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## **SOUNDWILL HOLDINGS LIMITED**

*(Incorporated in Bermuda with limited liability)*

**(Stock Code: 878)**

### **INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2013**

#### **FINANCIAL HIGHLIGHTS**

	<b>Six months ended 30 June</b>	
	<b>2013</b>	2012
	<b>(Unaudited)</b>	(Unaudited)
	<b>HK\$ million</b>	HK\$ million
Turnover	<b>301.3</b>	239.1
Operating profit excluding net gain on fair value adjustments	<b>69.1</b>	115.3
Net gain on fair value adjustments on investment properties	<b>106.4</b>	1,186.2
Profit attributable to owners of the Company	<b>134.0</b>	1,253.5
Basic earnings per share (dollars)	<b>HK\$0.48</b>	HK\$4.70
	<b>At 30</b>	At 31
	<b>June 2013</b>	December 2012
	<b>(Unaudited)</b>	(Audited)
	<b>HK\$ million</b>	HK\$ million
Total assets	<b>19,603.2</b>	17,900.7
Net assets	<b>13,918.0</b>	13,802.2
Total borrowings	<b>3,772.3</b>	2,993.5
Gearing ratio	<b>27%</b>	22%
Net asset value per share (dollars)	<b>HK\$49.6</b>	HK\$49.1

## RESULTS

The Board of directors (the “Directors”) of Soundwill Holdings Limited (the “Company”) announces the unaudited consolidated results of the Company and its subsidiaries (the “Group”) for the six months ended 30 June 2013 which have been reviewed by the Audit Committee of the Company, with comparative figures for the corresponding period in 2012 as follows:

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

		Six months ended 30 June	
		2013	2012
		(Unaudited)	(Unaudited)
	Notes	HK\$'000	HK\$'000
<b>Turnover</b>		<b>301,251</b>	239,102
Cost of sales		<u>(102,414)</u>	<u>(56,502)</u>
<b>Gross profit</b>		<b>198,837</b>	182,600
Other income	4	<b>10,724</b>	8,328
Administrative expenses		<b>(140,132)</b>	(78,507)
Other operating expenses		<b>(300)</b>	(333)
Loss on deregistration of subsidiaries		–	(10)
Net gain on fair value adjustments on investment properties		<b>106,351</b>	1,186,154
Gain on disposal of an investment property		<u>–</u>	<u>3,311</u>
<b>Profit from operations</b>	5	<b>175,480</b>	1,301,543
Finance costs	6	<b>(27,612)</b>	(25,074)
Share of losses of a joint venture		<b>(70)</b>	(369)
<b>Profit before income tax</b>		<b>147,798</b>	1,276,100
Income tax expense	7	<b>(15,443)</b>	(25,810)
<b>Profit for the period</b>		<b>132,355</b>	1,250,290
<b>Other comprehensive income</b>			
Item that may be reclassified subsequently to profit or loss:			
Exchange gain on translation of financial statements of foreign operations		<b>11,789</b>	10,855
Items that will not be reclassified to profit or loss:			
Surplus on revaluation of leasehold building		<b>3,138</b>	8,066
Deferred tax liabilities arising from asset revaluation reserve of leasehold building		<b>(518)</b>	(1,331)
<b>Other comprehensive income for the period</b>		<b>14,409</b>	17,590
<b>Total comprehensive income for the period</b>		<b>146,764</b>	1,267,880

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (CONTINUED)**

		<b>Six months ended 30 June</b>	
		<b>2013</b>	<b>2012</b>
	<i>Notes</i>	<b>(Unaudited)</b> <b>HK\$'000</b>	<b>(Unaudited)</b> <b>HK\$'000</b>
<b>Profit/(Loss) for the period attributable to:</b>			
– Owners of the Company		<b>133,982</b>	1,253,457
– Non-controlling interests		<b>(1,627)</b>	(3,167)
		<u><b>132,355</b></u>	<u>1,250,290</u>
<b>Total comprehensive income attributable to:</b>			
– Owners of the Company		<b>148,133</b>	1,270,927
– Non-controlling interests		<b>(1,369)</b>	(3,047)
		<u><b>146,764</b></u>	<u>1,267,880</u>
<b>Earnings per share for profit attributable to owners of the Company</b>			
– Basic	8	<u><b>HK\$0.48</b></u>	<u>HK\$4.70</u>
– Diluted	8	<u><b>HK\$0.47</b></u>	<u>HK\$4.68</u>

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	<b>30 June 2013 (Unaudited) HK\$'000</b>	<b>31 December 2012 (Audited) HK\$'000</b>
<b>ASSETS AND LIABILITIES</b>		
<b>Non-current assets</b>		
Investment properties	15,011,465	13,275,215
Property, plant and equipment	172,349	169,312
Properties held for development	46,348	46,328
Interest in a joint venture	28,585	28,536
Available-for-sale financial assets	10	10
Intangible assets	5,846	5,963
	<b>15,264,603</b>	<b>13,525,364</b>
<b>Current assets</b>		
Inventories	48,057	42,348
Properties under development	3,150,057	3,112,146
Trade and other receivables	9 194,601	190,660
Deposits paid for acquisition of properties	4,133	123,719
Bank deposit at escrow account	406,787	291,087
Cash and cash equivalents	534,967	615,421
	<b>4,338,602</b>	<b>4,375,381</b>
<b>Current liabilities</b>		
Trade and other payables	10 517,395	460,875
Deposits received in advance	1,225,259	482,117
Borrowings	3,772,363	2,993,501
Provision for income tax	107,262	96,863
	<b>5,622,279</b>	<b>4,033,356</b>
<b>Net current (liabilities)/assets</b>	<b>(1,283,677)</b>	<b>342,025</b>
<b>Total assets less current liabilities</b>	<b>13,980,926</b>	<b>13,867,389</b>
<b>Non-current liabilities</b>		
Deferred taxation	62,910	65,183
<b>Net assets</b>	<b>13,918,016</b>	<b>13,802,206</b>

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION (*CONTINUED*)**

	<b>30 June 2013 (Unaudited) <i>HK\$'000</i></b>	31 December 2012 (Audited) <i>HK\$'000</i>
<b>EQUITY</b>		
<b>Equity attributable to owners of the Company</b>		
Share capital	<b>28,082</b>	28,076
Reserves	<b>13,620,368</b>	13,518,477
	<b>13,648,450</b>	13,546,553
<b>Non-controlling interests</b>	<b>269,566</b>	255,653
<b>Total equity</b>	<b>13,918,016</b>	13,802,206

*Notes:*

## **1. Basis of Preparation**

The unaudited condensed interim consolidated financial statements of the Group for the six months ended 30 June 2013 (the “Unaudited Condensed Interim Financial Information”) have been prepared in accordance with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities (the “Listing Rules”) on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) and with Hong Kong Accounting Standards (“HKAS”) 34 “Interim Financial Reporting” issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”).

The Unaudited Condensed Interim Financial information is presented in Hong Kong dollars (“HK\$”), which is also the functional currency of the Company.

## **2. Principal accounting policies**

The Unaudited Condensed Interim Financial Information has been prepared under the historical cost convention, except for investment properties and leasehold building, which are stated at fair values, and the accounting policies of which are consistent with those of the Group’s annual audited financial statements for the year ended 31 December 2012 (the “2012 Annual Financial Statements”) as described thereof.

The accounting policies adopted for the six months ended 30 June 2013 are consistent with those used in the preparation of the 2012 Annual Financial Statements except for the adoption of the new and revised Hong Kong Financial Reporting Standards (“HKFRSs”) (which include individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards (“HKAS”) and Interpretations) as disclosed below.

The Unaudited Condensed Interim Financial Information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the 2012 Annual Financial Statements, which have been prepared in accordance with HKFRSs.

In the current interim period, the Group has applied, for the first time, the following new and revised HKFRSs issued by the HKICPA, which is relevant to and effective for the Group’s financial statements for the annual financial period beginning on or after 1 January 2013.

## 2. Principal accounting policies (*Continued*)

Amendments to HKAS 1 (Revised)	Presentation of Financial Statements – Presentation of Items of Other Comprehensive Income
Amendments to HKFRS 7	Financial instruments: Disclosures – Offsetting Financial Assets and Financial Liabilities
HKFRS 10	Consolidated Financial Statements
HKFRS 11	Joint Arrangements
HKFRS 12	Disclosure of Interests in Other Entities
HKFRS 13	Fair Value Measurement
HKAS 27 (2011)	Separate Financial Statements
HKAS 28 (2011)	Investments in Associates and Joint Ventures
HKFRSs (Amendments)	Annual Improvements 2009-2011 Cycle

Other than as noted below, the adoption of these new or amended HKFRSs has had no material impact on the Unaudited Condensed Interim Financial Information.

### 2.1 *Amendments to HKAS 1 (Revised), Presentation of Financial Statements – Presentation of Items of Other Comprehensive Income*

These amendments require the Group to separate items presented in other comprehensive income into those that may be reclassified to profit and loss in the future and those that may not. The Group's presentation of other comprehensive income in these financial statements has been modified accordingly.

### 2.2 *Amendments to HKFRS 7 Financial Instruments: Disclosures – Offsetting Financial Assets and Financial Liabilities*

HKFRS 7 is amended to introduce disclosures for all recognised financial instruments that are set off under HKAS 32 and those that are subject to an enforceable master netting agreement or similar arrangement, irrespective of whether they are set off under HKAS 32. The adoption of the amendments does not have an impact on the Unaudited Condensed Interim Financial Information because the Group has not offset financial instruments, nor has it entered into master netting arrangement or similar agreement which is subject to the disclosures of HKFRS 7.

## **2. Principal accounting policies (*Continued*)**

### *2.3 HKFRS 10 Consolidated Financial Statements*

HKFRS 10 replaces the requirements in HKAS 27 “Consolidated and Separate Financial Statements” relating to the presentation of consolidated financial statements and HK(SIC) Int 12 “Consolidation – Special Purpose Entities”. It introduces a single control model to determine whether an investee should be consolidated, by focusing on whether the entity has power over the investee, exposure or rights to variable returns from its involvement with the investee and the ability to use its power to affect the amount of those returns. As a result of the adoption of HKFRS 10, the Group has changed its accounting policy with respect to determining whether it has control over an investee. The adoption does not change any of the control conclusions reached by the Group in respect of its involvement with other entities as at 1 January 2013.

### *2.4 HKFRS 11 Joint Arrangements*

HKFRS 11, which replaces HKAS 31 “Interests in Joint Ventures”, divides joint arrangements into joint operation and joint ventures. Entities are required to determine the type of an arrangement by considering the structure, legal form, contractual terms and other facts and circumstances relevant to their rights and obligations under the arrangement. Joint arrangements which are classified as joint operations under HKFRS 11 are recognised on a line-by-line basis to the extent of the joint operator’s interest in the joint operation. All other joint arrangements are classified as joint ventures under HKFRS 11 and are required to be accounted for using the equity method in the Group’s consolidated financial statements. Proportionate consolidation is no longer allowed as an accounting policy choice. As a result of the adoption of HKFRS 11, the Group has changed its accounting policy with respect to its interests in joint arrangements and re-evaluated its involvement in its joint arrangements. The Group has reclassified the investment in a jointly-controlled entity to joint venture. The investment continues to be accounted for using the equity method and therefore this reclassification does not have any material impact on the financial position and the financial results of the Group.



## **2. Principal accounting policies (*Continued*)**

### *2.5 HKFRS 12 Disclosure of Interests in Other Entities*

HKFRS 12 brings together into a single standard all the disclosure requirements relevant to an entity's interest in subsidiaries, associates and joint arrangements. The disclosures required by HKFRS 12 are generally more extensive than those previously required by the respective standards. Since those disclosure requirements only apply to a full set of financial statements, the Group has not made additional disclosures in the Unaudited Condensed Interim Financial Information as a result of adopting HKFRS 12.

### *2.6 HKFRS 13 Fair Value Measurement*

HKFRS 13 replaces existing guidance in individual HKFRSs with a single source of fair value measurement guidance. HKFRS 13 also contains extensive disclosure requirements about fair value measurements for both financial instruments and non-financial instruments. Some of the disclosures are specifically required for financial instruments in the interim financial reports. The adoption of HKFRS 13 does not result in significant impact on the disclosure of the Group's financial instruments.

### *2.7 HKFRSs (Amendments) Annual Improvements 2009-2011 Cycle*

This cycle of annual improvements contains amendments to five standards with consequential amendments to other standards and interpretations. Among them, HKAS 34 has been amended to clarify that total assets for a particular reportable segment are required to be disclosed only if the amounts are regularly provided to the chief operating decision maker (the "CODM") and only if there has been a material change in the total assets for that segment from the amount disclosed in the last annual financial statements. The amendment also requires the disclosure of segment liabilities if the amounts are regularly provided to the CODM and there has been a material change in the amounts compared with the last annual financial statements. In respect of this amendment, the Group has continued to disclose segment assets and now also discloses segment liabilities in Note 3.

### 3. Segment Information

The Group identifies operating segments and prepares segment information based on the regular internal financial information reported to the executive directors for their decisions about resources allocation to the Group's business components and for their review of the performance of those components. The business components in the internal financial information reported to the executive directors are determined following the Group's major business lines.

The Group has identified the following reportable segments:

- Property assembly business : Properties assembly and sales of properties
- Property development : Development of residential and commercial properties
- Property leasing : Property rental including signage rental and provision of office facilities and services
- Building management and other services : Provision of building management, property repairs and maintenance services
- Urban infrastructure : Underground telecommunication pipeline construction

Each of these operating segments is managed separately as each of the business lines requires different resources as well as operating approaches.

During the six months ended 30 June 2013, there have been no changes from prior periods in the measurement methods used to determine operating segments and reported segment profit or loss.

### 3. Segment Information (Continued)

The turnover and profit/(loss) generated by each of the Group's operating segments and segment assets and liabilities are summarised as follows:

	Six months ended 30 June																					
	Property assembly business				Property development				Property leasing				Building management and other services		Urban infrastructure		Others		Total			
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012		
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
<b>Turnover</b>																						
External customers	-	94,000	105,996	-	180,188	117,997	7,504	9,342	7,563	17,763	-	-	301,251	239,102								
Inter-segments	-	-	260,584	189,299	17,676	19,236	1,718	1,355	-	-	25,825	12,948	305,803	222,838								
<b>Reportable segment turnover</b>	<b>-</b>	<b>94,000</b>	<b>366,580</b>	<b>189,299</b>	<b>197,864</b>	<b>137,233</b>	<b>9,222</b>	<b>10,697</b>	<b>7,563</b>	<b>17,763</b>	<b>25,825</b>	<b>12,948</b>	<b>607,054</b>	<b>461,940</b>								
<b>Reportable segment profit/(loss)</b>	<b>-</b>	<b>52,789</b>	<b>(62,442)</b>	<b>(28,541)</b>	<b>146,321</b>	<b>93,431</b>	<b>3,692</b>	<b>3,772</b>	<b>(5,826)</b>	<b>(2,568)</b>	<b>10,034</b>	<b>12,259</b>	<b>91,779</b>	<b>131,142</b>								
<b>Reportable segment assets</b>	<b>-</b>	<b>-</b>	<b>3,828,713</b>	<b>2,636,315</b>	<b>15,347,355</b>	<b>12,677,511</b>	<b>8,725</b>	<b>9,089</b>	<b>163,544</b>	<b>545,817</b>	<b>226,273</b>	<b>368,320</b>	<b>19,574,610</b>	<b>16,237,052</b>								
<b>Reportable segment liabilities</b>	<b>-</b>	<b>-</b>	<b>(1,537,876)</b>	<b>(1,135,554)</b>	<b>(126,824)</b>	<b>(108,354)</b>	<b>(13,471)</b>	<b>(17,346)</b>	<b>(51,496)</b>	<b>(38,608)</b>	<b>(12,988)</b>	<b>(29,074)</b>	<b>(1,742,655)</b>	<b>(1,328,936)</b>								

### 3. Segment Information (Continued)

The totals presented for the Group's operating segments reconcile to the Group's key financial figures as presented in the financial statements as follows:

	Six months ended 30 June	
	2013 (Unaudited) HK\$'000	2012 (Unaudited) HK\$'000
Reportable segment profit	91,779	131,142
Net gain on fair value adjustments on investment properties	106,351	1,186,154
Gain on disposal of an investment property	–	3,311
Unallocated income and expenses	(22,650)	(19,054)
Loss on deregistration of subsidiaries	–	(10)
Finance costs	(27,612)	(25,074)
Share of losses of a joint venture	(70)	(369)
	<u>147,798</u>	<u>1,276,100</u>
Profit before income tax	<u>147,798</u>	<u>1,276,100</u>

### 4. Other Income

	Six months ended 30 June	
	2013 (Unaudited) HK\$'000	2012 (Unaudited) HK\$'000
Bank interest income	2,852	3,050
Commission income	595	1,208
Reversal of provision for impairment loss of other receivables	–	390
Reversal of provision for obsolete inventories	908	–
Miscellaneous income	6,369	3,680
	<u>10,724</u>	<u>8,328</u>
	<u>10,724</u>	<u>8,328</u>

## 5. Profit from Operations

Profit from operations is arrived at after charging:

	<b>Six months ended 30 June</b>	
	<b>2013</b>	2012
	<b>(Unaudited)</b>	(Unaudited)
	<b>HK\$'000</b>	HK\$'000
Amortisation of intangible assets*	<b>242</b>	240
Amortisation of properties held for development	<b>715</b>	575
Bad debts written off*	<b>58</b>	68
Cost of inventories recognised as expense	<b>5,073</b>	11,877
Cost of properties under development recognised as expense	<b>72,199</b>	–
Cost of properties held for sales recognised as expense	–	39,607
Deposits for property acquisition written off*	–	25
Depreciation of property, plant and equipment	<b>2,948</b>	2,598
Property, plant and equipment written off	–	213
Employee benefit expenses (including directors' remuneration and defined contribution cost)		
– Share option expenses	<b>9,406</b>	4,334
– Other employee benefit expenses	<b>69,752</b>	39,361
	<b>79,158</b>	43,695
Operating lease charges in respect of premises	<b>2,623</b>	1,882

\* included in other operating expenses

## 6. Finance Costs

	Six months ended 30 June	
	2013	2012
	(Unaudited) <i>HK\$'000</i>	(Unaudited) <i>HK\$'000</i>
Interest charges on:		
Bank loans		
– wholly repayable within five years	24,668	26,299
– not wholly repayable within five years	9,792	4,489
Other borrowings wholly repayable within five years	–	2,794
	<hr/>	<hr/>
Total borrowing costs	34,460	33,582
<i>Less:</i> Interest capitalised in investment properties and properties under development	(6,848)	(8,508)
	<hr/>	<hr/>
	<b>27,612</b>	<b>25,074</b>
	<hr/> <hr/>	<hr/> <hr/>

## 7. Income Tax Expense

	Six months ended 30 June	
	2013	2012
	(Unaudited) <i>HK\$'000</i>	(Unaudited) <i>HK\$'000</i>
The charge/(credit) comprises:		
Hong Kong profits tax	17,926	22,396
PRC enterprise income tax	477	201
Deferred tax	(2,960)	3,213
	<hr/>	<hr/>
	<b>15,443</b>	<b>25,810</b>
	<hr/> <hr/>	<hr/> <hr/>

Hong Kong profits tax has been provided at the rate of 16.5% (2012: 16.5%) on the estimated assessable profit arising in or derived from Hong Kong.

## **7. Income Tax Expense (Continued)**

Pursuant to the income tax rules and regulations of the PRC, taxation for all of the PRC subsidiaries is charged at the appropriate current rates of taxation ruling in the relevant cities in the PRC at 25%. For the last interim period, certain of the Group's PRC subsidiaries were exempted from enterprise income tax for the first two profitable years of operations, and thereafter, were eligible for a 50% relief from enterprise income tax for the following three years and remaining PRC subsidiaries were subject to enterprise income tax rate of 25%.

## **8. Earnings Per Share**

The calculation of basic earnings per share is based on the unaudited consolidated profit attributable to owners of the Company of HK\$133,982,000 (30 June 2012: HK\$1,253,457,000) and the weighted average of 280,802,919 shares (30 June 2012: 266,516,507 shares) in issue during the six months ended 30 June 2013.

The calculation of diluted earnings per share is based on the adjusted net profit attributable to owners of the Company of HK\$133,982,000 (30 June 2012: HK\$1,253,457,000) and the weighted average of 284,682,655 shares (30 June 2012: 267,762,110 shares) in issue during the period after taken into account for the effect of all dilutive shares.

The adjusted net profit attributable to owners of the Company for the period is HK\$133,982,000 (30 June 2012: HK\$1,253,457,000) which is the same as the unaudited consolidated profit attributable to owners of the Company as there is no change in income or expenses that would result from the conversion of the dilutive potential ordinary shares.

## 9. Trade and Other receivables

As at the reporting date, trade receivables included in trade and other receivables were approximately HK\$110,901,000 (31 December 2012: approximately HK\$117,182,000). The credit terms of the Group ranging from 30 to 90 days. Based on the invoices dates, the ageing analysis of trade receivables was set out below:

	<b>30 June 2013 (Unaudited) HK\$'000</b>	31 December 2012 (Audited) HK\$'000
0 – 30 days	<b>67,434</b>	102,910
31 – 90 days	<b>4,346</b>	3,895
91 – 180 days	<b>11,334</b>	2,156
Over 180 days	<b>27,787</b>	8,221
	<hr/>	<hr/>
Total trade receivables	<b>110,901</b>	117,182
	<hr/>	<hr/>
Other receivables	<b>83,700</b>	73,478
	<hr/>	<hr/>
	<b>194,601</b>	190,660
	<hr/> <hr/>	<hr/> <hr/>



## 10. Trade and Other Payables

As at the reporting date, trade payables included in trade and other payables were approximately HK\$64,015,000 (31 December 2012: approximately HK\$97,165,000). The Group was granted credit periods by its suppliers ranging from 30 to 60 days. Based on the invoices dates, the ageing analysis of trade payables was set out below:

	<b>30 June 2013 (Unaudited) HK\$'000</b>	31 December 2012 (Audited) HK\$'000
0 – 30 days	25,576	44,315
31 – 90 days	10,419	15,897
Over 90 days	<u>28,020</u>	<u>36,953</u>
Total trade payables	<b>64,015</b>	97,165
Other payables	<u>453,380</u>	<u>363,710</u>
	<b><u>517,395</u></b>	<b><u>460,875</u></b>

## MANAGEMENT DISCUSSION AND ANALYSIS

### Overview

The global economy has shown signs of improvement in the first half of 2013, driven by a number of favourable factors such as the revival of the US job and real estate markets, the maintenance of monetary easing initiatives, and the persistence of low interest rates by major central banks, and so on. Against this background, the lingering but intensifying Eurozone debt troubles and the possible gradual weakening of the current monetary easing measures remain as major and significant risks to the market.

The SAR government had previously implemented two rounds of market-cooling measures to curb home-buying demand from non-local individuals, corporate buyers and investors. However, the underlying fundamental demand for Hong Kong residential property remains relatively robust, primarily as a result of the sustained rise in salaries and the relatively reasonable mortgage-to-income ratios. Such positive factors have supported the market's sustainability. In April 2013, the "Residential Properties (First-hand Sales) Ordinance" came into effect. Whilst this ordinance has, to a large extent, slowed down the pace of new property launches and offer of property projects by developers, it was warmly welcomed by the market and also helped to enhance the transparency of market information. The latter would in turn give fresh impetus to the development of the local real estate market in the long run.

Meanwhile, extending the pre-sale period of uncompleted residential properties from the existing term of 20 months to 30 months in June this year was an important step taken by the SAR government to increase residential units supply, as it continued to seek ways to increase land supply in an attempt to stabilise the pipeline of residential units. This has in turn accelerated the supply of uncompleted residential flats, and opened ample business opportunities for developers with sophisticated business expertise and strong financial strength to grasp.

With the replenishment of land reserves in a prudent, well-disciplined manner, as well as achieving smooth progress of various projects as scheduled, we are confident in effectively executing a more flexible strategy for the launch and offer of projects in the near term as appropriate.

## MANAGEMENT DISCUSSION AND ANALYSIS (*CONTINUED*)

### Overview (*Continued*)

At the start of the year, we commenced the pre-sale of “THE SHARP”, a brand new complex commercial project that is situated in the prime “Golden Triangle” retail area of Causeway Bay. All 29 units available for sale under the project were sold out within the day of launch on 3 January 2013 at an average selling price of HK\$33,576 per square foot (calculated on the basis of total gross floor area). And the highest selling price achieved in the project is a remarkable HK\$48,100 per square foot (calculated on the basis of total gross floor area) recorded by the only one skyline penthouse unit. The massive sales proceeds for this project realised was over HK\$1.50 billion. “THE SHARP” is a development that met with notable success and is a testament to our effective strategy in capturing the huge market demand for prime properties. It is also a recognition of our well-respected brand image and superb project quality.

Moreover, with the anticipated completion of another project of the Group Soundwill Plaza II – MIDTOWN by the end of this year, together with Soundwill Plaza, and No. 10 Knutsford Terrace, Tsim Sha Tsui, the Group will be able to provide the market with approximately 550,400 square feet of commercial leasing. As such, the Group is poised to further extend its sources of rental income.

Looking ahead, the Group will continue to monitor market developments whilst embracing a prudent-yet-proactive approach on the management of its property portfolio and investment strategies. We will also adopt a balanced sales tactic to capture optimal investment opportunities to sell our property developments, in an effort to yield the biggest benefits for the Group.

### Property Assembly Business

To capture business opportunities in the local market and to reinforce its market presence, the Group has actively participated in urban redevelopment projects. The Group will also look for locations with strong potential, so as to increase its land bank at a reasonable cost and reserve projects with higher appreciation potential for our own development purposes. This strategy will allow the Group to fully utilize its land resources and ultimately enhance profitability and opportunities in the long term. The Group’s efforts in redeveloping old buildings in urban areas have started to bear fruit, paving the way for greater earnings growth in the years ahead. Part of the profits from this business segment will be reflected in property development business segment.

## MANAGEMENT DISCUSSION AND ANALYSIS (*CONTINUED*)

### **Property Assembly Business (*Continued*)**

To secure a steady land supply in urban areas for the future development, the Group actively engages in the acquisition of old buildings in urban areas for redevelopment purposes. The strategy adopted by the Group in respect of the acquisition of old buildings in urban areas for redevelopment purpose is intended to align with the policies of the government, and to achieve a balance between the sustainable development of the community and the preservation of the environment. Through urban renewal, we can replace with the worsening dilapidation conditions of old buildings by building better living places with a more pleasing environment, and can also provide property owners with a chance to realise their old flats at higher prices so that they can buy new ones to improve their living conditions accordingly.

The newly imposed Buyer's Stamp Duty (BSD) policy enacted by the government to cool speculation in the property market has, to a certain extent, affected the Group's property assembly and old building acquisition business. Nevertheless, the Group will continue to source quality land sites for acquisition in the long run to maintain a consistent acquisition and development strategy.

At the beginning of the year, the Group further expanded its land bank with the acquisition of No. 12-24 Lun Fat Street, Wan Chai (over 90% ownership). The site covers a gross floor area of approximately 7,000 square feet. It is a 8-storey building, comprising of 51 residential units and 7 street-level retail shops. Based on a 8 time plot ratio, the site can be redeveloped into a residential project with a gross floor area of over 56,000 square feet. Located in the prime commercial area of Wan Chai, the project is just a few minutes' walk away from the nearest MTR station and the financial and commercial hub of Admiralty. The site is therefore located in a district that is a popular residential choice for business elites and expatriates with keen demand for new and quality properties. Such demand highlights the area's rental and investment prospects. Moreover, as indicated by the market, new boutique luxury residential properties in the area have been warmly-received by investors. The Group is currently rigorously planning and conducting research on the project, with a vision to create an iconic development that will improve and optimize the surrounding environment.

## MANAGEMENT DISCUSSION AND ANALYSIS (*CONTINUED*)

### **Property leasing**

For the six months ended 30 June 2013, the property leasing business segment registered a turnover of HK\$180,188,000, representing 60% of the turnover of the Group for the period.

Sustained tourist numbers to Hong Kong continued to drive the growth of Hong Kong's retail industry. We believe the relatively robust consumer spending will continue to provide a solid foundation to grow our property leasing business. By upholding a balanced sales and leasing strategy, the Group is confident in achieving a solid business growth with our portfolio of high-quality investment properties.

The continued growth in the retail sector has fuelled a solid rebound in the retail leasing market. During the period under review, Soundwill Plaza, our flagship property located in Russell Street, Causeway Bay, was highly-pursued and well-received by local consumers and tourists. This is testimonial to the development's encouraging leasing performance, with a high occupancy level and surge in rental prices during the period. As a result, the Group's rental income has hit an all-time high, becoming one of the most stable streams of income for the Group. Furthermore, the superstructure works for the Group's latest commercial project in 1-29 Tang Lung Street, Causeway Bay, Soundwill Plaza II – Midtown is progressing well. The project site area is approximately 12,500 square feet, and will provide us with approximately 217,000 square feet for commercial leasing. The site is expected to be developed into a complex commercial project that integrates retail, dining and office spaces into one. The development will definitely become a destination of choice that enables sizeable prestigious businesses and top-notch restaurants to carve out their niche in the heart of Causeway Bay. With the anticipated completion of the project in the third quarter of the current year, the project is set to become spotlight leisure and shopping mall in Hong Kong. This will enable us to extend the reach of our leasing business in Hong Kong in a well-diversified and a scalable manner.

The Group has also enriched its property leasing portfolio in Hong Kong with the acquisition of No. 10 Knutsford Terrace, Tsim Sha Tsui on 28 February 2013. The improvement works are currently underway, and will offer customers the best business environment. We remain committed to the development of properties of premium quality and the delivery of service excellence. We will also constantly renovate and upgrade our properties, in order for us to build up and maintain long-term relationships with tenants. Thanks to the Group's unswerving efforts in this aspect, each of our properties has become a preferred choice for business expansion or relocation among tenants.

## MANAGEMENT DISCUSSION AND ANALYSIS (*CONTINUED*)

### Property leasing (*Continued*)

Leveraging on the prime locations our development properties coupled with a high-quality tenant mix, the Group's sources of rental income (including contributions from investment properties to be completed) will be enhanced significantly, thus generating considerable recurring income for the Group.

### Property development

The underlying demand for Hong Kong residential properties, in particular small and medium-sized units, has remained resilient. To capture this demand, the Group has selected portions of its land bank to be developed as boutique residences. With a prime location and excellent design, the success of our developments has highlighted the Group's transformation into one of Hong Kong's leading property developers with prestigious brand. The Group will continue to seek for opportunities to increase its land reserves, to prudently grow its property development business and to timely launch new projects for sales in accordance with established plans, so as to yield prominent returns for our shareholders.

As mentioned above, multiple rounds of stringent measures were put forward by the government to dampen surging property prices. These measures have inevitably slowed down the pace of our property sales, and brought forth a myriad of challenges to our business operations. In response to this, our management team took great steps in adjusting our sales strategy in a timely, appropriate and flexible fashion. With our well-established brand name, we are confident in achieving a sustainable sales performance in the coming years.

The value of our properties is buoyed by the Group's extensive development experience and our unwavering dedication in developing quality projects for our customers. Our projects are carefully planned and executed to deliver the best living conditions for our customers, which are typically well-connected by transportation networks and adjacent to various recreational facilities.

In respect of property sales, the Group's spotlight residential development, Park Haven, was launched for pre-sale in April 2012. Located at 38 Haven Street, the project provides 190 residential units, with a saleable gross floor area of approximately 131,000 squares in gross floor area. The area of standard units range from approximately 510 to 1,154 square feet and the number of bedrooms varies from 1 to 3. Four specialty units of distinguishing features are also available to cater for the needs of different buyers. The project is expected to be completed by the first quarter of 2014. As of today, 179 residential units were pre-sold at an average selling price of approximately HK\$28,000 per square feet (calculated on the basis of saleable area), generating spectacular sales proceeds of approximately HK\$2.46 billion. The encouraging performance was in line with our sales target.

## MANAGEMENT DISCUSSION AND ANALYSIS (*CONTINUED*)

### **Property development (*Continued*)**

The Group's landmark luxury property development, WarrenWoods at 23 Warren Street, Tai Hang was completed on schedule. The development comprises 163 residential units of multi-dimensional designs and a total of 162 units have been sold since its roll-out, generating proceeds of approximately HK\$1.212 billion, providing lucrative profits for the Group. To provide our tenants with a quality and prestigious living environment, the Group has placed a lot of thought in the design of the property clubhouse facilities and surrounding open spaces. Apart from indoor and outdoor swimming pools, the development also offers a diverse variety of recreational facilities and a chic luxury clubhouse suitable for various activities use. Also, the project is furnished with a podium garden and open-air leisure spaces, enabling residents to enjoy a relaxing lifestyle.

Furthermore, we have commenced the construction works for "THE SHARP", a new commercial project located at 11-13 Sharp Street East and 1-1A Yiu Wa Street, Causeway Bay. The site is expected to be developed into a complex commercial project that integrates retail and office spaces into one. Located directly across from Times Square, the street-level retail shops under the development will definitely become a preferred location for flagship stores of international brands. With a prime location within the "Golden Triangle" retail area and surrounded by eminent retail landmarks such as Times Square, the development is a rare and geographically unique commercial development. "THE SHARP" has immediately garnered overwhelmingly positive market response since its official launch. It is anticipated to be completed in the third quarter of 2015.

In tune with the impressive sales performance and astounding selling prices of the above projects, customers have casted a vote of strong confidence in the splendid quality of our products and services.

Our adherence to time-to-market principles and to the launch of our property projects in a timely manner will be effective in increasing the cash flow of the Group. We will also bolster our revenue potential by seeking high-quality land and identifying a flurry of opportunities for new development projects, thereby bringing benefits for us at the greatest extent and for the longest length of time.

## **MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)**

### **Property Management**

For the six months ended 30 June 2013, the property management business segment posted a turnover of approximately HK\$7,504,000, accounting for 2% of the Group's turnover for the period.

The Group's property management and maintenance subsidiaries is engaged in the provision of management and maintenance services for the properties and facilities of large-scale commercial buildings, as well as small and medium-sized estates. These subsidiaries are highly experienced in the provision of quality services to owners and tenants. The property management team is committed in promoting energy conservation and carbon reduction through the use of energy-saving measures, the management of indoor environmental quality as well as the reduction of wastes.

Furthermore, the Group pioneered and introduced "The Concierge French-style Hotel Management Services" to the property management of Park Haven, the luxury residential project launched for pre-sale in the previous year. The service provides a wide range of French-style management services, including concierge services, dining and catering services, household maintenance services, laundry and dry cleaning arrangement services as well as home and car cleaning referral services. Through the provision of caring and comprehensive personal services, we aim to create an environment for tenants to enjoy a high quality lifestyle.

### **Business in the Mainland China**

#### **Urban Infrastructure Development**

For the six months ended 30 June 2013, this business segment recorded a turnover of approximately HK\$7,563,000, accounting for 3% of the Group's turnover for the period.

Soundwill Infrastructure Limited is engaged in the provision of underground telecommunication pipeline and wireless communication base station construction services in a number of cities in the PRC, including Nanchang, Xi'an, Jingdezhen, Yuxi and Liuzhou. It has established collaborative relationships with local governments in respect of project developments and the laying of cable networks, which are predominately used for the transmission of information and data for clients and other telecommunications and commercial purposes. Key clients include telecommunication operators such as China Mobile, China Telecom and China Unicom.

#### **Real Estate Development**

For the six months ended 30 June 2013, this business segment recorded a turnover of approximately HK\$105,996,000, accounting for 35% of the Group's turnover for the period.



## MANAGEMENT DISCUSSION AND ANALYSIS (*CONTINUED*)

### **Real Estate Development (*Continued*)**

The Group's unswerving effort in developing high-quality residential projects in the Mainland over the years is paying off, as shown by our remarkable track record. The market atmosphere and local consumer sentiment will still be affected by the volatility of the macro-economic environment. However, thanks to its experience and financial strength, the Group is well-placed to meet the challenges that may result from the uncertainties in the market. In the medium to long term, the increasing urbanization in the Mainland will result in stronger consumption power, which will flourish the long-term development of the real estate market in the Mainland and in turn be beneficial to the Group.

The Group is currently developing a number of real estate projects across various cities of Guangdong Province and Fujian Province in the PRC. In spite of the impact from tough macro-control measures, a number of projects launched and sold by the Group in the Mainland received much popularity and praise from the market. This is attributable to the Group's unparalleled attention to every detail of the project, including branding, quality and ancillary facilities.

### **Corporate Citizen**

The Group remains firmly to pursue excellence in all its business operations and social responsibilities, which it believes an integral and guiding element of its corporate culture. The stream of international accolades received by the Group in 2013 is a testament to the efforts made by the Group not only as an excellent corporate citizen but also an outstanding industry leader. The whole team continues to be honoured, energized and encouraged by these awards, which were made by a broad spectrum of professional and media bodies.

#### *BCI Asia Awards 2013 – Top 10 Developers Award (Hong Kong)*

The Group was honored to receive a “Top 10 Developers Award (Hong Kong)” in the “BCI Asia Awards 2013” held in June. BCI Group is the region's leading construction media group, providing the latest information about the building and construction industry. The “BCI Asia Awards” are held in seven different Asian territories including Hong Kong, Indonesia, Malaysia, the Philippines, Singapore, Thailand and Vietnam. In each country, BCI selects winners for the “Top 10 Developers Awards” and “Top 10 Architects Awards” by conducting more than a quarter of a million interviews with architects, developers, consultants and contractors working on significant projects in the Asia Pacific.

## MANAGEMENT DISCUSSION AND ANALYSIS (*CONTINUED*)

### **Corporate Citizen** (*Continued*)

The Group believes that a better and more harmonious community can be created at different facets. Apart from positively participating in charity fund-raising activities and encouraging our staff to take part in different charity activities, we are also committed to improving the environment of old communities. In addition to the enhancement of building designs, construction materials and property management quality, the Group also takes into account the positive effects and benefit of the development on the community. The Group is also devoted to implementing improvement works to enhance the community environment. These efforts have improved the living environment, which is in turn beneficial to the living standards of the residents within the community.

Soundwill Group organized the “Happy Easter Happy Growth – SOUNDWILL × Chocolate Rain” Exhibition in April this year with participation of Miss Prudence Mak, the founder and designer of Chocolate Rain, a well-renowned original brand in Hong Kong. With this event, we played an active role in promoting local art and supporting its development. The event offered visitors a chance to revisit the history and transformation of Hong Kong with Fatina, the central character of Chocolate Rain.

Besides, being in line with our firm belief in giving to and caring about the communities, we actively took part in the Little Sprouts Storytelling Activity of the “Story Family Fun” Neighbourhood Development Plan, hosted by the Hong Kong Outlying Islands Women’s Association during the year. Through this event, stories were shared with children living in Tung Chung district. Soundwill Volunteer Team instills and spreads the spirit of love and care among school children by sharing stories and playing games with them.

Also, recognizing the very essence of environmental conservation in office spaces, the Group has been using environmentally-friendly and energy-saving lighting systems in its commercial buildings, and has also been launching paper reuse, paper recycle and sorting campaigns, in order to provide our staff with a working environment where energy can be saved at our all-out efforts. A couple of companies and property projects under the Group were granted a number of awards, in recognition of the Group’s dedication and diligence in fulfilling its social responsibility and in contributing to the society as a social corporate over the years.

## **MANAGEMENT DISCUSSION AND ANALYSIS (*CONTINUED*)**

### **Communication with Shareholders and Investors/Investor Relationship**

The Group believes that effective communication with shareholders is a crucial key of improving investor relations and will ultimately assist the investment community in understanding the Company business performance and strategies. The Group hence strives to promote continuous dialogues with our shareholders and investors via different communication channels, including interviews, telephone conferences, overseas road shows and project site visits. The 2012 Annual General Meeting was held in May 2013. The Group proactively stays in touch with the press through press releases, announcements and other promotional materials, as well as briefings and media interviews for its results announcements. The Group is also committed to enhancing corporate transparency and provides timely disclosure of information on the Group's developments to help shareholders and investors make investment decisions.

The Group is devoted to enhancing corporate governance practice on business growth and strives to attain a balance between corporate governance requirements and performance. The Board of Directors believes that sound corporate governance is essential to the success of the Company and will enhance shareholders' value.

### **Financial review**

For the six months ended 30 June 2013, the Group has recorded a turnover of HK\$301,251,000 (30 June 2012: HK\$239,102,000), representing an increase of 26% as compared with the same period last year. The increase in turnover was mainly attributable to the property leasing in the Hong Kong and the property development projects in PRC.

Net profit attributable to owners of the Company was HK\$133,982,000 (30 June 2012: HK\$1,253,457,000), representing a decrease of HK\$1,119,475,000 as compared with the corresponding period in 2012, mainly due to slowdown in growth of fair value adjustments on the Group's investment properties portfolio.

If the gain in fair value adjustments on investment properties were to be excluded, the Group's net profit attributable to owners of the Company would be HK\$27,631,000 (30 June 2012: HK\$67,303,000).

The total interest expenses for the six months ended 30 June 2013 amounted to HK\$27,612,000 (30 June 2012: HK\$25,074,000) representing an increase of HK\$2,538,000, mainly due to increase in average borrowing rate.

The Company's basic earnings per share was HK\$0.48 as compared with the same period of last year of HK\$4.70.

## **MANAGEMENT DISCUSSION AND ANALYSIS (*CONTINUED*)**

### **Prospects**

The Hong Kong economy will continue to face challenges in the second half of the year due to external factors and the on-going effect of cooling measures on the property market materializes. However, the market demand for residential properties will remain vibrant and we expect that property prices to remain at a stable level, albeit property trading volume may be more severely affected by different policy measures.

Despite turbulence in the economic landscape around the globe, riding on the effective execution of key strategic initiatives, the Group is confident in achieving sustainable business growth for its shareholders. We will lay down our long-term development plans in a cautious manner whilst generating steady and considerable returns from the leasing of our properties and seize new investment opportunities that may arise in the real estate market.

In addition, the Group will continue to seek opportunities to increase its land reserves and will strive to accelerate the asset turnover of its new property projects. Also, we will promptly keep ourselves abreast of the ever-changing market, so that we can make well-informed investment decisions. We will draw up a long-term business strategy to enhance our competitive edges, while implement effective risk management strategies to mitigate any negative impacts that may arise from the uncertainties in the market.

Looking ahead, we will work hard to reach new horizons at all levels of our business operations, while stepping up efforts to adhere to a high standard of management, planning, execution and corporate governance. All these endeavours will help us achieve our growth targets, so that we can bear more fruitful results and attain more prominent returns for our shareholders.

### **INTERIM DIVIDEND**

The Directors do not recommend interim dividend for the six months ended 30 June 2013 (30 June 2012: Nil).

## **FINANCIAL RESOURCES AND LIQUIDITY**

As at 30 June 2013, the Group cash and cash equivalents amounted to HK\$534,967,000 (31 December 2012: HK\$615,421,000). The Group has received pre-sale proceeds of approximately HK\$476,493,000 and HK\$308,288,000 from the buyers of two development projects, Park Haven and The Sharp in the first half of 2013 respectively. Up to 30 June 2013, the accumulated amount received from these two projects were HK\$1,191,239,000. Part of the proceeds was applied for repayment of bank borrowing.

The Group's total borrowings as at 30 June 2013 were HK\$3,772,363,000 (31 December 2012: HK\$2,993,501,000). The Group's gearing ratio, (which was expressed as a percentage of total borrowings over total equity) was 27% as at 30 June 2013 (31 December 2012: 22%).

As at 30 June 2013, the Group's net assets amounted to HK\$13,918,016,000 (31 December 2012: HK\$13,802,206,000), representing an increase of HK\$115,810,000. With the total number of ordinary shares in issue of 280,824,135 as at 30 June 2013 (31 December 2012: 280,764,135 shares), the net asset value per share was HK\$49.6 (31 December 2012: HK\$49.1).

The Group's exposure to foreign currency risk mainly arises from the exchange rate movement between Hong Kong Dollar and Renminbi in relation to its PRC operations. Given there would have positive impact on the Group's assets in the PRC which generated income from as well as expense incurred in PRC, the Group had not implemented any hedging measures during the period under review.

During the period under review, the Group did not engage in any derivative activities and did not commit to any financial instruments to hedge its balance sheet exposures.

Acquisition and development of properties are financed partly by internal resources and partly by bank borrowings. Repayment of bank loans are scheduled to match asset lives and project completion dates. Borrowings are mainly denominated in Hong Kong Dollars and bear interest at floating rates.

## **DETAILS OF MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES AND ASSOCIATED COMPANIES**

There was no material acquisitions and disposals of subsidiaries and associated companies during the six months ended 30 June 2013.

## **ACQUISITION OF SIGNIFICANT INVESTMENT PROPERTY**

The Group successfully acquired a property located in No. 10 Knutsford Terrace, Tsim Sha Tsui for a consideration of HK\$895,000,000. The sales transaction was completed on 28 February 2013 and will further enhance the Group's overall leasing and investment portfolio in Hong Kong. With a site area of approximately 7,250 square feet, the acquired property is a 23-storey commercial complex with an aggregate gross floor area of approximately 87,000 square feet (based on a 12 times plot ratio).

## **EMPLOYEES**

There was no material change regarding the number of the employees of the Group since the publication of the Company's 2012 annual report.

## **PLEDGE OF ASSETS**

As at 30 June 2013, certain investment properties, property, plant and equipment, and properties under development of the Group with a total carrying value of approximately HK\$14,974,231,000 (31 December 2012: approximately HK\$13,474,443,000) were pledged to secure banking facilities for the Group.

## **CONTINGENT LIABILITIES**

- (a) During the course of business, certain bank accounts were opened and held in the name of certain subsidiaries on behalf of third parties to whom these subsidiaries provided building management services. As at the reporting date, those bank balances which were held on behalf of third parties and were not accounted for in the books of account and financial statements of the Group amounted to HK\$6,456,000 (31 December 2012: HK\$5,439,000).
- (b) Since the Group commenced legal proceedings HCA 1902/2009 ("the Action") against a joint venture partner in 2009, with whom the Group has a joint venture agreement for the development and construction of village houses in the New Territories, the Action has been stayed pending the outcome of the proceedings in HCMP 1760/2009 which concerns the same subject matter. The Group has filed a re-amended statement of claim in December 2012 in HCMP 1760/2009 and the exchange of pleadings have been closed in or about April 2013. The case has come to the stage of discovery of documents and thereafter it will proceed to the mutual exchange of factual witnesses' statements. The trial date is yet to be fixed by court.

In view of the Group's legal adviser unable to assess the likely outcome, provision for impairment on amount due from the jointly-controlled entity and provision for legal costs which amount to HK\$15,565,000 and HK\$4,200,000 were made respectively in the year of 2012.

## **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

During the six months ended 30 June 2013, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

## **AUDIT COMMITTEE**

The Audit Committee comprising three independent non-executive directors has reviewed with management, the accounting principles and practices adopted by the Group and discussed auditing, internal controls and financial reporting matters including a review of the unaudited interim financial statements for the six months ended 30 June 2013.

## **COMPLIANCE WITH CORPORATE GOVERNANCE CODE**

The Company has complied with the applicable code provisions set out in the Corporate Governance Code contained in Appendix 14 of the Listing Rules during the six months ended 30 June 2013 except that:

### **(1) Code Provision A.1.8**

Code Provision A.1.8 provides that an issuer should arrange appropriate insurance cover in respect of legal action against its directors.

As at 30 June 2013, the Group has not yet identified any insurer which would provide insurance service to the Group on satisfactory commercial terms. As such, the Group has not yet arranged appropriate insurance cover in respect of legal action against the directors.

### **(2) Code Provision A.2.1**

Code Provision A.2.1 provides that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual.

The roles of the chairman and chief executive officer are not separated and performed by two different individuals. Madam Foo Kam Chu, Grace is the founder and Chairman of the Group. She is responsible for the Group's overall development direction and strategies. The Chairman ensures the Board functions effectively and discharges its responsibilities. There is no chief executive officer appointed and the daily operations of the Group are delegated to other executive directors, the management and various department heads. The Board is of the view that the current management structure can effectively facilitate the Company's operation and business development.

## **COMPLIANCE WITH CORPORATE GOVERNANCE CODE (*CONTINUED*)**

### **(3) Code Provision A.4.1**

Code Provision A.4.1 provides that non-executive directors should be appointed for a specific term.

The non-executive directors are not appointed for a specific term as they are subject to retirement by rotation and re-election at annual general meetings in accordance with the Company's Bye-Laws.

## **MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF LISTED ISSUERS (THE "MODEL CODE")**

The Company has adopted a code of conduct regarding directors' securities dealing transactions on term no less than the required standard set out in the Model Code (Appendix 10 of the Listing Rules).

The Company has made specific enquiry and all Directors have complied with the required standard set out in the Model Code during the period under review.

## **PUBLICATION OF INTERIM RESULTS ANNOUNCEMENT AND INTERIM REPORT**

The interim results announcement is published on the website of Hong Kong Exchanges and Clearing Limited at <http://www.hkex.com.hk> and on the Company's website at <http://www.soundwill.com.hk>. The Interim Report 2013 of the Company will also be published on the aforesaid websites in due course.

## **APPRECIATION**

As a final note, I wish to take this opportunity to thank the Directors and staff for their contributions and good performance during the period.

By order of the Board  
**Foo Kam Chu, Grace**  
*Chairman*

Hong Kong, 21 August 2013

*As at the date of this announcement, the Board comprises (i) Executive Directors: Foo Kam Chu Grace, Chan Wai Ling and Kong Siu Man Kenny; and (ii) Independent Non-Executive Directors: Chan Kai Nang, Pao Ping Wing and Ng Chi Keung.*