on the projected revenue and expected gross margins and the budgeted revenue growths and margins have been determined based on past performance and management's expectations for the future changes in the market.

For the cash-generating units which the recoverable amount was based on fair value less costs of disposal, the fair value has been arrived at based on a valuation carried out by Jones Lang LaSalle Corporate Appraisal and Advisory Limited (2023: Jones Lang LaSalle Corporate Appraisal and Advisory Limited), an independent third party qualified valuer which has appropriate professional qualifications and recent experience in the valuations of similar assets in the relevant locations.

The right-of-use assets are measured at fair value and classified at level 3 valuations at 31 December 2024. There was no transfer between levels in both years.

	Level 3	
	<b>2024</b> 20. <b>HK\$'000</b> HK <b>\$'0</b>	
Right-of-use assets	1,482,900	1,268,600

The fair value was determined based on the income approach, where the market rentals of all lettable units of the right-of-use assets included in the cash-generating units are assessed and discounted at the market yield of a range of 4.3% - 5.5% per annum (2023: 4.3% - 5.5% per annum) expected by investors on similar type of assets. The market rentals are assessed by reference to the rentals achieved in the lettable units of the assets as well as other lettings of similar properties in the neighbourhood. The discount rate is determined by reference to the yields derived from analysing the sales transactions of similar retail stores in Hong Kong and the Mainland China and adjusted to take into account the market expectation form property investors to reflect factors specific to the Group's cash-generating units.

Based on the result of the assessment, management of the Group determined that the recoverable amounts of some cash-generating units are lower than their carrying amounts. The impairment amount has been allocated to each category of the impaired cash-generating units, which mainly comprise property, plant and equipment, and right-of-use assets, such that the carrying amount of each category of asset is not reduced below the highest of its fair value less cost of disposal, its value in use and zero. Based on the allocation, impairment loss of HK\$2,151,000 and HK\$Nil (2023: HK\$2,186,000 and HK\$Nil), has been recognised against the carrying amount of property, plant and equipment, and right-of-use assets, respectively.

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#### 21 **INVESTMENT PROPERTIES**

The Group leases out retail stores under operating leases with rentals payable monthly. The leases typically run for an initial period of one to fifteen years (2023: one to fifteen years). The leases of retail stores contain variable lease payment that are based on 6% to 30% (2023: 5% to 30%) of sales and minimum annual lease payment that are fixed over the lease term.

For the year ended 31 December 2024, cash outflow for leases of HK\$95,596,000 (2023: HK\$82,906,000) represented the amounts paid for leased properties under sub-leases.

	Leased properties HK\$'000
Cost	
At 1 January 2023	551,838
Exchange adjustments	134
Additions	95,883
Disposals	(37,474)
Reclassification from right-of-use assets (Note)	1,442
At 31 December 2023	611,823
Exchange adjustments	(6,578)
Additions	109,259
Disposals	(5)
Reclassification from right-of-use assets (Note)	113,517
At 31 December 2024	828,016
Depreciation	
At 1 January 2023	271,657
Exchange adjustments	61
Provided for the year	65,878
Write-back on disposals	(10,247)
Eliminated on reclassification from right-of-use assets (Note)	5,749
At 31 December 2023	333,098
Exchange adjustments	(2,949)
Provided for the year	64,862
Write-back on disposals	(5)
Eliminated on reclassification from right-of-use assets (Note)	46,310
At 31 December 2024	441,316
Carrying values	
As 31 December 2024	386,700
At 31 December 2023	278,725

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#### 21 INVESTMENT PROPERTIES (Continued)

The fair value of the Group's investment properties at 31 December 2024 was HK\$950,482,000 (2023: HK\$1,115,763,000). The fair value has been arrived at based on a valuation carried out by Jones Lang LaSalle Corporate Appraisal and Advisory Limited (2023: Jones Lang LaSalle Corporate Appraisal and Advisory Limited), an independent third party qualified valuer which has appropriate professional qualifications and recent experience in the valuations of similar properties in the relevant locations.

The fair value was determined based on the income approach, where the market rentals of all lettable units of the properties are assessed and discounted at the market yield expected by investors for similar type of properties. The market rentals are assessed by reference to the rentals achieved in the lettable units of the properties as well as other lettings of similar properties in the neighbourhood. The discount rate is determined by reference to the yields derived from analysing the sales transactions of similar retail stores in Hong Kong and the Mainland China and adjusted to take into account the market expectation form property investors to reflect factors specific to the Group's investment properties.

In estimating the fair value of the properties, the highest and best use of the properties is their current use.

Details of the Group's investment properties and information about the fair value hierarchy as at the end of the reporting period are as follows:

	2024		2023	
		Fair value		Fair value
	Carrying	at Level 3	Carrying	at Level 3
	amount	hierarchy	amount	hierarchy
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Retail stores located in Hong Kong	106,668	303,103	69,762	205,050
Retail stores located in the Mainland China	280,032	647,379	208,963	910,713
	386,700	950,482	278,725	1,115,763

Note: The carrying amount of investment properties of HK\$75,783,000 has been transferred from right-of-use assets (2023: carrying amount of investment properties of HK\$4,307,000 has been transferred to right-of-use assets) because of the change of use by the Group for its own operation.

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#### 22 EQUITY INSTRUMENTS AT FVTOCI

	2024	2023
	HK\$'000	HK\$'000
Equity securities:		
Listed shares in Hong Kong at fair value	12,549	20,752

The listed shares in Hong Kong mainly represents an investment in a fellow subsidiary of HK\$12,436,000 (2023: HK\$20,623,000).

The fair value of equity securities have been determined based on the quoted market bid prices available on the stock exchange.

#### PLEDGED BANK DEPOSITS

	2024	,	2023	2023	
	Non-current HK\$'000	Current HK\$'000	Non-current HK\$'000	Current HK\$'000	
Bank deposits were pledged for the following purpose: As guarantee to landlords for rental deposits As requirement by the relevant PRC regulatory body for cash received	26,358	10,435	13,744	83,454	
from prepaid value cards sold	-	7,039	_	6,710	
	26,358	17,474	13,744	90,164	

Details of impairment assessment are set out in note 41.

#### 24 **CURRENT TAXATION**

Current tax payable represents the provision for the PRC tax of HK\$185,000 (2023: HK\$188,000).

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#### 25 DEFERRED TAXATION

The following are the major deferred tax assets/(liabilities) recognised and movements thereon during the current and prior reporting periods:

	Decelerated tax depreciation HK\$'000	Provision for staff costs and other expenses HK\$'000	Right-of-use assets HK\$'000	Lease liabilities HK\$'000	<b>Total</b> HK\$'000
At 1 January 2023	2,412	(11,596)	(137,533)	172,387	25,670
Exchange adjustments	11	(77)	723	(554)	103
(Charged)/credited to profit or loss	(334)	3,696	(101,598)	96,190	(2,046)
At 31 December 2023	2,089	(7,977)	(238,408)	268,023	23,727
Exchange adjustments (Charged)/credited to profit or loss	(28) (145)	131 (1,415)	3,284 10,905	(3,701) (11,493)	(314) (2,148)
At 31 December 2024	1,916	(9,261)	(224,219)	252,829	21,265

The following is the analysis of the deferred tax balances for financial reporting purposes:

	2024 HK\$'000	2023 HK\$'000
Deferred tax assets	21,265	23,727

#### (a) Deferred tax assets not recognised

Furthermore, the Group had unused tax losses of HK\$1,477,600,000 (2023: HK\$1,229,434,000) available for offset against future profits. No deferred tax asset has been recognised in respect of the remaining unused tax losses due to the unpredictability of future profit streams for the relevant subsidiary. Included in unrecognised tax losses are losses of HK\$228,158,000 (2023: HK\$279,154,000) that will expire as follows. Other losses may be carried forward indefinitely.

	2024	2023
	HK\$'000	HK\$'000
To be expired by:		
31 December 2024	-	101,196
31 December 2025	29,384	29,802
31 December 2026	28,557	28,963
31 December 2027	68,462	69,435
31 December 2028	49,623	49,758
31 December 2029	52,132	_

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### **DEFERRED TAXATION (Continued)**

#### Deferred tax assets not recognised (Continued) (a)

At the end of the reporting period, the Group had other deductible temporary difference of HK\$655,455,000 (2023: HK\$761,721,000). A deferred tax asset has been recognised in respect of deductible temporary difference of HK\$85,059,000 (2023: HK\$94,909,000). No deferred tax asset has been recognised in respect of the remaining deductible difference of HK\$570,396,000 (2023: HK\$666,812,000).

### Deferred tax liabilities not recognised

At 31 December 2024, temporary differences relating to the undistributed profits of the Group's Mainland China subsidiary amounted to HK\$Nil (2023: HK\$7,701,000). Deferred tax liabilities of HK\$Nil (2023: HK\$385,000) have not been recognised in respect of the tax that would be payable on the distribution of the retained profits as the Company controls the dividend policy of the subsidiary and it has been determined that it is probable that the profits will not be distributed in the foreseeable future.

#### RECEIVABLES, PREPAYMENTS AND DEPOSITS 26

The Group's accounts receivables arise from retail sales transactions settled by credit cards or other electronic payment methods. The average settlement period for the proceeds receivable from those credit cards and other electronic payments service providers is 10 days. Based on the ageing of accounts receivable as determined based on invoice date, HK\$28,726,000 (2023: HK\$46,115,000) is due within 30 days and the remaining balances are due over 60 days (2023: 60 days). There are no significant overdue balances of those accounts receivable at the end of reporting period and no default is expected.

The following is an analysis of receivables, prepayments and deposits:

	2024 HK\$'000	2023 HK\$'000
Accounts receivable	28,729	46,125
Rental and related deposits paid	246,088	246,411
Other receivables, prepayments and other deposits	70,697	77,293
	345,514	369,829
Less: Rental and related deposits paid under non-current assets	(212,908)	(157,200)
Receivables, prepayments and deposits	132,606	212,629

Details of credit risk and impairment assessment are set out in note 41.

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### **27 INVENTORIES**

Inventories represent merchandise held for retail sale.

During the year, the directors have considered the market performance and the expected net realisable value of the inventories. As a result, the Group has written back inventories of HK\$443,000 (2023: written back inventories of HK\$1,127,000) to their net realisable values and included in "Purchases of goods and changes in inventories".

### 28 AMOUNTS DUE FROM FELLOW SUBSIDIARIES

The amounts due from fellow subsidiaries are trade-related, unsecured, interest free and with credit term of 15 to 35 days (2023: 15 to 35 days). The amounts have an age of 0 to 35 days (2023: 0 to 35 days) since the invoice date and not yet due at the end of the respective reporting periods.

Details of credit risk and impairment assessment are set out in note 41.

### 29 TIME DEPOSITS

As at 31 December 2024, time deposits represent deposits denominated in RMB amounting to HK\$320,704,000, with an original maturity for more than three months. The average effective interest rate of those time deposits denominated in RMB is 2.07% per annum. The deposits will mature within one year from the end of the reporting period except for the time deposits of HK\$5,404,000 which will mature after one year from the end of reporting period. Excluding the time deposit of \$5,404,000, the amounts are classified as current assets.

As at 31 December 2023, time deposits represented deposits denominated in RMB amounting to HK\$369,285,000, with an original maturity for more than three months. The average effective interest rate of those time deposits denominated in RMB was 2.46% per annum. The deposits would mature within one year from the end of the reporting period except for the time deposits of HK\$6,801,000 which would mature after one year from the end of reporting period. Excluding the time deposit of \$6,801,000, the amounts were classified as current assets.

Details of credit risk and impairment assessment are set out in note 41.

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#### 30 **BANK BALANCES AND CASH**

Bank balances and cash comprise cash held by the Group and short term bank deposits with an original maturity of three months or less. Bank balances carry interest at market rates which range from 0.01% to 4.36% (2023: 0.88% to 5.20%) per annum.

As at 31 December 2024, bank balances and cash situated in the Mainland China amounts to HK\$423,521,000 (2023: HK\$458,755,000). Remittance of funds out of the PRC is subject to relevant rules and regulations of foreign exchange control.

The Group's bank balances and cash that are denominated in currencies other than the functional currencies of the respective group entities are set out below:

	2024 HK\$'000	2023 HK\$'000
HKD	2	170
USD	4,411	5,687
Japanese Yen	5,082	9,310
RMB	5,521	1,862

Details of credit risk and impairment assessment are set out in note 41.

### TRADE PAYABLES, OTHER PAYABLES, ACCRUED CHARGES AND OTHER LIABILITIES, AND CONTRACT **LIABILITIES**

The following is an aged analysis of trade payables presented based on the invoice date at the end of the reporting period, and an analysis of other payables, accrued charges and other liabilities.

	2024 HK\$'000	2023 HK\$'000
0 to 60 days	872,264	951,705
61 to 90 days	43,839	139,888
Over 90 days	89,151	101,365
Trade payables	1,005,254	1,192,958

The average credit period on purchases of goods is 70 days (2023: 67 days).

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# TRADE PAYABLES, OTHER PAYABLES, ACCRUED CHARGES AND OTHER LIABILITIES, AND CONTRACT LIABILITIES (Continued)

2024	2023
\$'000	HK\$'000
2,592	343,165
1,449	259,562
3,114	5,846
6,029	11,077
5,961	94,345
4,279	101,156
6,424	815,151
1,268)	(91,010)
2,156	724,141

Note: Provision for reinstatement costs relates to the estimated cost to reinstate the stores at the end of the leases. The following is a movement of provision for reinstatement cost during the year:

	HK\$'000
At 1 January 2023	95,428
Additional provision in the year	4,353
Utilisation of provision	(5,483)
Exchange realignments	47
At 31 December 2023	04.045
	94,345
Additional provision in the year	4,318
Itilisation of provision	(2,601)
Exchange realignments	(101)
At 31 December 2024	95,961

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## TRADE PAYABLES, OTHER PAYABLES, ACCRUED CHARGES AND OTHER LIABILITIES, AND CONTRACT **LIABILITIES (Continued)**

The following is an analysis of contract liabilities:

	2024	2023
	HK\$'000	HK\$'000
Advance receipts on prepaid store-value cards	347,930	368,842
Deferred revenue	22,712	29,562
	370,642	398,404

The contract liabilities represent the Group's obligation to transfer performance obligation to customers for which the Group has received consideration from the customers.

Movements in contract liabilities:

	2024	2023
	HK\$'000	HK\$'000
Balance at the beginning of the year	398,404	436,711
Decrease in contract liabilities as a result of recognising revenue		
during the year	(316,397)	(578,688)
Increase in contract liabilities as a result of receiving consideration	293,500	538,772
Exchange realignments	(4,865)	1,609
Balance at the end of the year	370,642	398,404

Typical payment terms which impact on the amount of contract liabilities recognised are as follows:

Prepaid store-value cards

The Group receives the face value of prepaid store-value cards and these prepaid store-value cards are non-refundable and have no expiration.

Customer loyalty programmes

The Group grants award credits for customers for sales over certain amount under the Group's customer loyalty scheme. The customers can redeem the award credits as cash to be used in future sales. The award credits are with expiration dates of two years.

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### 32 LEASE LIABILITIES

	2024	2023
	HK\$'000	HK\$'000
Lease liabilities payable:		
Within one year	757,615	676,027
Within a period of more than one year but not more than two years	622,586	591,092
Within a period of more than two years but not more than five years	1,278,427	1,028,316
Within a period of more than five years	805,236	913,359
	3,463,864	3,208,794
Less: Amount due for settlement within 12 months shown under current liabilities	(757,615)	(676,027)
Amount due for settlement after 12 months shown under	. =	0.500.707
non-current liabilities	2,706,249	2,532,767
L		

### 33 BALANCES WITH ULTIMATE HOLDING COMPANY AND FELLOW SUBSIDIARIES

## (i) The amounts due to ultimate holding company and fellow subsidiaries

The amounts due to ultimate holding company and fellow subsidiaries are trade-related, unsecured, interest free and with credit term of 60 to 90 days (2023: 60 to 90 days). The amounts have an age of 60 to 90 days (2023: 60 to 90 days) based on the invoice date at the end of the reporting period.

## (ii) Loan from ultimate holding company

The loan from the ultimate holding company bears interest at 1.89% per annum, is unsecured and repayable on 30 June 2025.

### 34 SHARE CAPITAL

	Number of shares	HK\$'000
Ordinary shares of no par value as at 1 January 2023, 31 December 2023, 1 January 2024 and 31 December 2024	260,000,000	115.158

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## 35 STATEMENT OF FINANCIAL POSITION OF THE COMPANY

The statement of financial position of the Company at the end of the reporting period is as follows:

	2024	2023
	HK\$'000	HK\$'000
Non-current assets		
Property, plant and equipment	175,925	162,094
Right-of-use assets	1,434,233	1,105,957
Investment properties	106,668	69,762
Investments in subsidiaries	241,063	197,137
Equity instruments at FVTOCI	12,549	20,752
Loan to a subsidiary	261,863	223,805
Rental and related deposits paid	189,410	130,455
	2,421,711	1,909,962
Current assets		
Inventories	461,285	451,804
Receivables, prepayments and deposits	79,775	151,457
Amounts due from subsidiaries	32,148	19,457
Amounts due from fellow subsidiaries	11,912	59,380
Pledged bank deposits	9,623	73,562
Bank balances and cash	91,756	328,394
	686,499	1,084,054
Current liabilities		
Trade payables	489,213	629,208
Other payables, accrued charges and other liabilities	378,207	410,314
Lease liabilities	555,494	457,086
Contract liabilities	38,442	45,176
Loan from ultimate holding company	229,659	_
Dividend payable	201	206
Amount due to ultimate holding company	21,936	24,567
Amounts due to fellow subsidiaries	8,707	4,336
	1,721,859	1,570,893
Net current liabilities	(1,035,360)	(486,839)
Total assets less current liabilities	1,386,351	1,423,123

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## STATEMENT OF FINANCIAL POSITION OF THE COMPANY (Continued)

0004	
2024	2023
HK\$'000	HK\$'000
91,065	53,572
1,292,011	1,084,454
1,383,076	1,138,026
3,275	285,097
115,158	115,158
(111,883)	169,939
3,275	285,097
	91,065 1,292,011 1,383,076 3,275 115,158 (111,883)

The Company's statement of financial position was approved and authorised for issue by the board of directors on 28 March 2025 and is signed on its behalf by:

TAKENORI NAGASHIMA

Director

SHINYA HISANAGA

Director

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### STATEMENT OF FINANCIAL POSITION OF THE COMPANY (Continued)

	Investment revaluation reserve HK\$'000	Retained profits/ (accumulated losses) HK\$'000	<b>Total</b> HK\$'000
At 1 January 2023 Loss for the year	16,521 -	301,344 (139,365)	317,865 (139,365)
Fair value gain on investments in equity instruments at FVTOCI	1,827		1,827
Total comprehensive income for the year	1,827	(139,365)	(137,538)
Dividends approved and paid in respect of prior year Unclaimed dividends forfeited	- -	(10,400) 12	(10,400)
At 31 December 2023 Loss for the year Fair value gain on investments in equity	18,348 -	151,591 (283,611)	169,939 (283,611)
instruments at FVTOCI	1,789	-	1,789
Total comprehensive income for the year	1,789	(283,611)	(281,822)
Transfer of reserve	(9,033)	9,033	_
At 31 December 2024	11,104	(122,987)	(111,883)

#### 36 COMMITMENTS

Outstanding at 31 December 2024 not provided for in the financial statements were as follows:

	2024	2023
	HK\$'000	HK\$'000
Capital expenditure in respect of acquisition of property,		
plant and equipment contracted for but not provided		
in the consolidated financial statements	29,482	14,429

In addition, the Group was committed at 31 December 2024 to enter into new leases which range from 11 to 15 years that are not yet commenced, the total lease payments under which amounted to \$3,609,000 per annum (2023: leases which range from 9 to 15 years with lease payments amounted to \$49,700,000 per annum).

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### 37 OPERATING LEASING ARRANGEMENTS

### The Group as lessor

All of the properties held by the Group for rental purposes have committed licensees for the next one to fourteen years (2023: next one to fourteen years).

Undiscounted lease payments receivable on leases are as follows:

231,113	204,796
126,402	93,817
60,050	39,241
25,311	14,971
10,857	7,254
19,149	7,200
472,882	367,279
	60,050 25,311 10,857 19,149

The leases are negotiated for terms ranging from 1 to 14 years (2023: 1 to 14 years). In addition to the minimum lease payments, the Group is entitled to receive contingent rent based on a fixed percentage of turnover of the licensees in excess of the minimum lease payments as stated in the relevant rental agreements.

### 38 RETIREMENT BENEFITS SCHEMES

### (a) Defined contribution retirement plans

The Company participates in the Mandatory Provident Fund Schemes ("MPF Schemes") registered under the Mandatory Provident Fund Ordinance in December 2001. Contributions paid or payable for the MPF Schemes for the year amounting to HK\$21,310,000 (2023: HK\$20,705,000) are charged to the consolidated statement of profit or loss for the year. The contributions represent contributions payable to the MPF Schemes by the Company in accordance with government regulations. In addition to the mandatory contributions, the contributions also include voluntary contributions at rates specified in the rules of the MPF Scheme for certain employees who make voluntary contributions.

The Company also operates a defined contribution provident fund scheme for all qualifying employees. The assets of the scheme are held separately from those of the Company in funds under the control of trustees. The contributions amounting to HK\$1,835,000 (2023: HK\$3,655,000) charged to the consolidated statement of profit or loss represent contributions payable to the funds by the Company at rates specified in the rules of the scheme. Where there are employees who leave the scheme prior to vesting fully in the contributions, the contributions payable by the Company are reduced by the amount of forfeited contributions.

The employees employed in the Mainland China subsidiaries are members of the state-managed retirement benefits schemes operated by the PRC government. The Mainland China subsidiaries are required to contribute to the retirement benefits schemes based on a certain percentage of their payroll to fund the benefits. The only obligation of the Group with respect to these retirement benefits schemes is to make the required contributions under the schemes. Contributions paid or payable for these retirement benefits schemes for the year are HK\$59,178,000 (2023: HK\$63,125,000).

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#### 38 **RETIREMENT BENEFITS SCHEMES (Continued)**

### (b) Long service payment liabilities

Hong Kong employees that have been employed continuously for at least five years are entitled to LSP in accordance with the Hong Kong Employment Ordinance under certain circumstances. The amount of LSP obligations is determined with reference to the employee's final salary and the years of service, reduced by the amount of any accrued benefits derived from the Group's contributions to MPF scheme (see note 38(a)), subject to an overall cap per employee and the abolition of the offsetting mechanism with effect from 1 May 2025. Currently, the Group does not have any separate funding arrangement in place to meet its LSP obligation.

The Group has accounted for the offsetting mechanism and its abolition as disclosed in note 3.

### **RELATED PARTY TRANSACTIONS**

During the year, the Group entered into the following transactions with related parties:

Relationship	Nature of transaction	2024	2023
		HK\$'000	HK\$'000
Fellow subsidiaries	Commission fee for credit		
	facilities provided to customers	24,053	25,097
	Franchise fee	369	418
	Trademark fee	12,226	11,227
	Other expenses	27,095	18,545
	Other income	6,346	10,784
	Purchase of goods and property,		
	plant and equipment	18,438	9,474
	Interest on lease liabilities	13,786	1,008
	Repayment of lease liabilities	15,142	24,007
	Management fees and utilities		
	expenses	20,027	21,017
	Rental income	23,827	22,355
	Sales of coupons	13,012	15,444
	Service fee expense	103,955	97,090
Ultimate holding company	Royalty expenses	22,000	23,445
5 to 100	Interest expenses	1,236	
Non-controlling shareholder of	Interest on lease liabilities	3,021	5,876
the subsidiary*	Repayment of lease liabilities	46,511	43,234
and dabbidiary	Management fees and utilities	40,011	70,204
	expenses	12,256	12,541
	0.000 O.000	12,200	12,041

Non-controlling shareholder has significant influence over the subsidiary.

FOR THE YEAR ENDED 31 DECEMBER 2024

### 39 RELATED PARTY TRANSACTIONS (Continued)

Outstanding balances as at the end of reporting periods arising from the above transactions with related parties are set out in the consolidated statement of financial position except for the following balances, which are included in receivables, prepayments and deposits and, lease liabilities:

	2024 HK\$'000	2023 HK\$'000
Amounts due from fellow subsidiaries (included in receivables, prepayments and deposits)	2,270	1,941
Amounts due to fellow subsidiaries (included in lease liabilities)	241,841	257,218
Amount due from a non-controlling shareholder of the subsidiary (included in receivables, prepayments and deposits)	4,690	4,545
Amount due to a non-controlling shareholder of the subsidiary (included in lease liabilities)	24,146	71,135

Except for the amounts included in lease liabilities, amounts due from fellow subsidiaries and a non-controlling shareholder of the subsidiary is unsecured, interest free and has no fixed repayment term.

### Compensation of key management personnel

The Group's key management personnel are all directors, details of their remuneration are disclosed in note 14.

The remuneration of key management personnel is determined by the remuneration committee having regard to the performance of individuals and market trends.

### **40 CAPITAL RISK MANAGEMENT**

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged from prior year.

The capital structure of the Group consists of net debt, which includes lease liabilities disclosed in note 32, net of cash and cash equivalents and deficit attributable to owners of the Company, comprising issued share capital and other reserves.

The Group's management review the capital structure on a regular basis. As a part of this review, the directors consider the cost of capital and the risks associated with the issued share capital. Based on recommendations of the directors, the Group will balance its overall capital structure through the payment of dividends, as well as the issue of new debt.

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### **FINANCIAL INSTRUMENTS**

#### Categories of financial instruments (a)

	2024 HK\$'000	2023 HK\$'000
Financial assets at amortised cost	1,214,490	1,674,704
Equity instruments at FVTOCI	12,549	20,752
Financial liabilities at amortised cost	2,052,381	2,066,029
Lease liabilities	3,463,864	3,208,794

### Financial risk management objectives and policies

The directors have overall responsibility for the establishment and oversight of the Group's risk management framework. The management manages and monitors these risk exposures to ensure that appropriate measures are implemented in a timely and effective manner.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The directors monitor and manage the financial risks relating to the operations of the Group through internal risk reports which analyse exposures by degree and magnitude of risks. These risks include market risk (including currency risk, interest rate risk and other price risk), credit risk and liquidity risk.

The Group's audit committee oversees how management monitors compliance with the Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The audit committee is assisted in its oversight role by internal audit. Internal audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the audit committee.

The Group does not enter into or trade financial instruments, including derivative financial instruments, for hedging or speculative purpose.

There has been no change to the Group's exposure to market risks or the manner in which it manages and measures the risks in 2023 and 2024.

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### 41 FINANCIAL INSTRUMENTS (Continued)

### (c) Foreign currency risk management

Certain of the Group's purchases are denominated in foreign currencies other than the functional currencies of the operations to which they relate. They expose the Group to foreign currency risk and the Group currently does not have a foreign currency hedging policy. However, the management monitors foreign exchange exposure and will consider hedging significant foreign currency exposure should the need arises.

The carrying amount of the Group's foreign currency denominated monetary assets and monetary liabilities and intra-group balances at the reporting date is as follows:

	Ass	ets	Liabilities			
	2024 HK\$'000	2023 HK\$'000	2024 HK\$'000	2023 HK\$'000		
HKD	2	170	74	_		
USD	4,411	5,658	18,386	13,522		
JPY	5,082	9,310	265,208	22,993		
RMB	5,521	1,862	_	_		
Intra-group balances RMB	293,501	243,262	-	-		

### Foreign currency sensitivity

As HKD is pegged to USD, it is assumed that there would be no material currency risk exposure on between these two currencies. The directors of the Company considered that the Group's exposures to HKD and USD are limited. Accordingly, no sensitivity to fluctuation in HKD and USD are presented. The Group therefore is exposed to fluctuations in JPY and RMB.

The following table indicates the approximate change in the Group's loss for the year in response to reasonably possible changes in the foreign exchange rates to which the Group have significant exposure at the end of the reporting periods.

		2024			2023	
	Increase/		Decrease/	Increase/		Decrease/
	(decrease)	Increase/	(increase)	(decrease)	Increase/	(increase)
	in foreign	(decrease)	in other	in foreign	(decrease)	in other
	exchange	in loss	comprehensive	exchange	in loss	comprehensive
	rates	after tax	income	rates	after tax	income
	%	HK\$'000	HK\$'000	%	HK\$'000	HK\$'000
JPY	10%	25,510	_	10%	1,143	-
	(10%)	(25,510)	_	(10%)	(1,143)	_
RMB	10%	(461)	29,350	10%	(155)	24,326
	(10%)	461	(29,350)	(10%)	155	(24,326)

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### **FINANCIAL INSTRUMENTS (Continued)**

### (c) Foreign currency risk management (Continued)

### Foreign currency sensitivity (Continued)

The sensitivity analysis has been determined assuming that the change in foreign exchange rates had occurred at the end of the reporting period and had been applied to each of the group entities' exposure to currency risk for financial instruments in existence at that date, and that all other variables remain constant.

The stated changes represent the management's assessment of reasonably possible changes in foreign exchange rates. Results of the analysis as presented in the above table represent an aggregation of the effects on each of the group entities' profit or loss measured in the respective functional currencies, translated into HKD at the exchange rate ruling at the end of the reporting period for presentation purposes. The analysis is performed on the same basis for 2023.

#### (d) Interest rate risk management

The Group is exposed to cash flow interest rate risk as the Group's bank balances are subject to floating interest rates. The Group analyses its interest rate exposure on a dynamic basis, but the Group did not use floating-to-fixed interest rate swaps in managing its cash flow interest rate risk. However, from time to time, if interest rates fluctuate significantly, appropriate measures would be taken to manage interest rate exposure.

The Group is also exposed to fair value interest rate risk in relation to fixed-rate time deposits and lease liabilities. The management will take appropriate measures to manage interest rate exposure if interest rate fluctuates significantly. The management considers the fair value interest rate risk to the Group is low.

The Group's exposure to interest rates and financial liabilities is detailed in the liquidity risk management section of this note.

### Interest rate sensitivity

Sensitivity analysis on bank balances is not presented as the management considers that the Group's exposure to interest rate fluctuation is insignificant.

#### (e) Other price risk

The Group is exposed to equity price risks through its investments in equity securities. Equity investments are held for strategic rather than trading purposes. The Group does not actively trade these investments. The management will monitor the price movements and take appropriate actions when it is required.

### Equity price sensitivity

The sensitivity analysis below have been determined based on the exposure to equity price risks in respect of equity instruments at FVTOCI at the reporting date. If the prices of the equity instruments at FVTOCI had been 5% (2023: 5%) higher/lower, while all other variables were held constant, the investment revaluation reserve would increase/decrease by approximately HK\$627,000 (2023: HK\$1,038,000) for the Group, as a result of the changes in fair value of equity instruments at FVTOCI.

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### 41 FINANCIAL INSTRUMENTS (Continued)

### (f) Credit risk and impairment assessment

The carrying amounts of pledged bank deposits, rental deposits, other receivables, amounts due from fellow subsidiaries, time deposits and bank balances best represent the maximum exposure to credit risk. The Group has no significant concentrations of credit risk with exposure spread over a number of counterparties and receivables represent mainly credit card receivables from finance companies.

### Credit card receivables from finance institutions

Retail sales are mainly on a cash basis, either in cash, debit card, credit card or electronic payment methods. Where transactions are conducted other than on a cash basis, the Group practices stringent credit reviews. The Group performs impairment assessment using lifetime ECL individually for debtors with significant balance and collectively. The Group considered the credit risk on the receivables is limited because counterparties are banks/financial institutions with high external credit ratings assigned by international credit rating agencies. Therefore, the allowance for credit risk of trade and other receivables was immaterial.

### Amounts due from fellow subsidiaries

The credit terms for the amounts due from fellow subsidiaries are made in accordance with the relevant agreements and there are no significant overdue debts as at the end of the reporting period. The Group performs impairment assessment using lifetime ECL for trade-related amount due from a fellow subsidiary, which is a financing institution in Hong Kong, and 12m ECL for other non-trade related balances individually. The Group considered all the counterparties have a low risk of default and do not have any material past-due amounts. Therefore, the allowance for credit risk of amounts due from fellow subsidiaries was immaterial and no provision was made.

### Other receivables and rental deposits

The Group makes periodic individual assessment on 12m ECL of other receivables and rental deposits based on historical settlement records, past experience and external credit ratings, if any. The Group believes that there are no significant increase in credit risk of these amounts since initial recognition. The Group assessed the allowance for credit risk of other receivables and rental deposits was immaterial and no provision was made.

### Pledged bank deposits, time deposits and bank balances

The credit risk on pledged bank deposits, time deposits and bank balances is limited because the counterparties are reputable banks with high credit ratings assigned by international credit agencies. The Group assessed 12m ECL for pledged bank deposits, time deposits and bank balances by reference to information relating to probability of default and loss given default of the respective credit rating grades published by external credit rating agencies. The relevant 12m ECL is considered to be immaterial and no provision was made.

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### **FINANCIAL INSTRUMENTS (Continued)**

#### Liquidity risk management (g)

Ultimate responsibility for liquidity risk management rests with the directors of the Company, which has built an appropriate liquidity risk management framework for the management of the Group's short, medium and long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate reserves, working capital and banking facilities.

The directors of the Company have given careful consideration to the future liquidity of the Group in light of the fact that the Group's current liabilities exceeded its current assets by HK\$1,199,273,000 (2023: HK\$683,710,000) at 31 December 2024 and incurred net cash outflow in respect of operating activities and lease liabilities for the year then ended. The directors of the Company have reviewed the cash flow projections prepared by management to evaluate the Group's ability to continue as a going concern. Based on the cash flow projections, the directors of the Company consider that the Group has adequate resources to continue in operational existence and to meet its financial obligations as and when they fall due in the next twelve months from 31 December 2024. Note 3.1 further explains management's plans for managing the liquidity needs of the Group to enable it to continue to meet its obligations as they fall due.

The following tables detail the Group's remaining contractual maturity for its financial liabilities based on the agreed repayment terms. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. To the extent that interest flows are floating rate, the undiscounted amount is derived from the interest rate curve at the end of the reporting period.

	Weighted					Total	
	average					undiscounted	
	effective	6 months	6 to 12	1 to 5	Over	cash flows	Carrying
	interest rate	or less	months	years	5 years	amount	amount
	%	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
2024							
Lease liabilities	3.95% - 9.90%	471,543	442,168	2,097,579	928,598	3,939,888	3,463,864
Non-interest bearing financial liabilities		1,568,240	21,890	182,291	49,269	1,821,690	1,821,690
Loan from ultimate		1,000,240	21,000	102,201	40,200	1,021,000	1,021,000
holding company	1.89%	231,833	-	_	-	231,833	229,659
		2,271,616	464,058	2,279,870	977,867	5,993,411	5,515,213
2023 Lease liabilities Non-interest bearing	2.10% - 9.90%	425,180	365,119	1,908,041	988,410	3,686,750	3,208,794
financial liabilities		1,944,364	12,643	105,427	3,595	2,066,029	2,066,029
		2,369,544	377,762	2,013,468	992,005	5,752,779	5,274,823

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### 41 FINANCIAL INSTRUMENTS (Continued)

### (h) Fair value of financial instruments

The fair values of financial assets and financial liabilities are determined as follows:

- the fair value of financial assets with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market bid prices; and
- the fair value of other financial assets and financial liabilities is determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

The directors consider that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the Group's consolidated financial statements approximate to their fair values.

### Fair value measurements recognised in the consolidated statement of financial position

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

	Level 1		
	2024 HK\$'000	2023 HK\$'000	
Equity instruments at FVTOCI Listed equity securities	12,549	20,752	

There were no transfers between levels in both years.

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### RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

The table below details changes in the Group's liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flows as cash flows from financing activities.

	Dividend payable HK\$'000	Lease liabilities HK\$'000	Loan from ultimate holding company HK\$'000	<b>Total</b> HK\$'000
At 4 January 2000	010	0.404.000		0.404.544
At 1 January 2023	213	3,481,328	_	3,481,541
Financing cash flows	(10,394)	(1,024,724)	_	(1,035,118)
Non-cash changes  New leases entered/leases modified		657,483		657,483
Lease early terminated	_	(95,126)	_	(95,126)
Interest on lease liabilities	_	188,676	_	188,676
Dividends recognised as distribution	10,400	-	_	10,400
Unclaimed dividends forfeited	(13)	_	_	(13)
Exchange realignment		1,157	_	1,157
At 31 December 2023	206	3,208,794		3,209,000
Financing cash flows  Non-cash changes	(381)	(970,316)	220,859	(749,838)
New leases entered/leases modified	_	1,495,586	_	1,495,586
Lease early terminated	_	(461,463)	_	(461,463)
Dividend paid to non-controlling		(101,111,		(101,100,
shareholders	376	_	_	376
Interest on lease liabilities	_	214,798	_	214,798
Exchange realignment	_	(23,535)	8,800	(14,735)
At 31 December 2024	201	3,463,864	229,659	3,693,724

### PARTICULARS OF SUBSIDIARIES OF THE COMPANY

#### (a) General information of subsidiaries

Details of the Group's subsidiaries at the end of the reporting periods are set out below:

Name	Form of business structure	Place of registration or operation principal place of business	Paid up registered/ ordinary share capital	Proportion of ownership interest directly held by the Company	Proportion of voting power held by the Company	Proportion of ownership interest held by a non- controlling interest	Proportion of voting power held by a non- controlling interest	Profit/(loss) to a non-co	ontrolling	Accumula controlling		Principal activities
				2024 & 2023	2024 & 2023	2024 & 2023	2024 & 2023	2024 HK\$'000	2023 HK\$'000	2024 HK\$'000	2023 HK\$'000	
Guangdong AEON Teem Co., Ltd. ("Guangdong AEON")	Sino-foreign equity joint venture	Mainland China	RMB247,156,000 (2023: RMB247,156,000)	65%	65%	35%	34%	(2,651)	857	98,844	103,311	Retail stores
AEON South China Co., Ltd. ("AEON South China")	Wholly-owned foreign enterprise	Mainland China	RMB252,800,000 (2023: RMB212,800,000)	100%	100%	-	-	-	-	-	-	Retail stores
Jusco Stores (Hong Kong) Co., Limited	Incorporated	Hong Kong	HK\$1,000 (2023: HK\$1,000)	100%	100%	-	-	-	-	-	-	Inactive

None of the subsidiaries had issued any debt securities at the end of the year.

FOR THE YEAR ENDED 31 DECEMBER 2024

## 43 PARTICULARS OF SUBSIDIARIES OF THE COMPANY (Continued)

### (b) Details of non-wholly owned subsidiaries that have material non-controlling interest

Summarised financial information in respect of Guangdong AEON that has material non-controlling interest is set out below. The summarised financial information below represents amounts before intragroup eliminations.

	2024	2023
	HK\$'000	HK\$'000
Current assets	1,123,058	1,210,760
Non-current assets	1,149,497	1,207,700
Current liabilities	1,087,618	1,185,434
Non-current liabilities	895,623	930,840
Equity attributable to owners of the Company	190,470	198,875
Non-controlling interest	98,844	103,311
Revenue	3,810,546	3,857,561
Expenses	3,818,119	3,855,109
(Loss)/profit for the year	(7,573)	2,452
(Loss)/profit attributable to owners of the Company (Loss)/profit attributable to a non-controlling interest	(4,922) (2,651)	1,595 857
(Loss)/profit for the year	(7,573)	2,452
Other comprehensive income attributable to owners of the Company Other comprehensive income attributable to	(2,783)	592
a non-controlling interest	(1,440)	306
Other comprehensive income for the year	(4,223)	898
Total comprehensive income attributable to owners of the Company  Total comprehensive income attributable to a non-controlling interest	(7,705) (4,091)	2,187 1,163
Total comprehensive income for the year	(11,796)	3,350
Dividend paid to a non-controlling interest	376	
Net cash inflow from operating activities	233,378	289,026
Net cash outflow from investing activities	(41,698)	(184,718)
Net cash outflow from financing activities	(220,875)	(224,073)
Net decrease in cash and cash equivalents	(29,195)	(119,765)

## **FINANCIAL SUMMARY**

## THE GROUP

	For the year ended 31 December							
	2020 HK\$'000	2021 HK\$'000	2022 HK\$'000	2023 HK\$'000	2024 HK\$'000			
RESULTS								
Revenue	9,961,893	9,554,854	9,571,321	8,692,870	8,095,338			
Loss before tax	(20,249)	(489,904)	(219,518)	(185,280)	(338,534)			
Income tax expense	(9,987)	(13,293)	(5,198)	(2,522)	(2,187)			
Loss for the year	(30,236)	(503,197)	(224,716)	(187,802)	(340,721)			

	At 31 December						
	2020 HK\$'000	2021 HK\$'000	2022 HK\$'000	2023 HK\$'000	2024 HK\$'000		
ASSETS AND LIABILITIES							
Total assets	8,343,744	7,454,051	6,037,518	5,579,006	5,455,315		
Total liabilities	(7,494,112)	(7,131,361)	(5,935,644)	(5,673,433)	(5,886,056)		
	849,632	322,690	101,874	(94,427)	(430,741)		
Equity/(deficit) attributable to:							
Owners of the Company	702,656	203,444	(274)	(197,738)	(529,585)		
Non-controlling interest	146,976	119,246	102,148	103,311	98,844		
	849,632	322,690	101,874	(94,427)	(430,741)		